

# Contents

Program counts	4
Number of program users	4
Number of each type of cannabis facility per county	4
Patient information	5
Patient counts by small area boundary	5
Medical cannabis cardholder growth	6
Patient age groups	7
Qualifying conditions	8
Patient activity metrics	9
Patient renewals per month	9
Patient purchase history	9
Transactions and sales	10
Month-to-month sales in \$	10
Cumulative sales in \$	11
Total order discount at pharmacies	12
Products sold by type	13
Sales per type over time in \$	13
Companies offering delivery to each county	14
Delivery in \$	15
Deliveries by county	16
Pickups in \$	17
Pickups by county	18
Qualified medical providers (QMP) information	19
QMPs by county	19
QMPs by license type	20
Cannabis production	21
Number of initial and renewal applications	21
Products sent to pharmacy for sale to patients	21
Amount of cannabis that licensees grew	22
Amount of cannabis that licensees manufacture into cannabis products	22
Cannabis and cannabis products the department tested & results of the tests performed	23
Lab results by lab facility	23

Inspections	24
Number of inspections performed at production establishments	 24
Number and types of violations found	 24
Appendix	25
Definitions	 25
Patient information	 25
Patients by county	 26
Patients by small area boundary table	 27
Cardholder growth	 27
Delivery monthly	 27





UTAH DEPARTMENT OF AGRICULTURE AND FOOD

# December 2024 Report

Data retrieved 01/03/2025

Utah Department of Health and Human Services with Utah Department of Agriculture and Food

Center for Medical Cannabis 195 N 1950 W Salt Lake City, Utah 84116 (p) (801)-538-6504

(w) medicalcannabis.utah.gov (e) medicalcannabis@utah.gov



# **Program counts**

# Number of program users

Description	Count
Patients with active medical cards	89,699
Qualified medical providers (QMP)	966
Processor/cultivator agents	781
Pharmacy agents	693
Courier agents	272
Pharmacy agents medical providers (PMP)	79

# Number of each type of cannabis facility per county

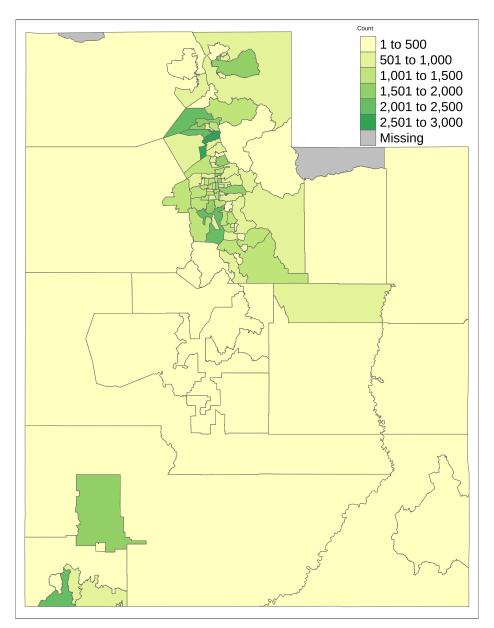
County	Cultivator	Tier 1 processor	Tier 2 processor	Independent testing lab
Salt Lake		4		
Box Elder	3	3		
Tooele	2	2		
Davis	1	2		
Utah	1	2		1
Sanpete	1	1		
Wasatch		1		
Weber	2		1	
Sevier	1			



## **Patient information**

## Patient counts by small area boundary

See this document for more information on what determines small area boundaries.

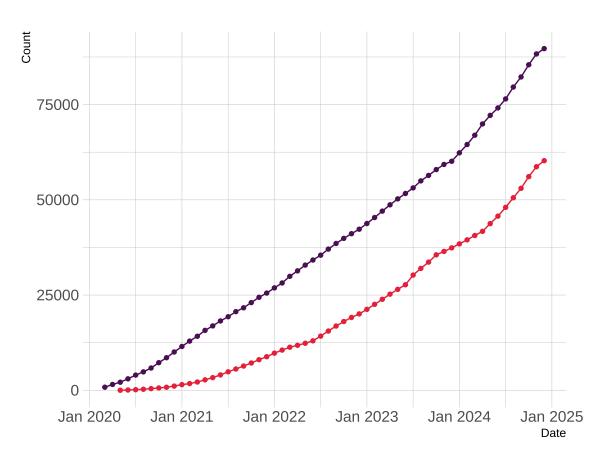




## Medical cannabis cardholder growth

### **Cumulative current active and expired patients**

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.

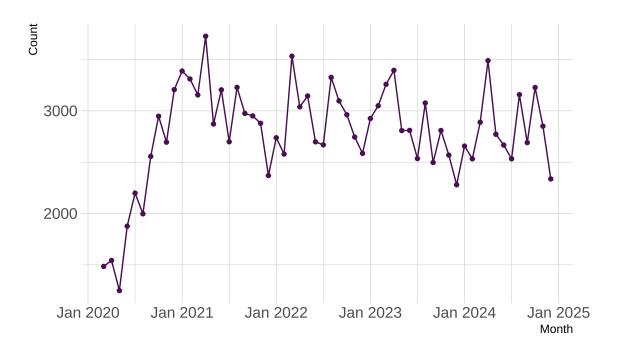


Data ← Activated per month ← Expired per month



### New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.



Data → New patients per month

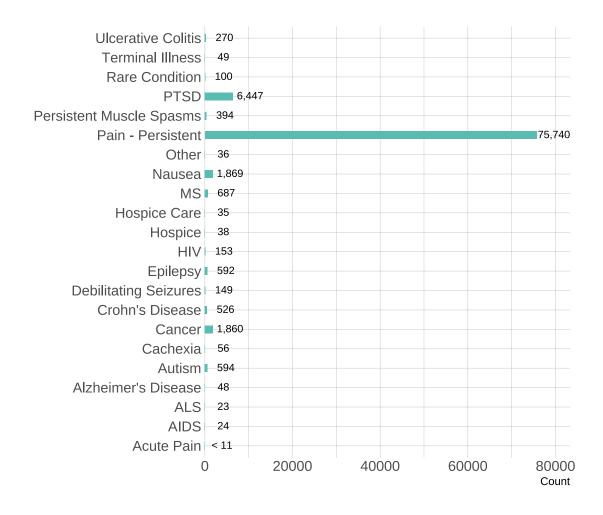
## Patient age groups

Detail	Count	Percent of patients
13 and Under	22	0.02
14-17	20	0.02
18-20	62	0.07
21-30	19,694	21.96
31-40	23,642	26.36
41-50	20,064	22.37
51-60	11,274	12.57
61-70	9,865	11.00
71 and Over	5,056	5.64
Total	89,699	100.00

7



## **Qualifying conditions**



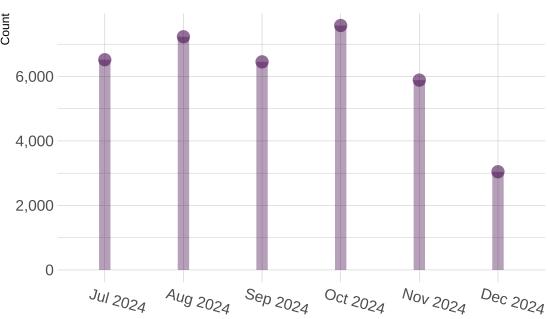


# **Patient activity metrics**

### Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

# **Patients renewed in previous 6 months**



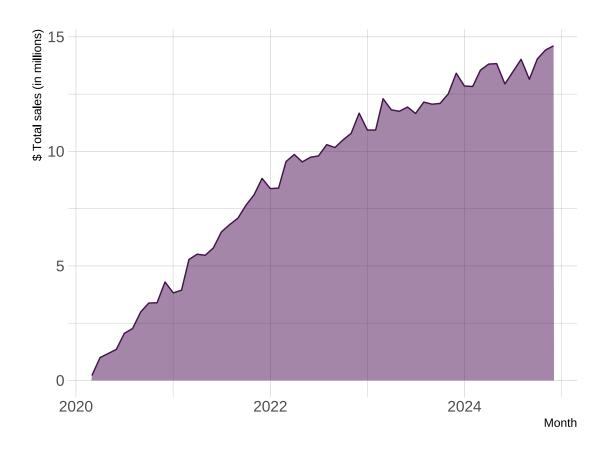
## **Patient purchase history**

Timeframe	Purchases	Patients
Last 30 Days	1 or more	51,888
Last 30 Days	2 or more	30,153
Last 30 Days	3 or more	18,856
Last 30 Days	4 or more	12,173
Last 60 Days	1 or more	64,437
Last 60 Days	2 or more	45,887
Last 60 Days	3 or more	34,079
Last 60 Days	4 or more	26,212
Last 90 Days	1 or more	71,455
Last 90 Days	2 or more	54,738
Last 90 Days	3 or more	43,520
Last 90 Days	4 or more	35,239



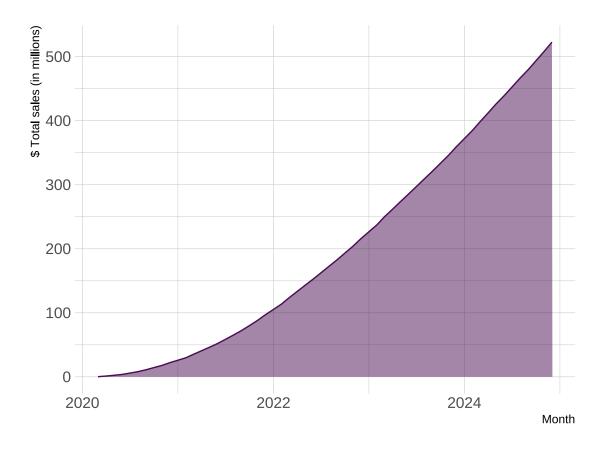
# **Transactions and sales**

# Month-to-month sales in \$



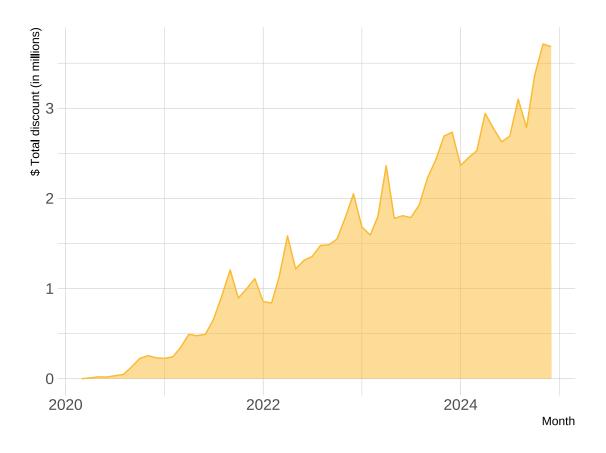


# Cumulative sales in \$





# Total order discount at pharmacies



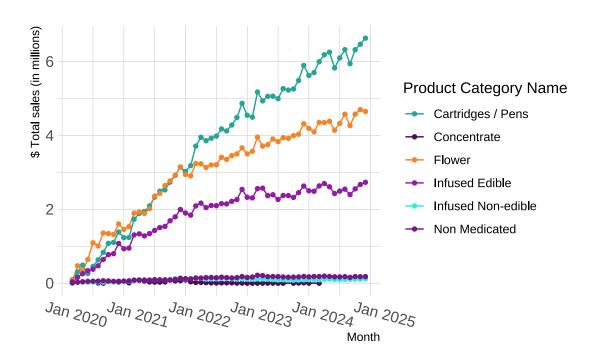


## **Products sold by type**

Totals for this month

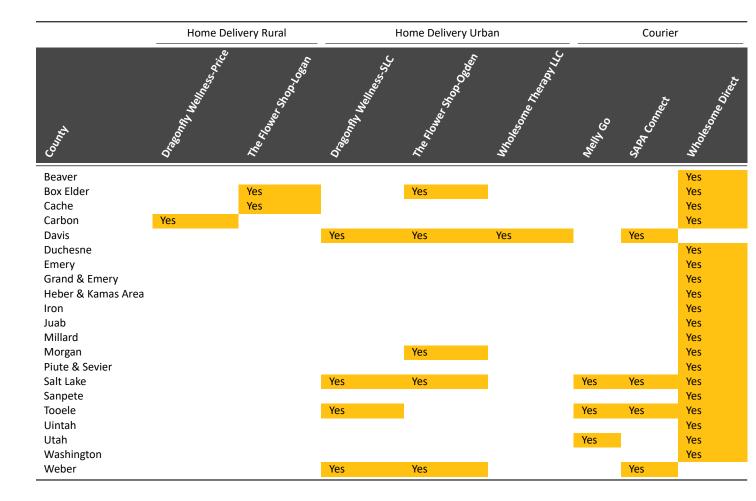
Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$6,631,270	Vape Cartridges, Vape Pens
Flower	\$4,647,397	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,730,536	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$117,216.4	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$179,325	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

# Sales per type over time in \$





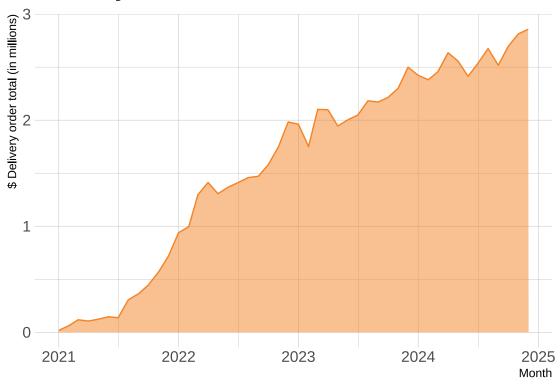
## Companies offering delivery to each county





# Delivery in \$

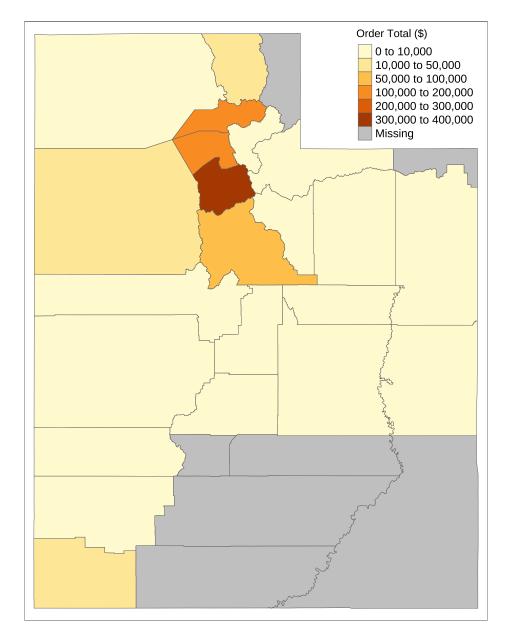
# **Delivery order totals**





# **Deliveries by county**

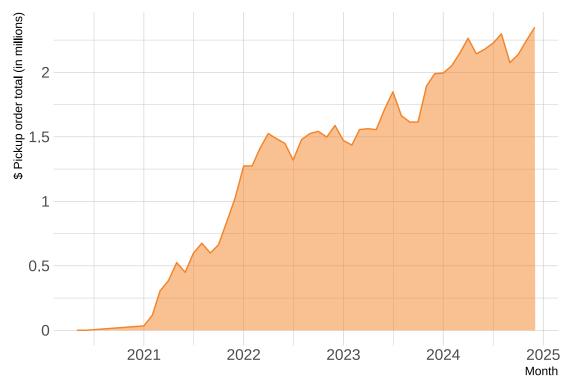
Deliveries per county for month





# Pickups in \$

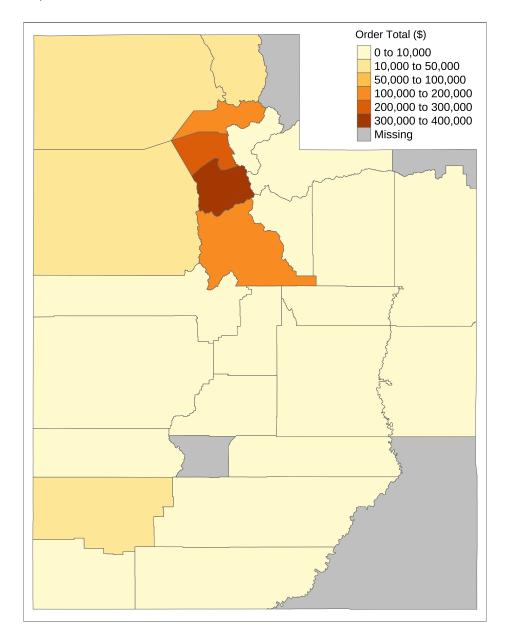
# **Pickup order totals**





## Pickups by county

Pickups per county for month





# Qualified medical providers (QMP) information

## QMPs by county

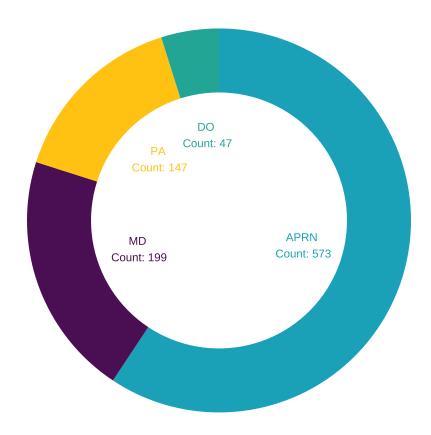
Estimates based on most recently entered office address for each QMP.

Detail	Count
Salt Lake	459
Utah	149
Washington	73
Weber	70
Davis	69
Other	31
Cache	21
Summit	16
Iron	15
Wasatch	13
Tooele	12
Box Elder	5
Duchesne	5
Uintah	5
Carbon	4
Grand	3
Sevier	3
Juab	2
Kane	2
Millard	2
Morgan	2
Beaver	1
Emery	1
Rich	1
San Juan	1
Sanpete	1

19



# QMPs by license type





# **Cannabis production**

### Number of initial and renewal applications

Month's facility application changes	Count
New applications	1
Renewal applications	10
Revoked licenses	0

## Products sent to pharmacy for sale to patients

Over the last month, licensed medical cannabis pharmacies received the following products from licensed medical cannabis processors.

Category	Sent qty (each)
Cartridges / Pens	127,935
Concentrate	1,173
Flower	74,222
Infused Edible	80,056
Infused Non-edible	3,055

21



### Amount of cannabis that licensees grew

During December 2024, licensed medical cannabis cultivators harvested over 12,187 of medical cannabis plants spread over 212 planting batches. Over 11,313,817 grams of medical cannabis biomass were harvested (as measured on a wet basis):

Harvest date	Wet weight harvested (grams)	Number of plants harvested	Number of batches harvested
2024-12-01	68,326	55	3
2024-12-02	514,900	507	6
2024-12-03	2,041,951	2,429	26
2024-12-04	448,500	500	3
2024-12-06	592,857	639	10
2024-12-09	1,977,198	1,917	27
2024-12-12	320,644	456	8
2024-12-16	606,235	621	7
2024-12-17	571,407	670	11
2024-12-18	64,377	77	1
2024-12-19	396,473	384	12
2024-12-20	68,966	74	3
2024-12-23	2,038,415	2,382	71
2024-12-24	9,595	1	1
2024-12-27	461,210	503	7
2024-12-30	1,132,762	972	16

### Amount of cannabis that licensees manufacture into cannabis products

Medical cannabis biomass is used to manufacture various medical cannabis products such as prepackaged flower, vape cartridges, gummies, tinctures, concentrates (e.g., hash rosin, live resin, budder, wax), and other approved medicinal dosage forms. Subcategories of flower such as trim and fresh/frozen, are generally used in processing runs to make cannabis derivative products.

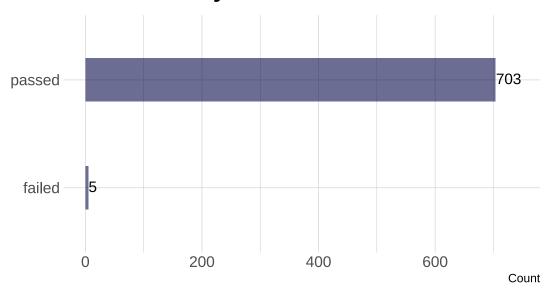
Category	Sent qty (grams)
Buds	878,120.9
Finished Flower	66,588.78
Flower Combined	433,689.2
Fresh/Frozen	731,424
Shake	2,947.15
Trim	1,878,364



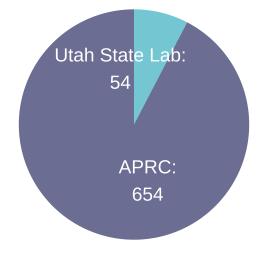
## Cannabis and cannabis products the department tested & results of the tests performed

Over the last month, the Utah State Lab and APRC tested products in the following categories: Concentrate, Cartridges / Pens, Flower, Infused Edible, Infused Non-edible. The counts shown here are from the 19th of November to the 20th of December

# Lab results by customer facilities



### Lab results by lab facility





# Inspections

## Number of inspections performed at production establishments

Facility inspected	Count
Cultivation	4
Processor	2
Testing Lab	0
Product Label	4
Pharmacy	1
Courier	0

## Number and types of violations found

Infractions	Count
Cultivation	
Processor	
Pharmacy	
R66-2-4. Cannabis Processing Facility Requirements.	1
R66-2-20. Violation Categories.	1

24



## **Appendix**

See zip file at https://medicalcannabis.utah.gov/resources/reporting/ under 'Primary Data for Reporting' for csv files for the data presented in this report.

#### **Definitions**

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

#### **Patient information**

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



# Patients by county

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	36,290
Utah	14,261
Davis	9,997
Weber	9,223
Washington	4,599
Cache	3,425
Tooele	1,826
Box Elder	1,773
Iron	1,716
Summit	1,454
Carbon	858
Wasatch	853
Sanpete	535
Uintah	385
Duchesne	314
Sevier	309
Emery	304
Juab	248
Morgan	236
Millard	226
Beaver	189
Grand	144
Kane	135
Garfield	121
Other	114
Rich	54
San Juan	42
Wayne	32
Piute	19
Daggett	17



#### Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

### Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

#### **Delivery monthly**

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.