



Contents

- Program counts** **4**
 - Number of program users 4
 - Number of each type of cannabis facility per county 4
- Patient information** **5**
 - Patient counts by small area boundary 5
 - Medical cannabis cardholder growth 6
 - Patient age groups 7
 - Qualifying conditions 8
- Patient activity metrics** **9**
 - Patient renewals per month 9
 - Patient purchase history 9
- Transactions and sales** **10**
 - Month-to-month sales in \$ 10
 - Cumulative sales in \$ 11
 - Total order discount at pharmacies 12
 - Products sold by type 13
 - Sales per type over time in \$ 13
 - Companies offering delivery to each county 14
 - Delivery in \$ 15
 - Deliveries by county 16
 - Pickups in \$ 17
 - Pickups by county 18
- Qualified medical providers (QMP) information** **19**
 - QMPs by county 19
 - QMPs by license type 20
- Cannabis production** **21**
 - Number of initial and renewal applications 21
 - Products sent to pharmacy for sale to patients 21
 - Amount of cannabis that licensees grew 22
 - Amount of cannabis that licensees manufacture into cannabis products 22
 - Cannabis and cannabis products the department tested & results of the tests performed 23
 - Lab results by lab facility 23

Inspections	24
Number of inspections performed at production establishments	24
Number and types of violations found	24
Appendix	25
Definitions	25
Patient information	25
Patients by county	26
Patients by small area boundary table	27
Cardholder growth	27
Delivery monthly	27



Utah Department of
Health & Human Services
Center for Medical Cannabis



UTAH DEPARTMENT OF
AGRICULTURE AND FOOD

September 2024 Report

Data retrieved 10/01/2024

Utah Department of Health and Human Services with Utah Department of Agriculture and Food

Center for Medical Cannabis
195 N 1950 W
Salt Lake City, Utah 84116

(p) (801)-538-6504
(w) medicalcannabis.utah.gov
(e) medicalcannabis@utah.gov

Note that as of this report we have migrated systems for our Electronic Verification System (EVS). You may notice some small changes in report counts as a result. Let us know if you have any questions or concerns.



Program counts

Number of program users

Description	Count
Patients with active medical cards	89,505
Qualified medical providers (QMP)	958
Processor/cultivator agents	809
Pharmacy agents	693
Courier agents	252
Pharmacy agents medical providers (PMP)	76

Number of each type of cannabis facility per county

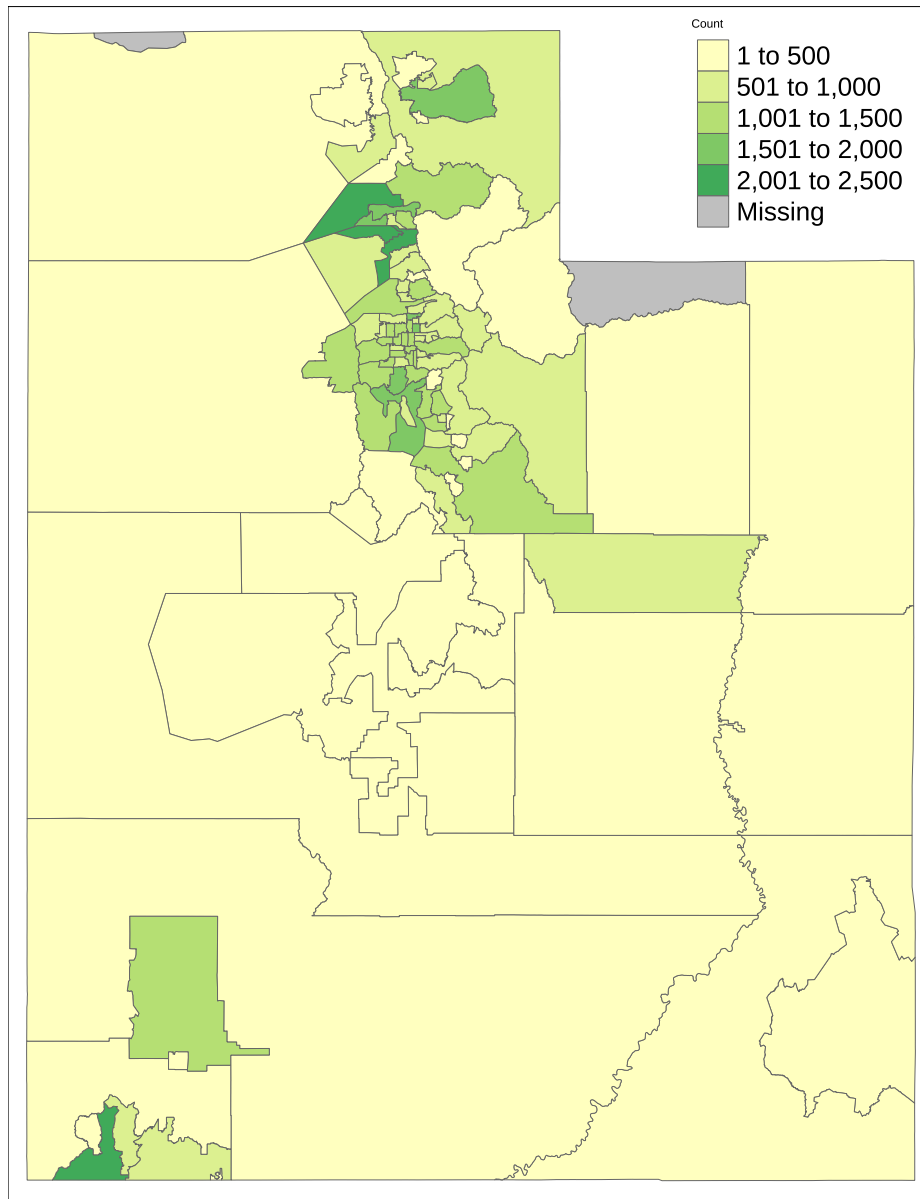
County	Cultivator	Tier 1 processor	Tier 2 processor	Independent testing lab
Salt Lake		4		
Box Elder	3	3		
Davis	1	2		
Utah	1	2		1
Tooele	2	1		
Sanpete	1	1		
Wasatch		1		
Weber	2		1	
Sevier	1			



Patient information

Patient counts by small area boundary

See [this document](#) for more information on what determines small area boundaries.

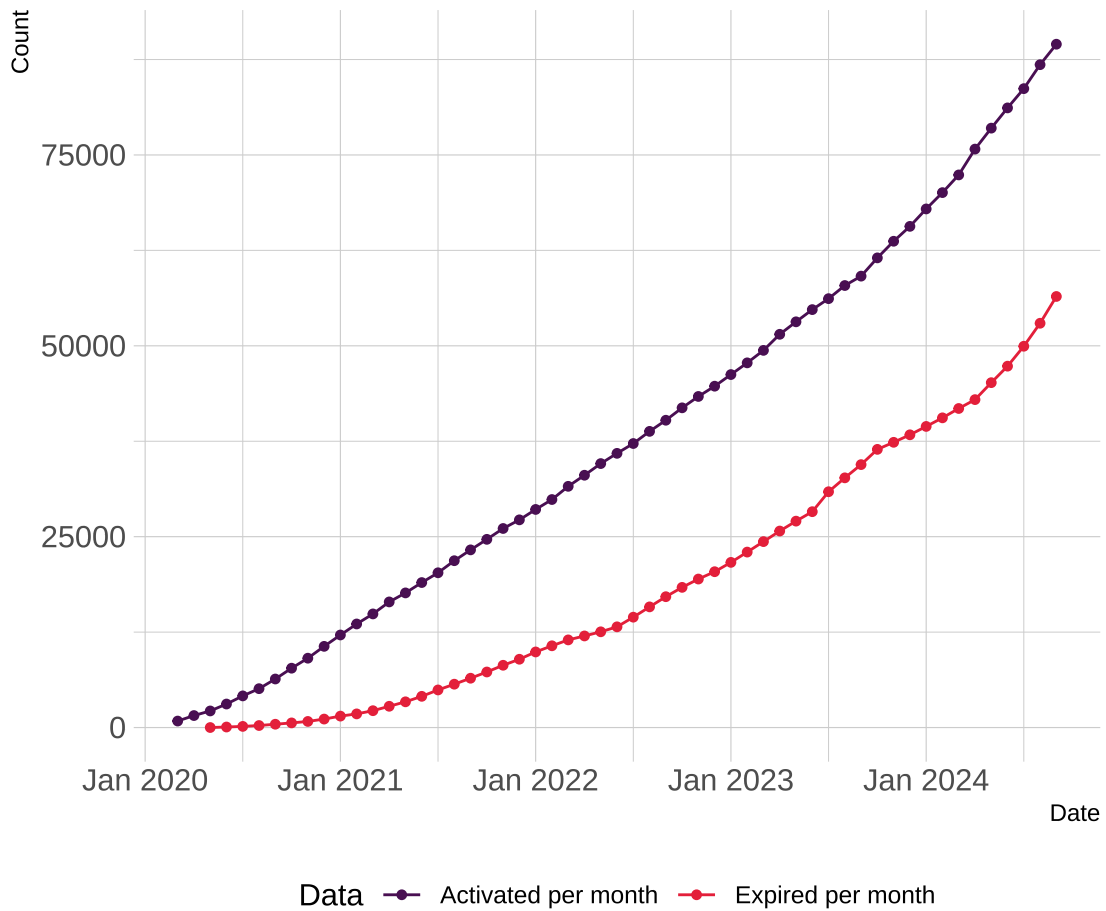




Medical cannabis cardholder growth

Cumulative current active and expired patients

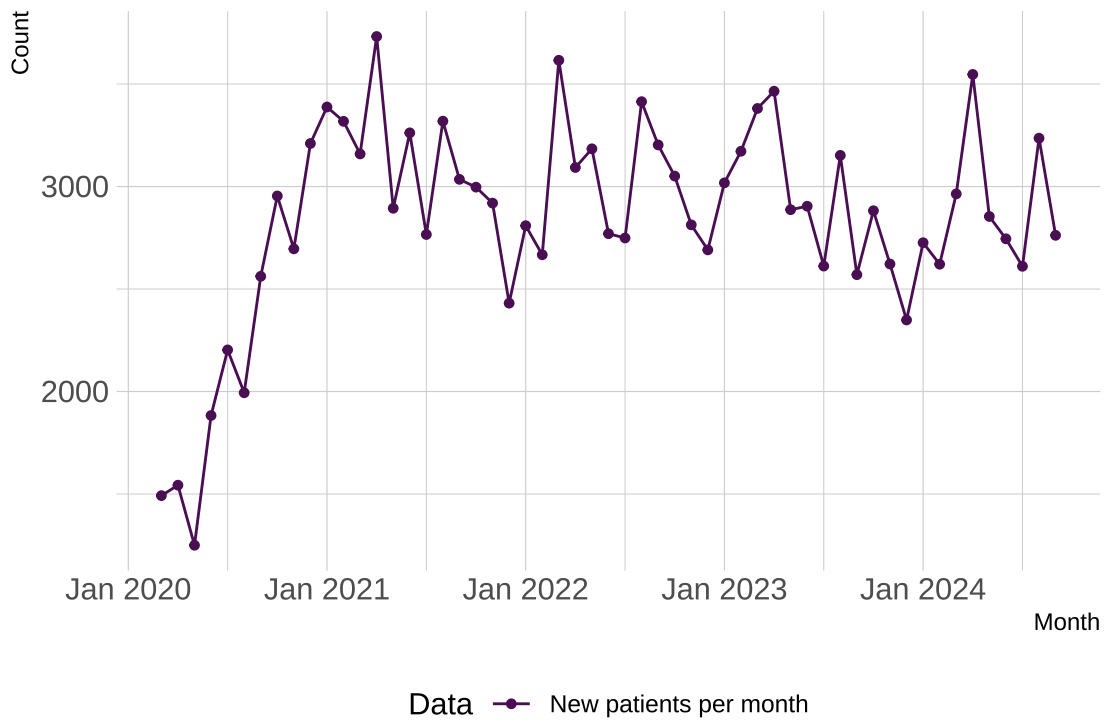
Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.





New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.

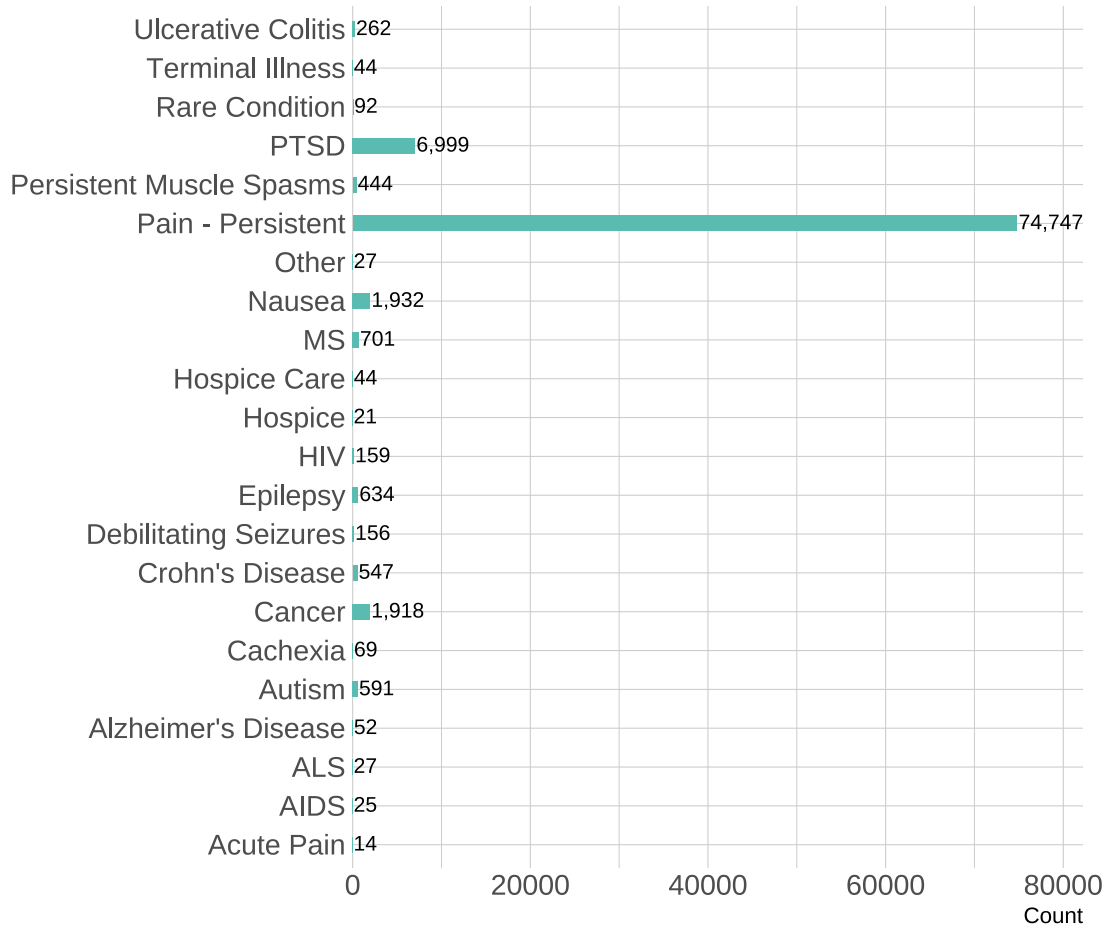


Patient age groups

Detail	Count	Percent of patients
13 and Under	21	0.02
14-17	23	0.03
18-20	68	0.08
21-30	19,742	22.06
31-40	23,595	26.36
41-50	19,870	22.20
51-60	11,327	12.66
61-70	9,893	11.05
71 and Over	4,966	5.55
Total	89,505	100.00



Qualifying conditions



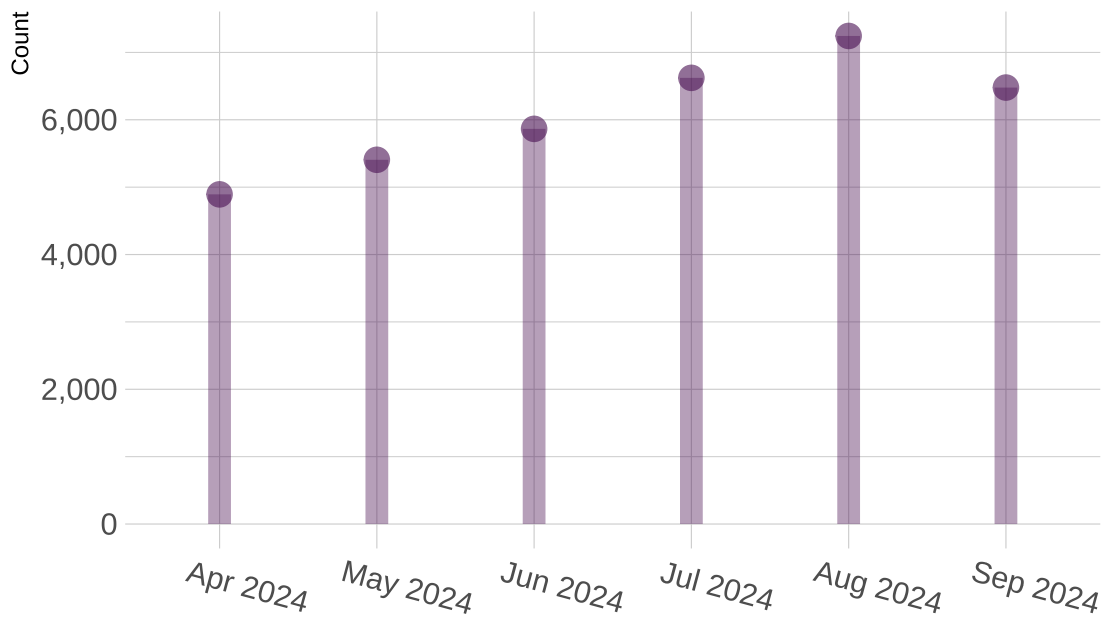


Patient activity metrics

Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

Patients renewed in previous 6 months



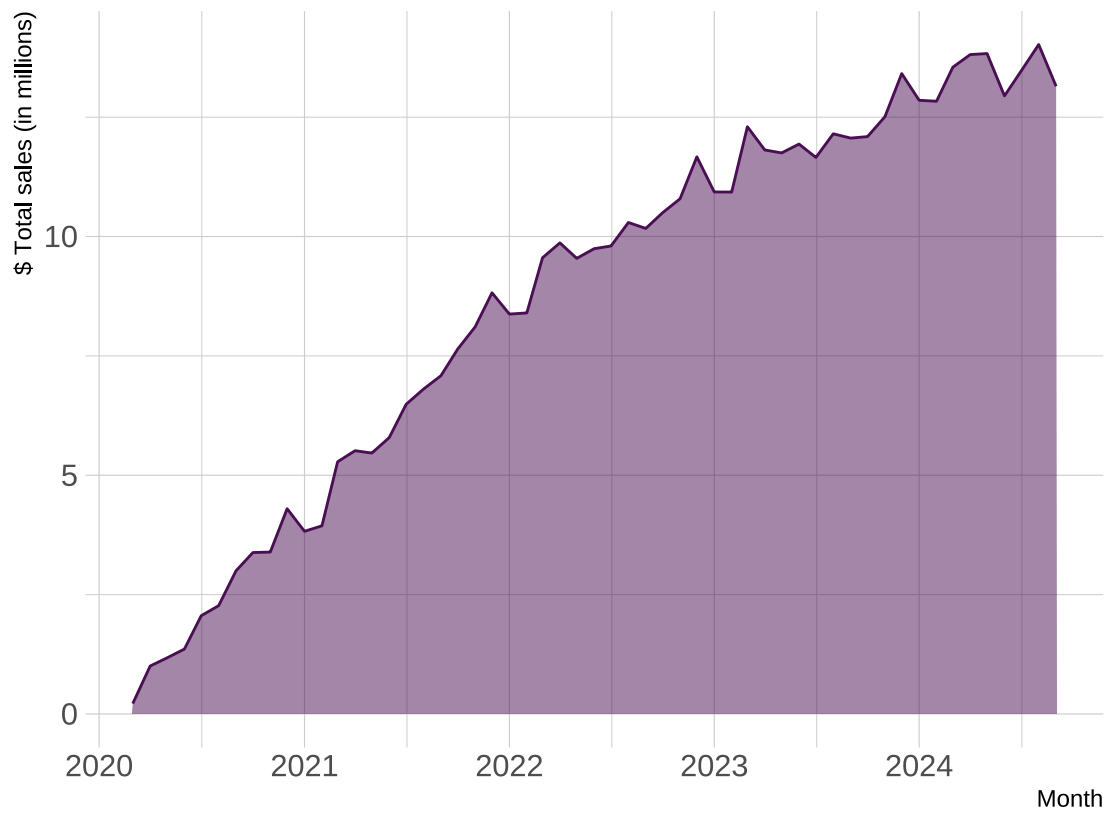
Patient purchase history

Timeframe	Purchases	Patients
Last 30 Days	1 or more	48,236
Last 30 Days	2 or more	27,229
Last 30 Days	3 or more	16,801
Last 30 Days	4 or more	10,633
Last 60 Days	1 or more	61,259
Last 60 Days	2 or more	43,067
Last 60 Days	3 or more	31,601
Last 60 Days	4 or more	24,235
Last 90 Days	1 or more	68,320
Last 90 Days	2 or more	51,923
Last 90 Days	3 or more	40,897
Last 90 Days	4 or more	33,039



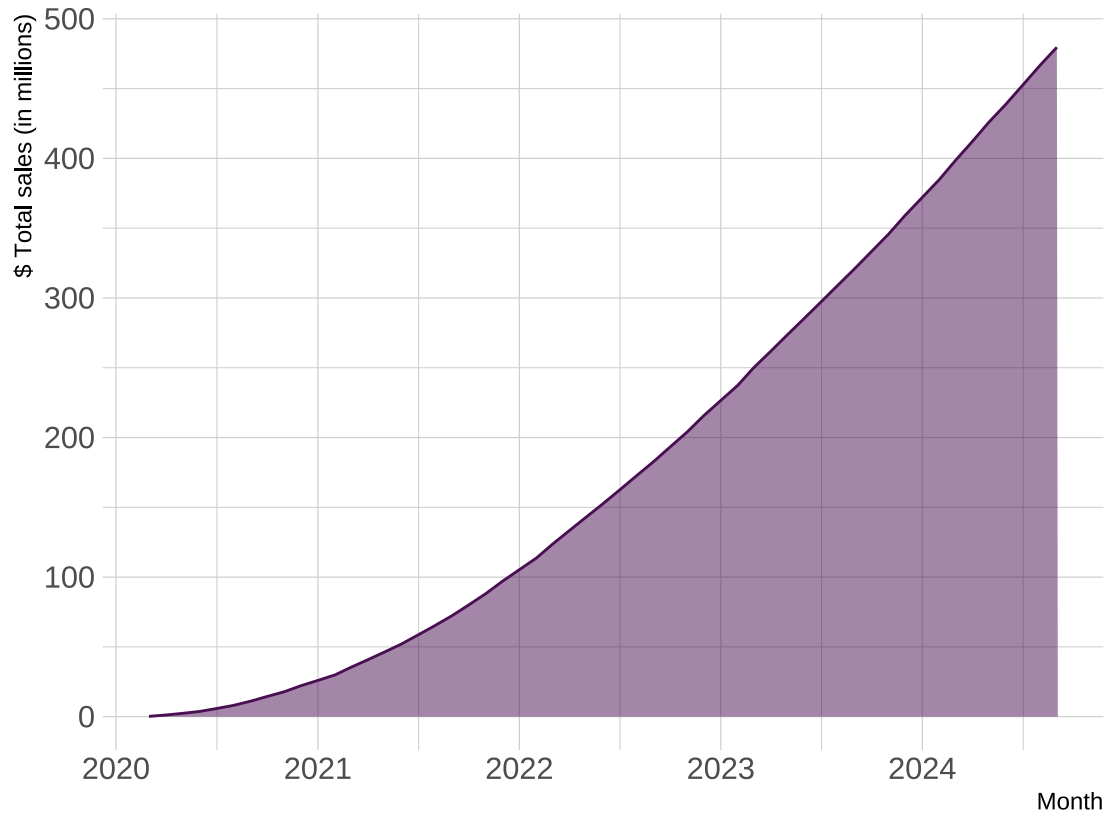
Transactions and sales

Month-to-month sales in \$



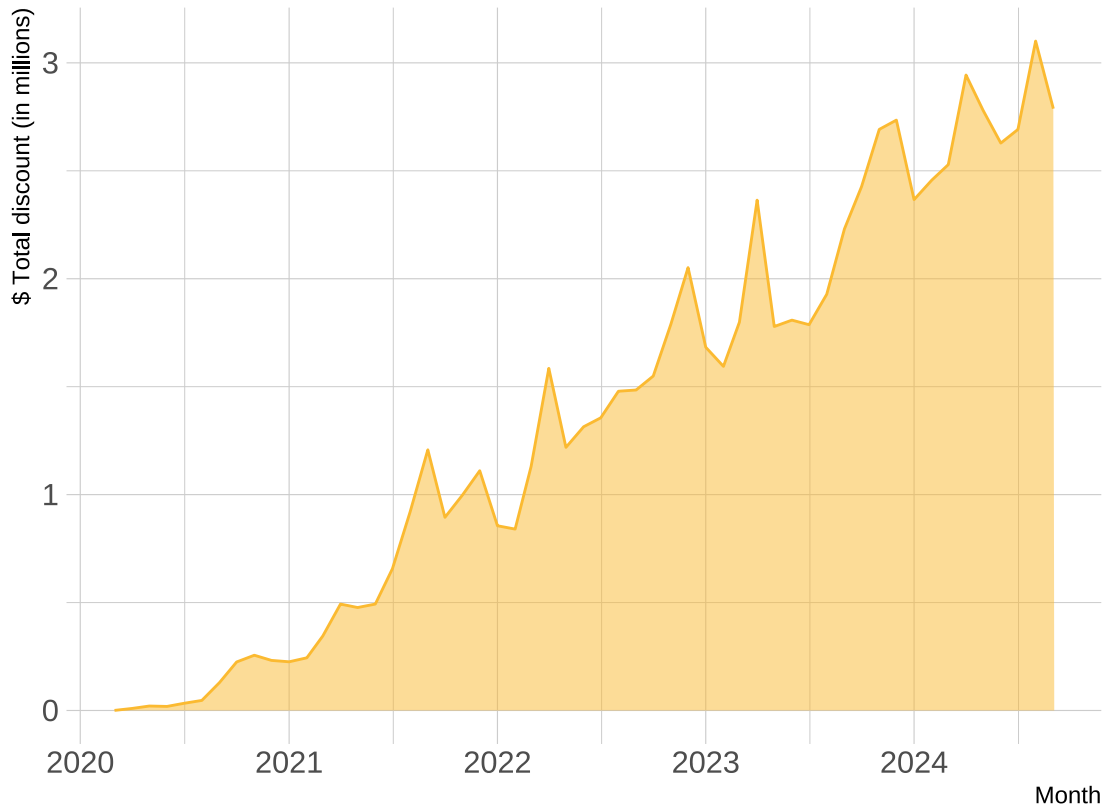


Cumulative sales in \$





Total order discount at pharmacies



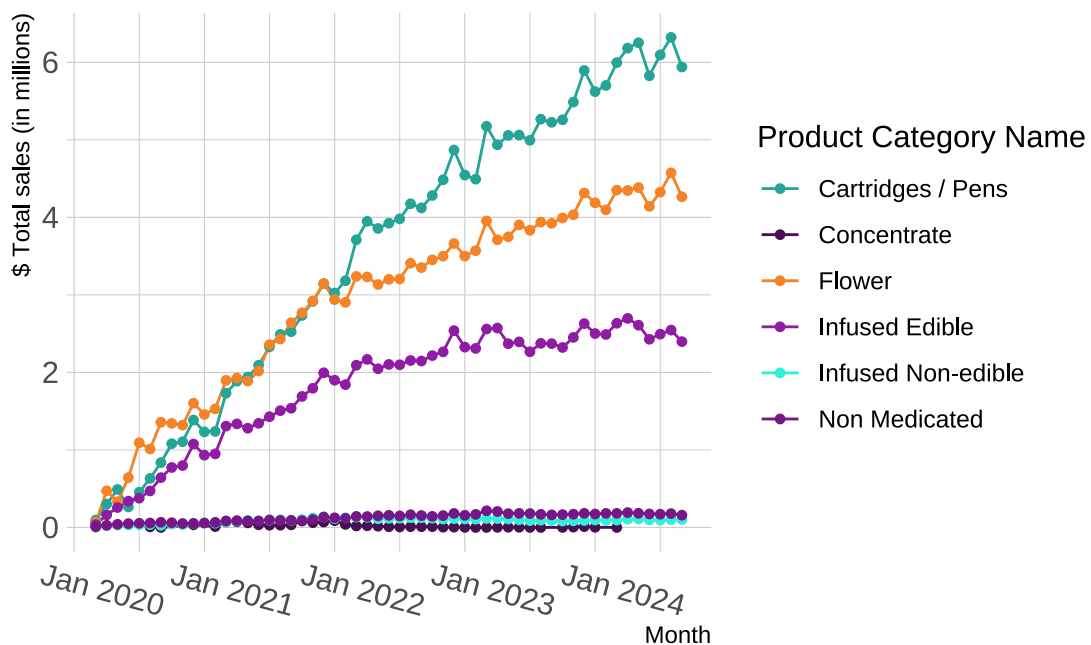


Products sold by type

Totals for this month

Product Category Name	Total Sales	Product Subtypes
Cartridges / Pens	\$5,939,179	Vape Cartridges, Vape Pens
Flower	\$4,265,761	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,397,062	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$103,177.8	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$158,505.3	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

Sales per type over time in \$





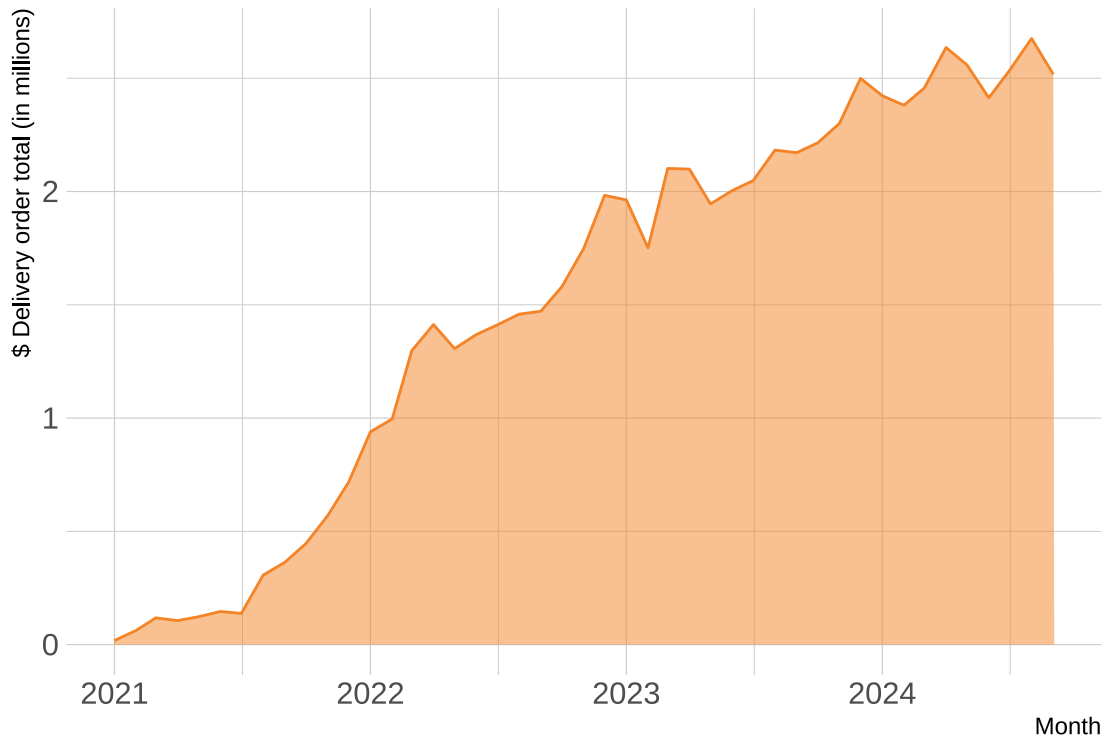
Companies offering delivery to each county

County	Home Delivery Rural		Home Delivery Urban		Courier		
	Dragonfly Wellness-Price	The Flower Shop-Logan	Dragonfly Wellness-SLC	The Flower Shop-Ogden	Melly Go	SAPA Connect	Wholesome Direct
Beaver						Yes	Yes
Box Elder		Yes		Yes		Yes	Yes
Cache		Yes				Yes	Yes
Carbon	Yes					Yes	Yes
Davis			Yes	Yes			
Duchesne						Yes	Yes
Emery						Yes	Yes
Grand & Emery						Yes	Yes
Heber & Kamas Area						Yes	Yes
Iron						Yes	Yes
Juab						Yes	Yes
Millard						Yes	Yes
Morgan				Yes		Yes	Yes
Piute & Sevier						Yes	Yes
Salt Lake			Yes	Yes	Yes	Yes	Yes
Sanpete						Yes	Yes
Tooele			Yes		Yes	Yes	Yes
Uintah						Yes	Yes
Utah					Yes	Yes	Yes
Washington						Yes	Yes
Weber				Yes			



Delivery in \$

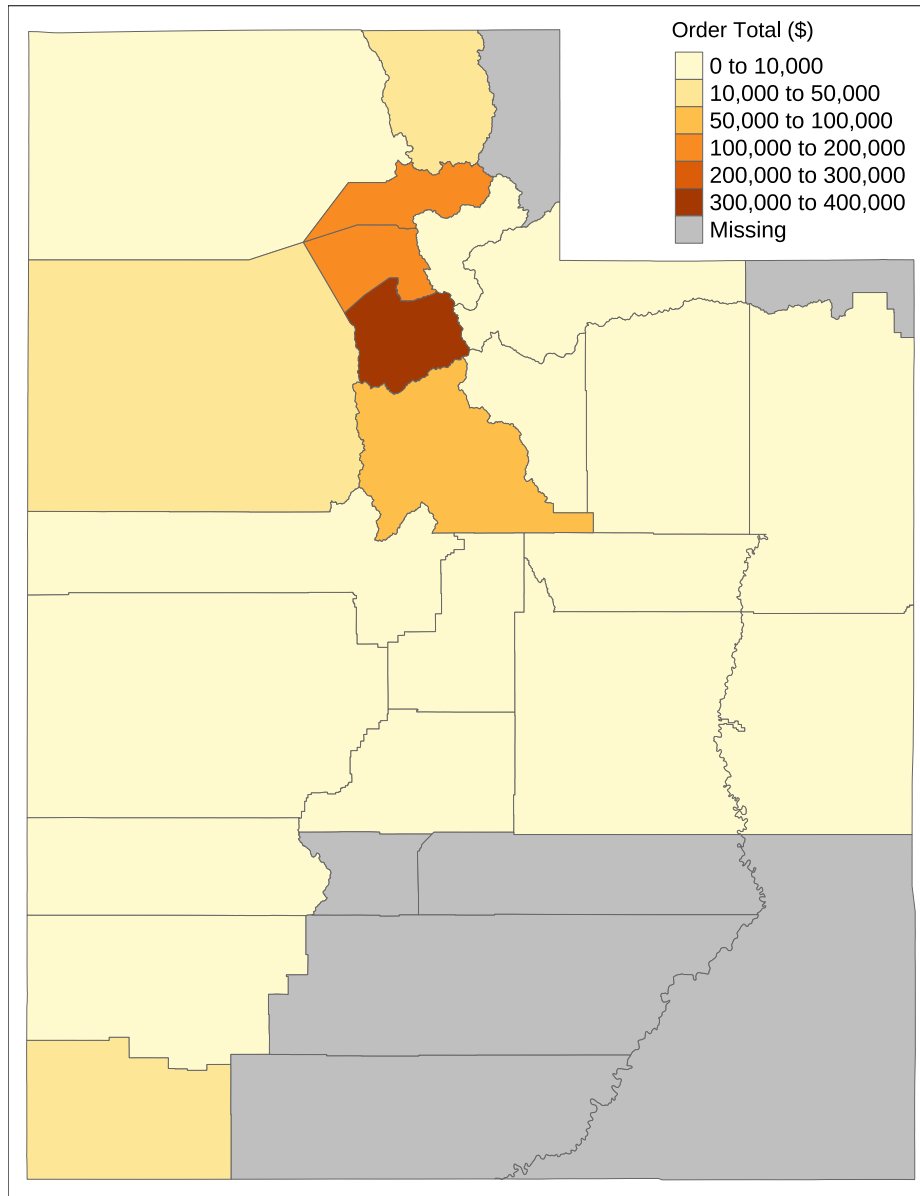
Delivery order totals





Deliveries by county

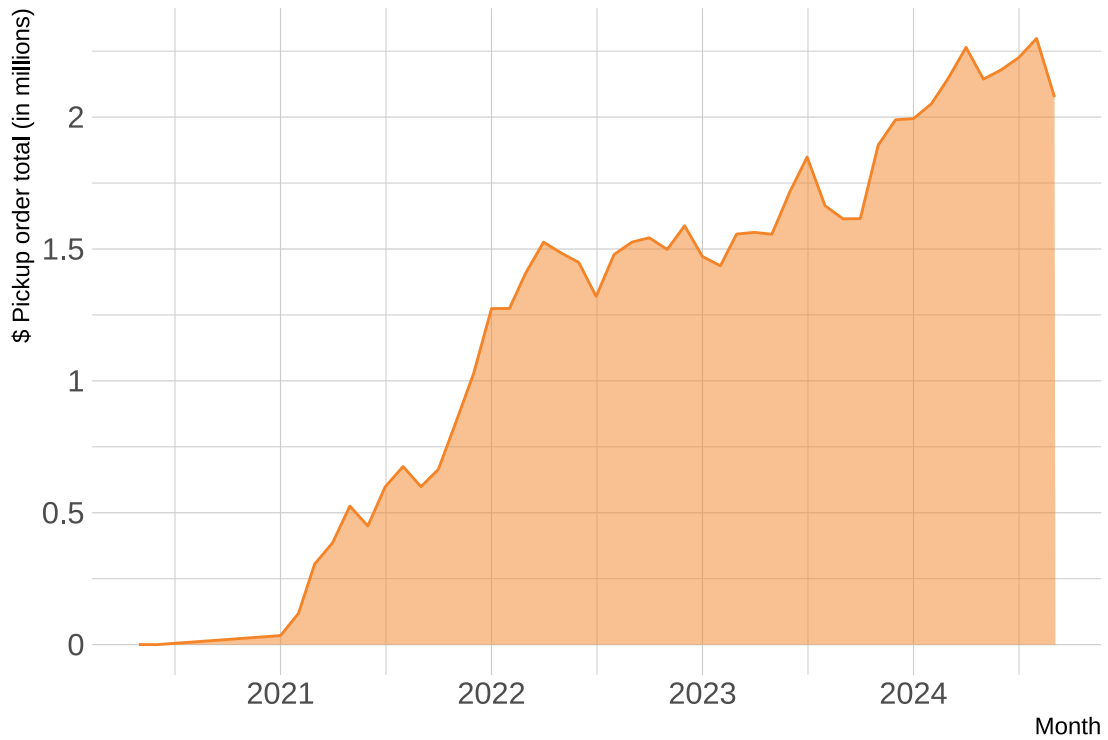
Deliveries per county for month





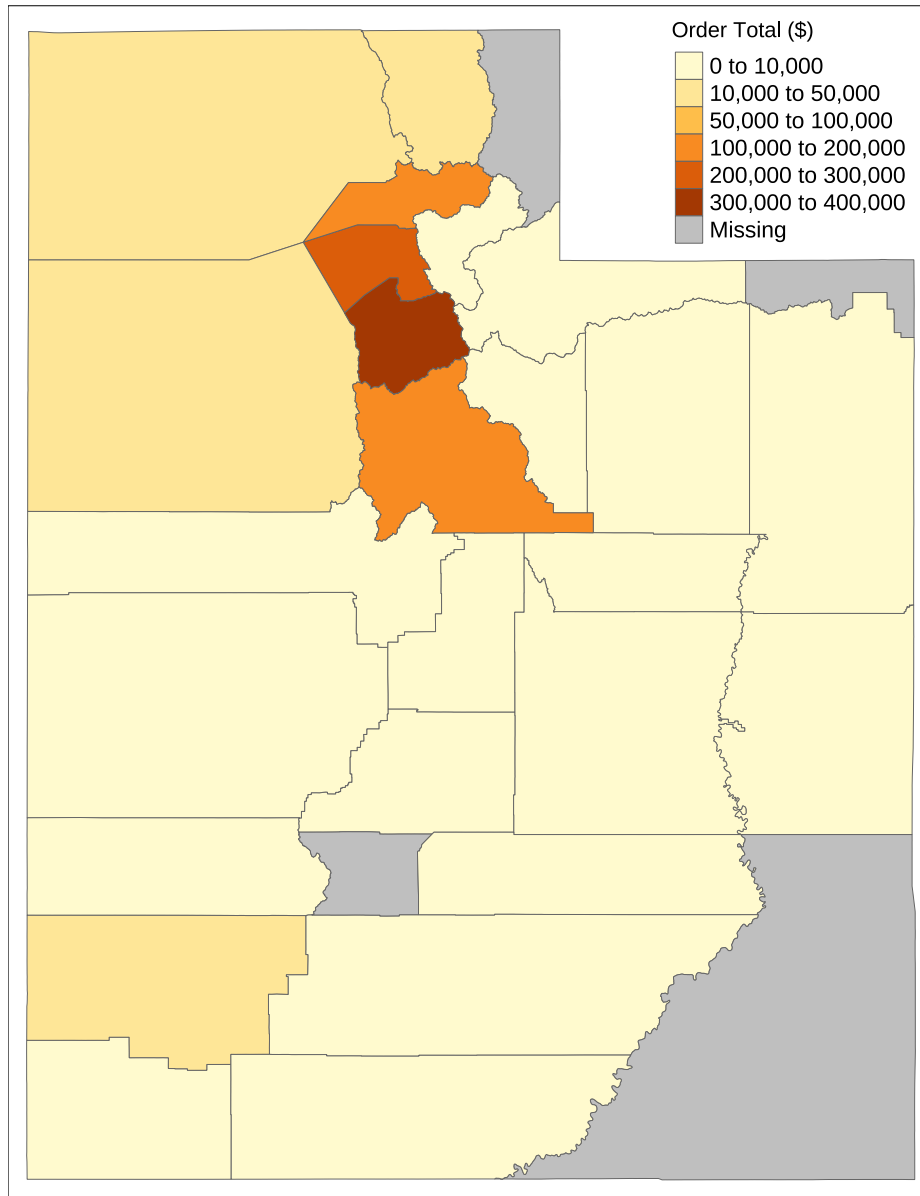
Pickups in \$

Pickup order totals



Pickups by county

Pickups per county for month





Qualified medical providers (QMP) information

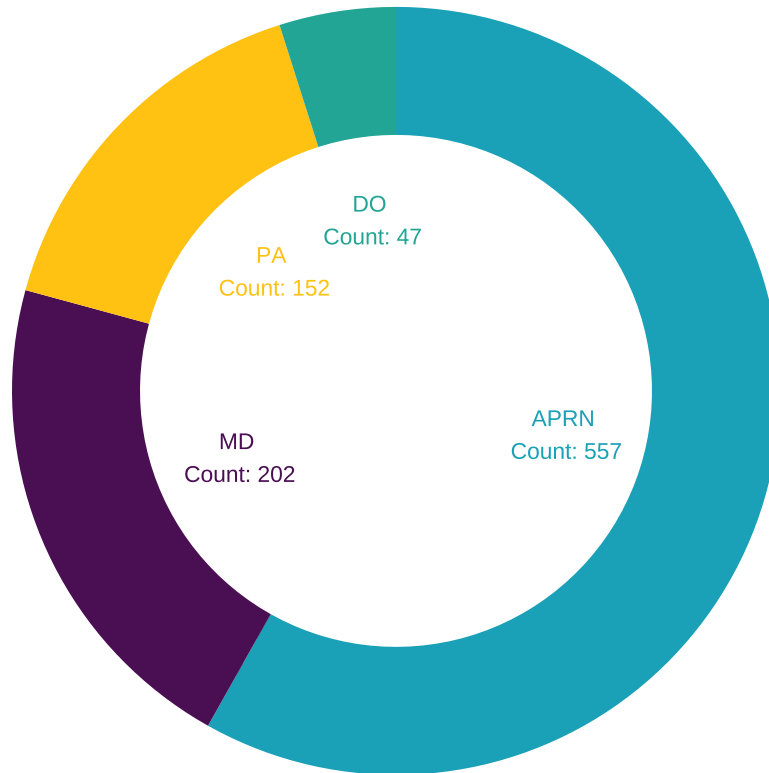
QMPs by county

Estimates based on most recently entered office address for each QMP.

Detail	Count
Salt Lake	475
Utah	143
Davis	101
Weber	71
Washington	44
Other	26
Cache	20
Summit	13
Iron	12
Tooele	12
Wasatch	7
Carbon	6
Juab	5
Millard	4
Box Elder	3
Sanpete	3
Sevier	3
Duchesne	2
Emery	2
Grand	2
Morgan	2
Garfield	1
Uintah	1



QMPs by license type





Cannabis production

Number of initial and renewal applications

Month's facility application changes	Count
New applications	0
Renewal applications	1
Revoked licenses	0

Products sent to pharmacy for sale to patients

Over the last month, licensed medical cannabis pharmacies received the following products from licensed medical cannabis processors.

Category	Sent qty (each)
Cartridges / Pens	120,043
Concentrate	640
Flower	84,864
Infused Edible	70,536
Infused Non-edible	2,760



Amount of cannabis that licensees grew

During September 2024, licensed medical cannabis cultivators harvested over 51,414 of medical cannabis plants spread over 254 planting batches. Over 41,333,803 grams of medical cannabis biomass were harvested (as measured on a wet basis):

Harvest date	Wet weight harvested (grams)	Number of plants harvested	Number of batches harvested
2024-09-02	341,241	311	21
2024-09-03	2,755,919	6,048	39
2024-09-04	2,029,700	4,892	12
2024-09-05	370,322	1,554	28
2024-09-06	35,668	44	1
2024-09-09	8,236,308	8,201	13
2024-09-10	8,634,367	8,592	9
2024-09-11	7,445,608	7,503	16
2024-09-12	22,450	32	1
2024-09-13	129,975	137	2
2024-09-16	1,042,987	1,192	27
2024-09-17	558,116	652	18
2024-09-18	417,027	853	9
2024-09-19	304,533	331	11
2024-09-20	94,427	90	2
2024-09-23	902,629	831	12
2024-09-24	271,262	940	11
2024-09-25	193,071	310	6
2024-09-26	578,258	1,292	4
2024-09-27	214,415	46	6
2024-09-30	6,755,521	7,563	6

Amount of cannabis that licensees manufacture into cannabis products

Medical cannabis biomass is used to manufacture various medical cannabis products such as prepackaged flower, vape cartridges, gummies, tinctures, concentrates (e.g., hash rosin, live resin, budder, wax), and other approved medicinal dosage forms. Subcategories of flower such as trim and fresh/frozen, are generally used in processing runs to make cannabis derivative products.

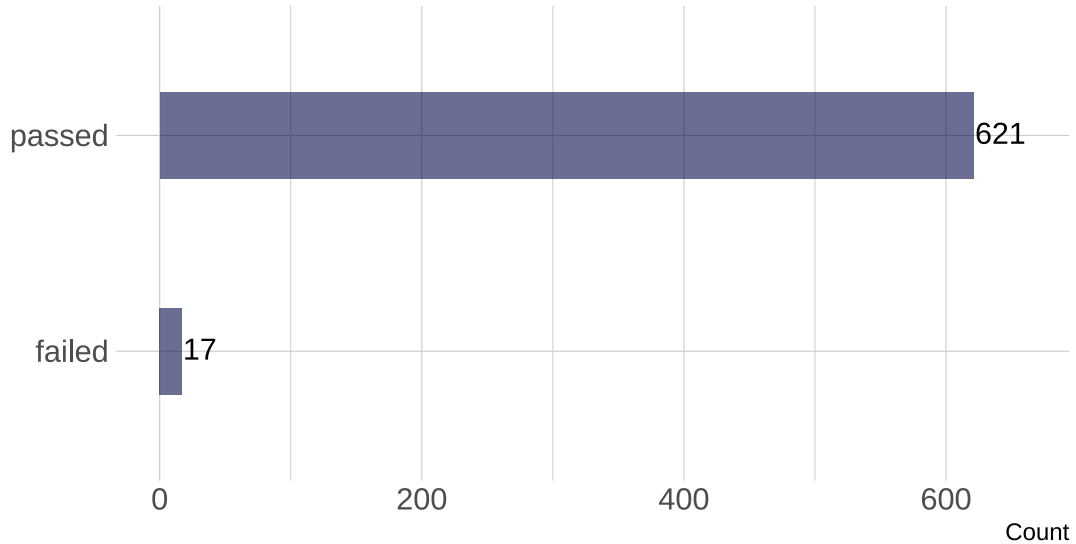
Category	Sent qty (grams)
Buds	668,947.2
Finished Flower	24,128
Flower Combined	888,300.4
Fresh/Frozen	241,076
Trim	1,780,180



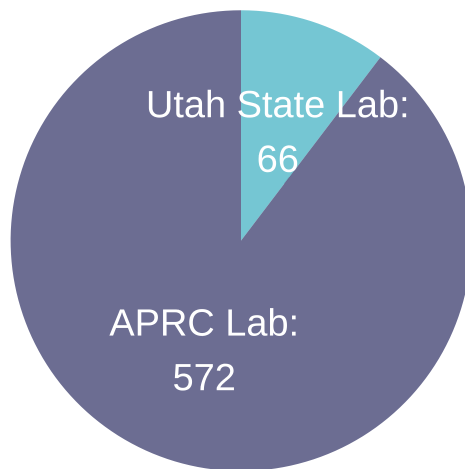
Cannabis and cannabis products the department tested & results of the tests performed

Over the last month, the Utah State Lab and APRC tested products in the following categories: Concentrate, Cartridges / Pens, Flower, Infused Edible, Infused Non-edible.

Lab results by customer facilities



Lab results by lab facility





Inspections

Number of inspections performed at production establishments

Facility inspected	Count
Cultivation	5
Processor	4
Testing Lab	0
Product Label	13
Pharmacy	6
Courier	0

Number and types of violations found

Infractions	Count
Cultivation	
R68-27-7. Inventory control	2
R66-1-14. Change in Operation Plans.	1
Pharmacy	
R68-28-9. Inventory control	1
R66-2-14. Labeling and Packaging of Cannabis and Cannabis Product.	6
4-41a Infractions	1
Processor	
R68-40-17. Targeted marketing	2
R66-5-10. Minimum Requirements for the Storage and Handling of Cannabis.	1
R66-5-7. Security Standards.	2



Appendix

See zip file at <https://medicalcannabis.utah.gov/resources/reporting/> under 'Primary Data for Reporting' for csv files for the data presented in this report.

Definitions

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

Patient information

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



Patients by county

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	36,251
Utah	14,286
Davis	9,990
Weber	9,243
Washington	4,417
Cache	3,438
Tooele	1,811
Box Elder	1,788
Iron	1,667
Summit	1,412
Carbon	889
Wasatch	853
Sanpete	537
Uintah	408
Duchesne	330
Emery	315
Sevier	314
Juab	240
Morgan	233
Millard	221
Beaver	183
Grand	139
Garfield	131
Other	125
Kane	124
Rich	49
San Juan	47
Wayne	26
Piute	20
Daggett	18



Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

Delivery monthly

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.