

Contents

Program counts	4
Number of program users	4
Number of each type of cannabis facility per county	4
Patient information	5
Patient counts by small area boundary	5
Medical cannabis cardholder growth	6
Patient age groups	7
Qualifying conditions	8
Patient activity metrics	9
Patient renewals per month	9
Patient purchase history	9
Transactions and sales	10
Month-to-month sales in \$	10
Cumulative sales in \$	11
Total order discount at pharmacies	12
Products sold by type	13
Sales per type over time in \$	13
Companies offering delivery to each county	14
Delivery in \$	15
Deliveries by county	16
Pickups in \$	17
Pickups by county	18
Qualified medical providers (QMP) information	19
QMPs by county	19
QMPs by license type	20
Cannabis production	21
Number of initial and renewal applications	21
Products sent to pharmacy for sale to patients	21
Amount of cannabis that licensees grew	22
Amount of cannabis that licensees manufacture into cannabis products	22
Cannabis and cannabis products the department tested & results of the tests performed	23
Lab results by lab facility	23

Inspections	24
Number of inspections performed at production establishments	 24
Number and types of violations found	 24
Appendix	25
Definitions	 25
Patient information	 25
Patients by county	 26
Patients by small area boundary table	 27
Cardholder growth	 27
Delivery monthly	 27





UTAH DEPARTMENT OF AGRICULTURE AND FOOD

January 2025 Report

Data retrieved 02/03/2025

Utah Department of Health and Human Services with Utah Department of Agriculture and Food

Center for Medical Cannabis 195 N 1950 W Salt Lake City, Utah 84116 (p) (801)-538-6504 (w) medicalcannabis.utah.gov (e) medicalcannabis@utah.gov



Program counts

Number of program users

Description	Count
Patients with active medical cards	94,241
Qualified medical providers (QMP)	960
Processor/cultivator agents	781
Pharmacy agents	693
Courier agents	272
Pharmacy agents medical providers (PMP)	82

Number of each type of cannabis facility per county

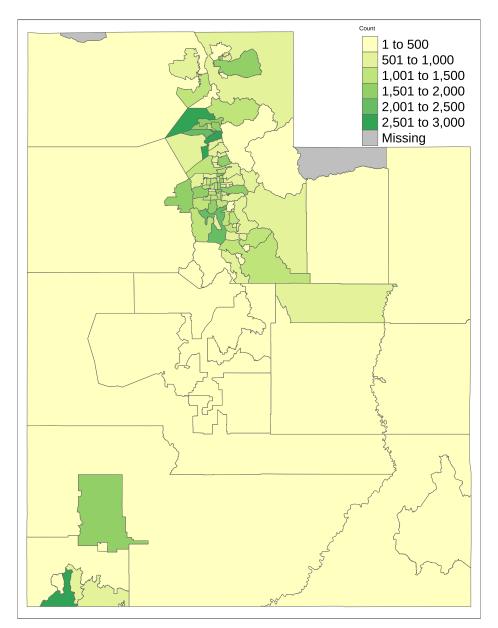
County	Cultivator	Tier 1 processor	Tier 2 processor	Independent testing lab
Salt Lake		4		
Box Elder	3	3		
Tooele	2	2		
Davis	1	2		
Utah	1	2		1
Sanpete	1	1		
Wasatch		1		
Weber	2		1	
Sevier	1			



Patient information

Patient counts by small area boundary

See this document for more information on what determines small area boundaries.

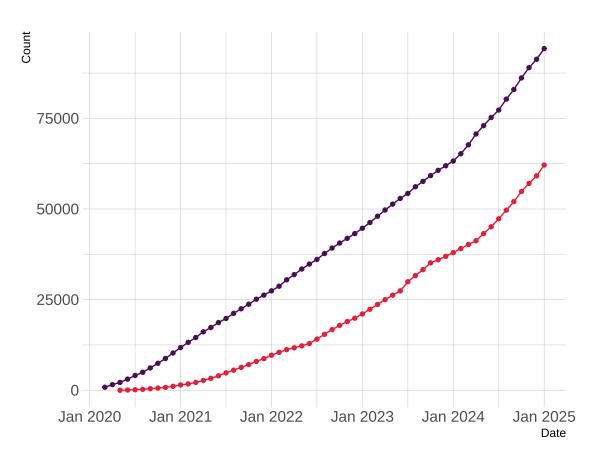




Medical cannabis cardholder growth

Cumulative current active and expired patients

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.

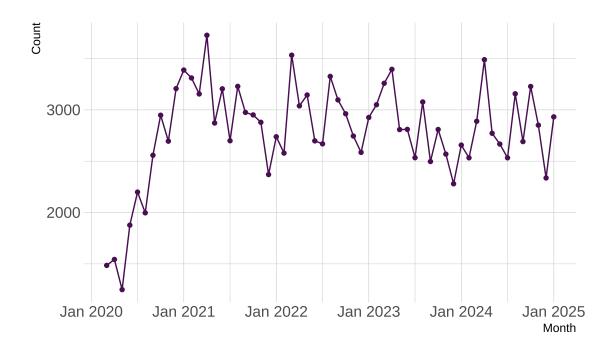


Data ← Activated per month ← Expired per month



New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.



Data → New patients per month

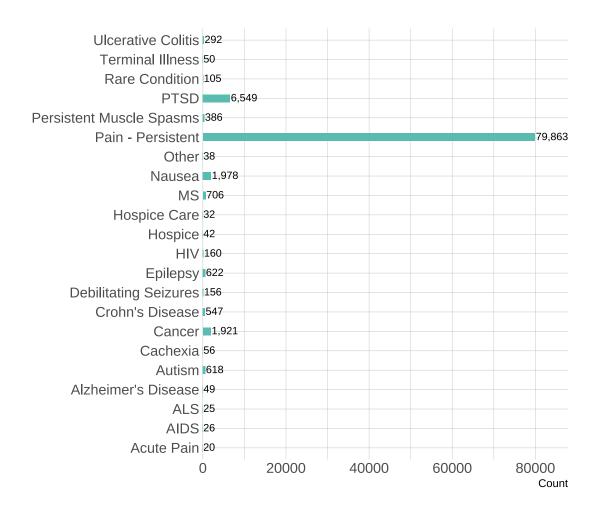
Patient age groups

Detail	Count	Percent of patients
13 and Under	17	0.02
14-17	20	0.02
18-20	57	0.06
21-30	20,589	21.85
31-40	24,779	26.29
41-50	21,182	22.48
51-65	17,525	18.60
65 and Over	10,072	10.69
Total	94,241	100.00

7



Qualifying conditions



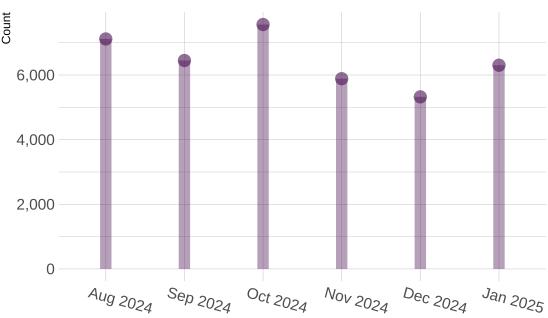


Patient activity metrics

Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

Patients renewed in previous 6 months



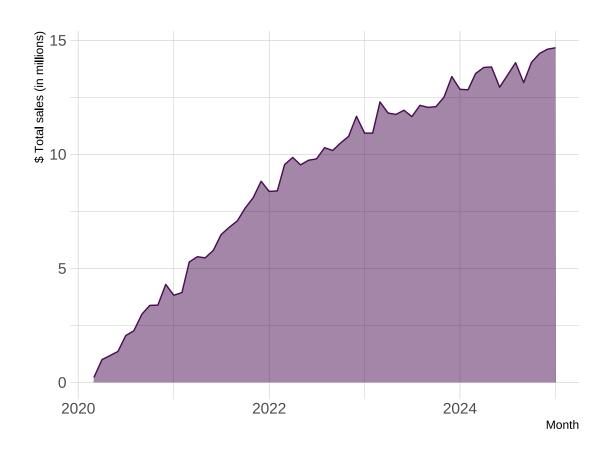
Patient purchase history

Timeframe	Purchases	Patients
Last 30 Days	1 or more	52,314
Last 30 Days	2 or more	30,236
Last 30 Days	3 or more	18,848
Last 30 Days	4 or more	12,260
Last 60 Days	1 or more	65,083
Last 60 Days	2 or more	45,918
Last 60 Days	3 or more	34,082
Last 60 Days	4 or more	26,244
Last 90 Days	1 or more	72,366
Last 90 Days	2 or more	55,390
Last 90 Days	3 or more	44,040
Last 90 Days	4 or more	35,710



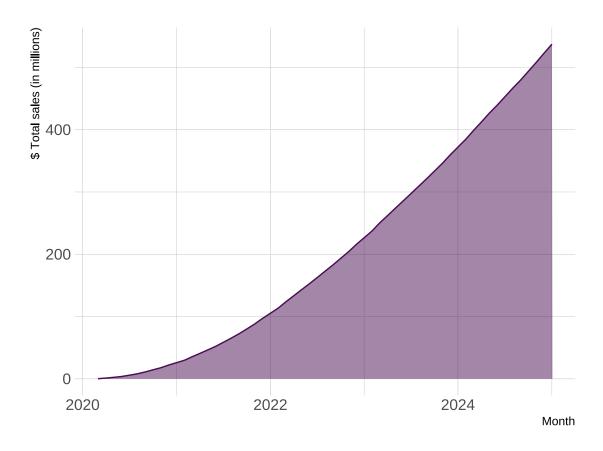
Transactions and sales

Month-to-month sales in \$



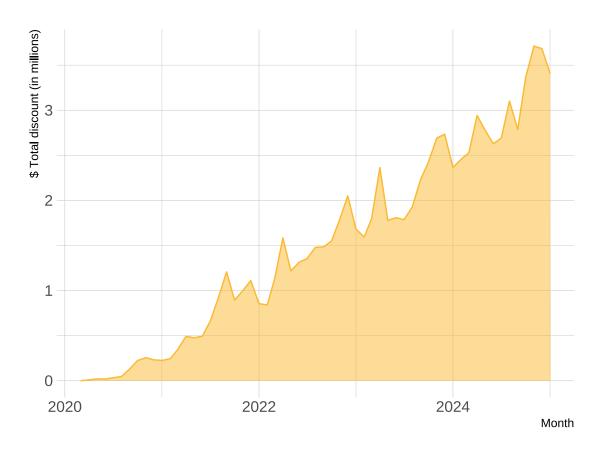


Cumulative sales in \$





Total order discount at pharmacies



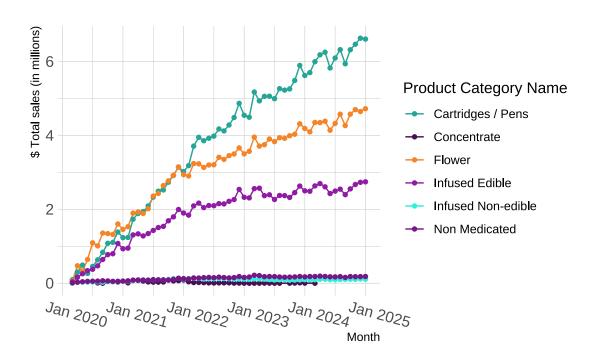


Products sold by type

Totals for this month

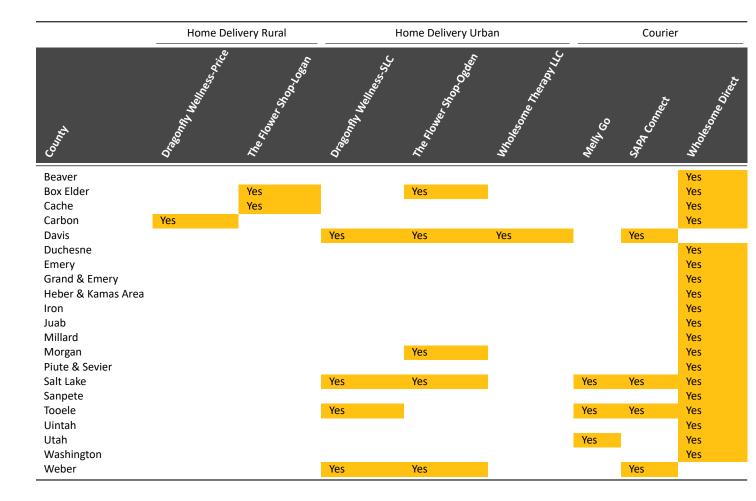
Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$6,607,748	Vape Cartridges, Vape Pens
Flower	\$4,721,405	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,744,216	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$108,501	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$182,635.6	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

Sales per type over time in \$





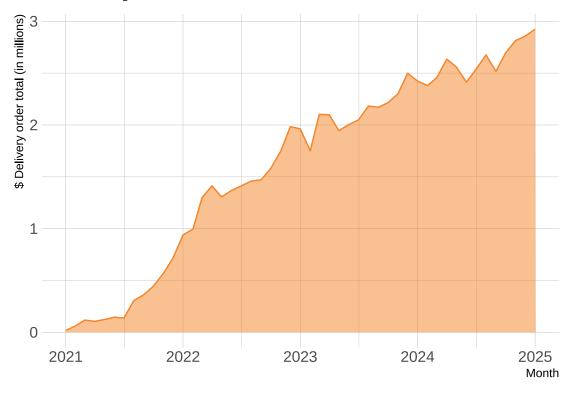
Companies offering delivery to each county





Delivery in \$

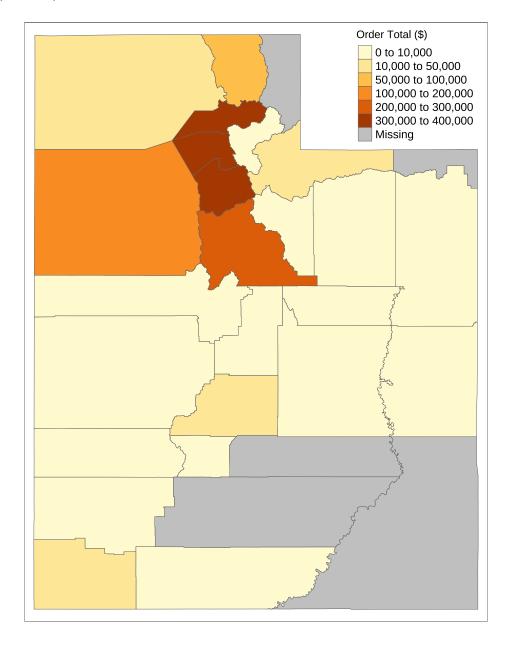
Delivery order totals





Deliveries by county

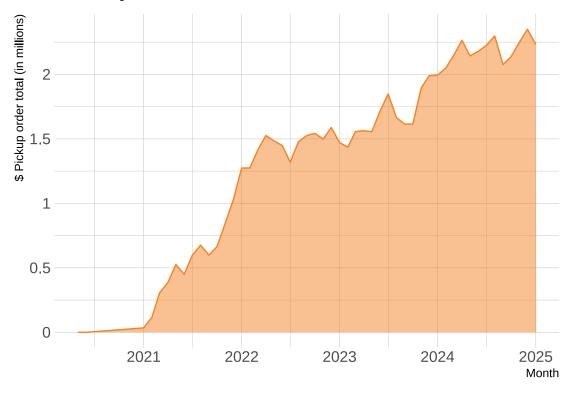
Deliveries per county for month





Pickups in \$

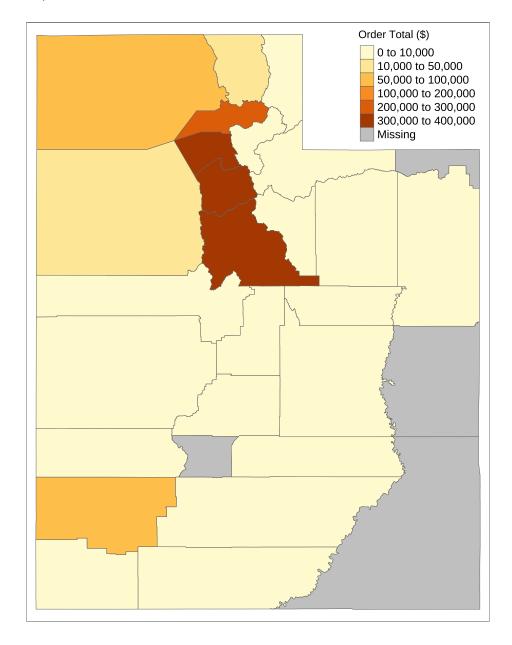
Pickup order totals





Pickups by county

Pickups per county for month





Qualified medical providers (QMP) information

QMPs by county

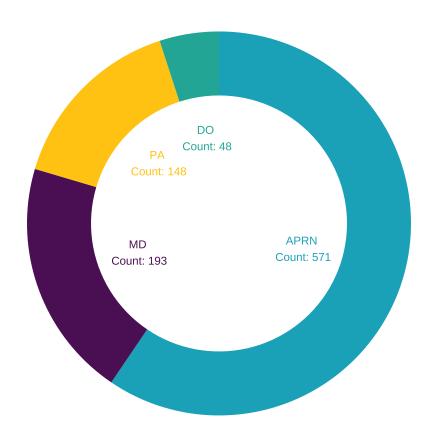
Estimates based on most recently entered office address for each QMP.

Detail	Count
Salt Lake	471
Utah	156
Washington	71
Davis	69
Weber	65
Cache	23
Other	20
Summit	14
Tooele	12
Iron	11
Wasatch	11
Box Elder	10
Carbon	4
Duchesne	4
Sevier	4
Uintah	4
Grand	3
Juab	2
Millard	2
Sanpete	2
Emery	1
Kane	1

19



QMPs by license type





Cannabis production

Number of initial and renewal applications

Month's facility application changes	Count
New applications	1
Renewal applications	10
Revoked licenses	0

Products sent to pharmacy for sale to patients

Over the last month, licensed medical cannabis pharmacies received the following products from licensed medical cannabis processors.

Category	Sent qty (each)
Cartridges / Pens	126,731
Concentrate	985
Flower	80,178
Infused Edible	78,587
Infused Non-edible	2,787

21



Amount of cannabis that licensees grew

During January 2025, licensed medical cannabis cultivators harvested over 11,796 of medical cannabis plants spread over 235 planting batches. Over 11,637,578 grams of medical cannabis biomass were harvested (as measured on a wet basis):

Harvest date	Wet weight harvested (grams)	Number of plants harvested	Number of batches harvested
2025-01-03	339,640	516	18
2025-01-04	247,000	363	2
2025-01-06	584,480	434	4
2025-01-08	480,410	744	8
2025-01-09	727,900	837	8
2025-01-10	2,258,829	1,113	43
2025-01-13	1,098,205	1,190	18
2025-01-14	108,075	96	2
2025-01-15	155,274	241	4
2025-01-16	500,892	469	6
2025-01-17	143,500	432	2
2025-01-20	1,030,219	1,013	12
2025-01-22	665,306	871	10
2025-01-23	93,002	289	3
2025-01-24	425,179	419	8
2025-01-27	1,394,608	1,401	55
2025-01-28	740,799	673	22
2025-01-30	414,460	456	7
2025-01-31	229,800	239	3

Amount of cannabis that licensees manufacture into cannabis products

Medical cannabis biomass is used to manufacture various medical cannabis products such as prepackaged flower, vape cartridges, gummies, tinctures, concentrates (e.g., hash rosin, live resin, budder, wax), and other approved medicinal dosage forms. Subcategories of flower such as trim and fresh/frozen, are generally used in processing runs to make cannabis derivative products.

Category	Sent qty (grams)
Buds	775,417.2
Finished Flower	20,686.1
Flower Combined	816,846.6
Fresh/Frozen	669,826.8
Trim	457,042

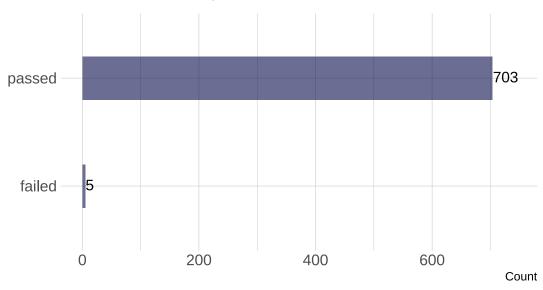
22



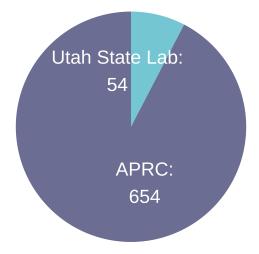
Cannabis and cannabis products the department tested & results of the tests performed

Over the last month, the Utah State Lab and APRC tested products in the following categories: Concentrate, Cartridges / Pens, Flower, Infused Edible, Infused Non-edible. The counts shown here are from the 19th of December to the 20th of January

Lab results by customer facilities



Lab results by lab facility





Inspections

Number of inspections performed at production establishments

Facility inspected	Count
Cultivation	4
Processor	2
Testing Lab	0
Product Label	4
Pharmacy	1
Courier	0

Number and types of violations found

Infractions	Count
Cultivation	
Processor	
Pharmacy	
R66-2-4. Cannabis Processing Facility Requirements.	1
R66-2-20. Violation Categories.	1

24



Appendix

See zip file at https://medicalcannabis.utah.gov/resources/reporting/ under 'Primary Data for Reporting' for csv files for the data presented in this report.

Definitions

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

Patient information

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



Patients by county

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	37,993
Utah	14,991
Davis	10,532
Weber	9,759
Washington	4,830
Cache	3,565
Tooele	1,935
Box Elder	1,852
Iron	1,807
Summit	1,546
Carbon	917
Wasatch	881
Sanpete	563
Uintah	414
Sevier	342
Duchesne	336
Emery	320
Juab	260
Morgan	242
Millard	236
Beaver	202
Grand	152
Kane	152
Other	129
Garfield	124
Rich	51
San Juan	46
Wayne	32
Piute	18
Daggett	14



Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

Delivery monthly

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.