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# Utah Department of Health & Human Services

October 2023 Report

Data retrieved 11/1/2023

Utah Department of Health Center for Medical Cannabis 195 N 1950 W Salt Lake City, Utah 84116

(p) (801)-538-6504 (w) medicalcannabis.utah.gov (e) medicalcannabis@utah.gov



# Program counts

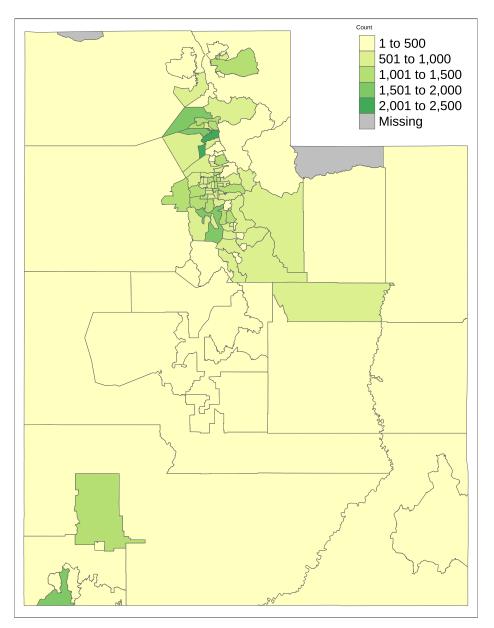
Description	Count
Patients	73,605
Qualified Medical Providers (QMP)	973
Pharmacy agents	809
Pharmacy Medical Providers (PMP)	77



## **Patient information**

## Patient counts by small area boundary

See this document for more information on what determines small area boundaries.

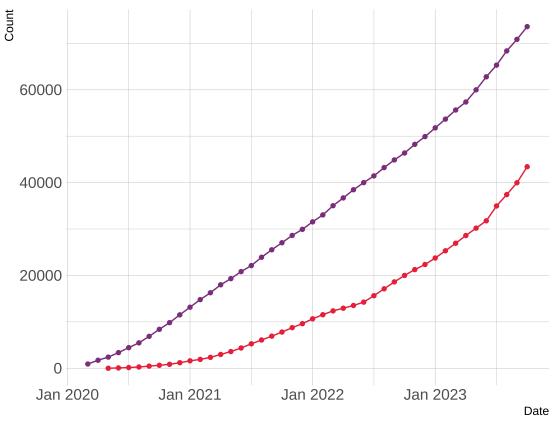




#### Medical cannabis cardholder growth

#### Cumulative current active and expired patients

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.

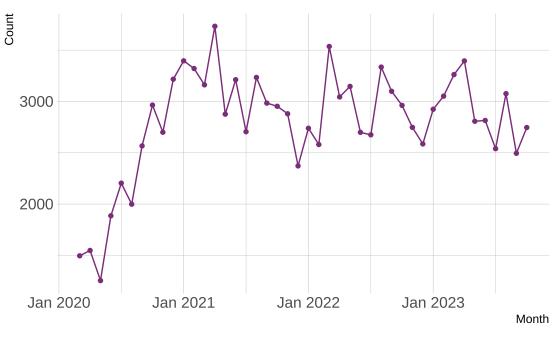


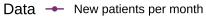
Data - Activated per month - Expired per month



#### New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.



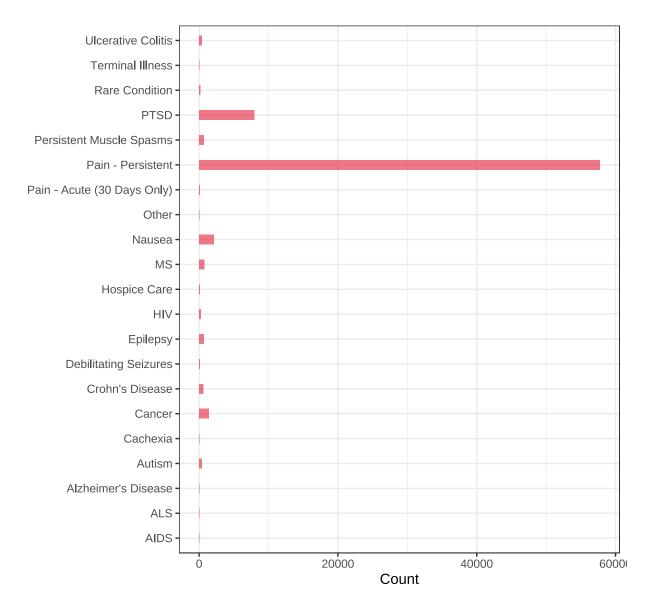


## Patient age groups

Detail	Count
13 and Under	30
14-17	20
18-20	66
21-30	15,720
31-40	19,626
41-50	16,220
51-60	9,670
61-70	8,208
71 and Over	4,045



## **Qualifying conditions**

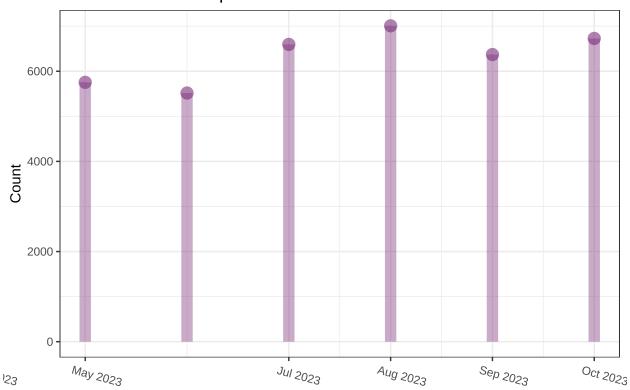




# **Patient activity metrics**

#### Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.



# Patients renewed in previous 6 months

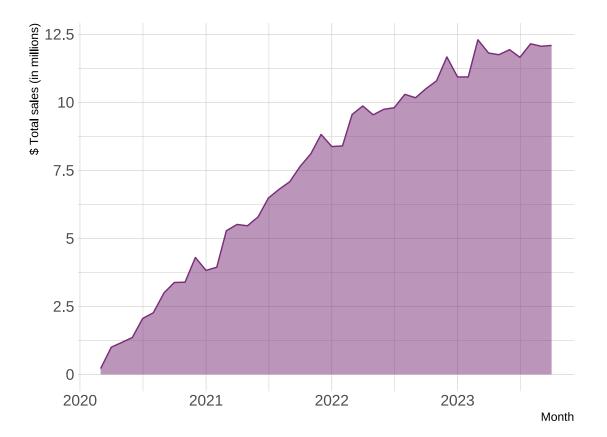
## Patient purchase history

Timeframe	Purchases	Patients
Last 30 Days	1 or more	42,215
Last 30 Days	2 or more	24,436
Last 30 Days	3 or more	15,412
Last 30 Days	4 or more	10,015
Last 60 Days	1 or more	52,573
Last 60 Days	2 or more	37,018
Last 60 Days	3 or more	27,352
Last 60 Days	4 or more	21,055
Last 90 Days	1 or more	58,570
Last 90 Days	2 or more	44,719
Last 90 Days	3 or more	35,130
Last 90 Days	4 or more	28,522



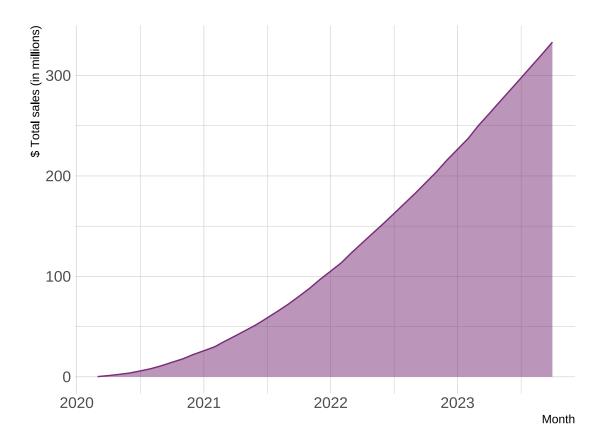
## Transactions and sales

## Month-to-month sales in \$



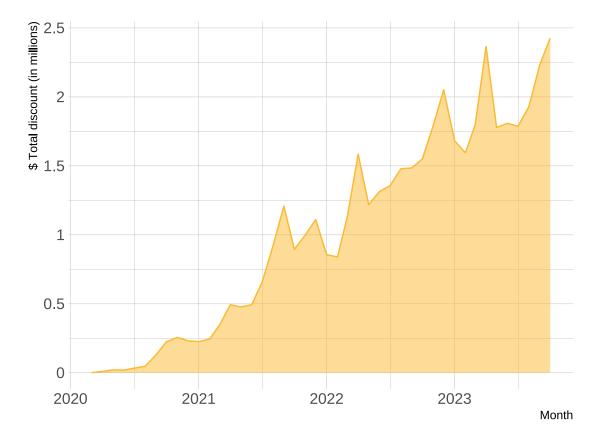


# Cumulative sales in \$





# Total order discount at pharmacies



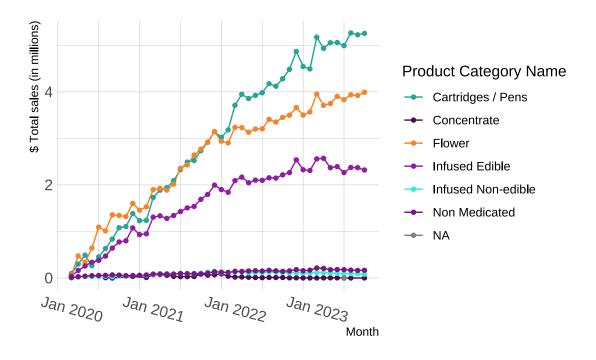


## Products sold by type

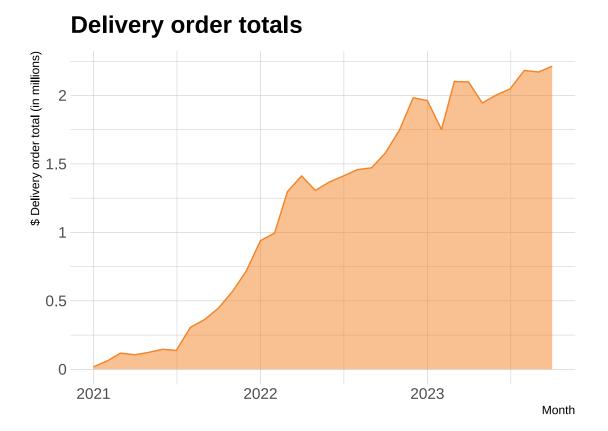
Totals for this month

Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$5,257,778	Vape Cartridges, Vape Pens
Concentrate	\$372.08	Tinctures
Flower	\$3,991,274	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,321,446	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$82,366.23	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$165,913.3	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

## Sales per type over time in \$



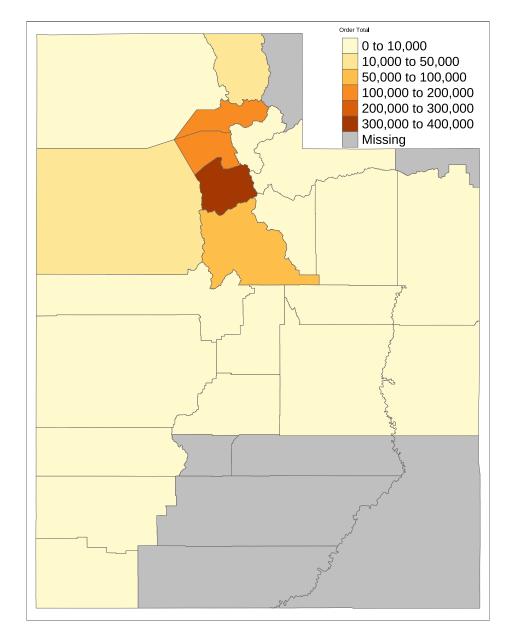






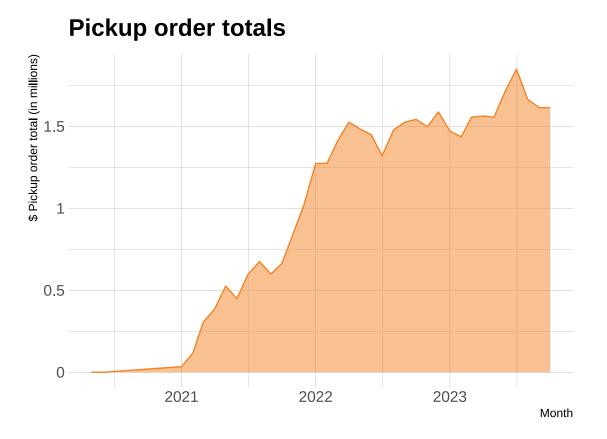
## **Deliveries by county**

Deliveries per county for month





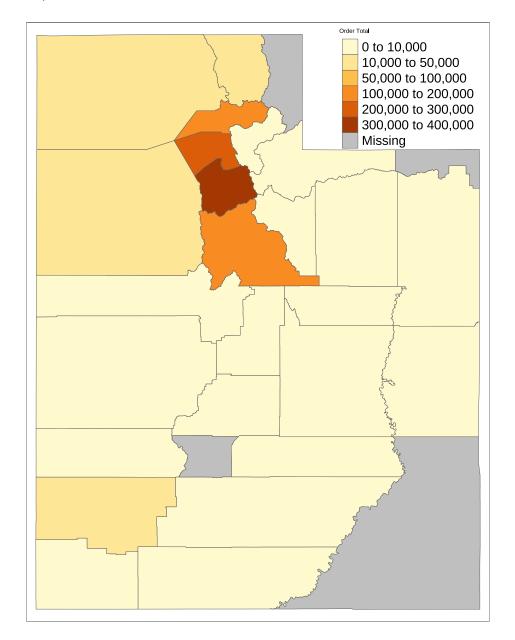
# Pickups in \$





## Pickups by county

Pickups per county for month





# **Qualified Medical Providers (QMP) information**

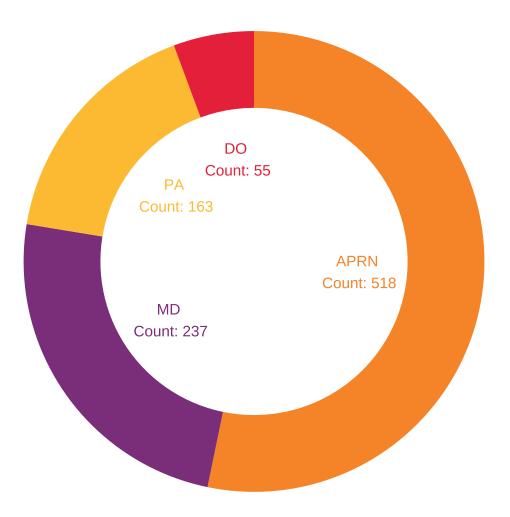
## QMPs by county

Estimates based on most recently entered Office address for each QMP.

Detail	Count
Salt Lake	478
Utah	151
Davis	75
Weber	68
Washington	61
Cache	23
Iron	14
Other	11
Wasatch	10
Summit	10
Box Elder	7
Sevier	6
Tooele	5
Carbon	5
Juab	4
Grand	3
Morgan	3
Millard	3
Duchesne	3 3
Sanpete	3
Emery	2
Rich	1
Kane	1
Beaver	1
Uintah	1



## QMPs by certification type





## Appendix

See zip file at https://medicalcannabis.utah.gov/resources/reporting/ under 'Primary Data for Reporting' for csv files for the data presented in this report.

#### Definitions

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

#### **Patient information**

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



# Patients by county

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	29,812
Utah	12,051
Davis	8,296
Weber	7,708
Washington	3,053
Cache	2,995
Box Elder	1,538
Tooele	1,427
Summit	1,300
Iron	1,176
Carbon	791
Wasatch	726
Sanpete	453
Uintah	309
Sevier	258
Emery	255
Duchesne	251
Juab	203
Morgan	191
Millard	180
Other	148
Beaver	132
Grand	120
Garfield	93
Kane	72
Rich	43
San Juan	40
Piute	20
Daggett	13
Wayne	12



#### Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

#### Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

#### **Delivery monthly**

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.