



Contents

- Program counts** **4**
 - Number of program users 4
 - Number of each type of cannabis facility per county 4
- Patient information** **5**
 - Patient counts by small area boundary 5
 - Medical cannabis cardholder growth 6
 - Patient age groups 7
 - Qualifying conditions 8
- Patient activity metrics** **9**
 - Patient renewals per month 9
 - Patient purchase history 9
- Transactions and sales** **10**
 - Month-to-month sales in \$ 10
 - Cumulative sales in \$ 11
 - Total order discount at pharmacies 12
 - Products sold by type 13
 - Sales per type over time in \$ 13
 - Companies offering delivery to each county 14
 - Delivery in \$ 15
 - Deliveries by county 16
 - Pickups in \$ 17
 - Pickups by county 18
- Qualified medical providers (QMP) information** **19**
 - QMPs by county 19
 - QMPs by license type 20
- Cannabis production** **21**
 - Number of initial and renewal applications 21
 - Products sent to pharmacy for sale to patients 21
 - Amount of cannabis that licensees grew 22
 - Amount of cannabis that licensees manufacture into cannabis products 22
 - Cannabis and cannabis products the department tested & results of the tests performed 23
 - Lab results by lab facility 23

| | |
|--|-----------|
| Inspections | 24 |
| Number of inspections performed at production establishments | 24 |
| Number and types of violations found | 24 |
| Appendix | 25 |
| Definitions | 25 |
| Patient information | 25 |
| Patients by county | 26 |
| Patients by small area boundary table | 27 |
| Cardholder growth | 27 |
| Delivery monthly | 27 |



Utah Department of
Health & Human Services
Center for Medical Cannabis



UTAH DEPARTMENT OF
AGRICULTURE AND FOOD

August 2024 Report

Data retrieved 09/03/2024

Utah Department of Health and Human Services with Utah Department of Agriculture and Food

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Note that as of this report we have migrated systems for our Electronic Verification System (EVS). You may notice some small changes in report counts as a result. Let us know if you have any questions or concerns.



Program counts

Number of program users

| Description | Count |
|------------------------------------|--------|
| Patients with active medical cards | 88,858 |
| Qualified medical providers (QMP) | 963 |
| Pharmacy medical providers (PMP) | 75 |

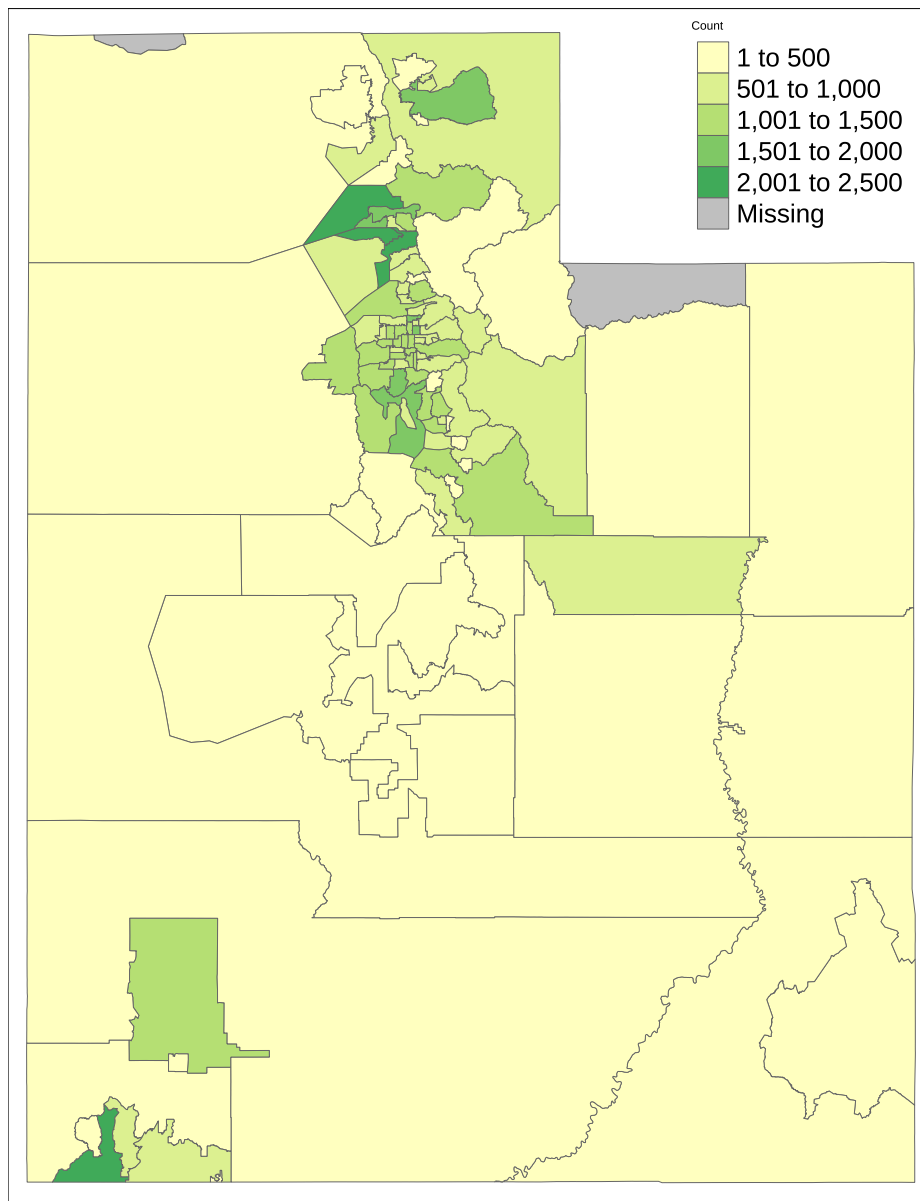
Number of each type of cannabis facility per county

| County | Cultivator | Tier 1 processor | Tier 2 processor | Independent lab | Pharmacy |
|------------|------------|------------------|------------------|-----------------|----------|
| Salt Lake | | 4 | | | 3 |
| Box Elder | 3 | 3 | | | 1 |
| Davis | 1 | 2 | | | 1 |
| Utah | 1 | 2 | | 1 | 4 |
| Sanpete | 1 | 1 | | | |
| Tooele | 1 | 1 | | | |
| Wasatch | | 1 | | | |
| Weber | 2 | | 1 | | 1 |
| Sevier | 1 | | | | |
| Cache | | | | | 1 |
| Carbon | | | | | 1 |
| Iron | | | | | 1 |
| Summit | | | | | 1 |
| Washington | | | | | 1 |

Patient information

Patient counts by small area boundary

See [this document](#) for more information on what determines small area boundaries.

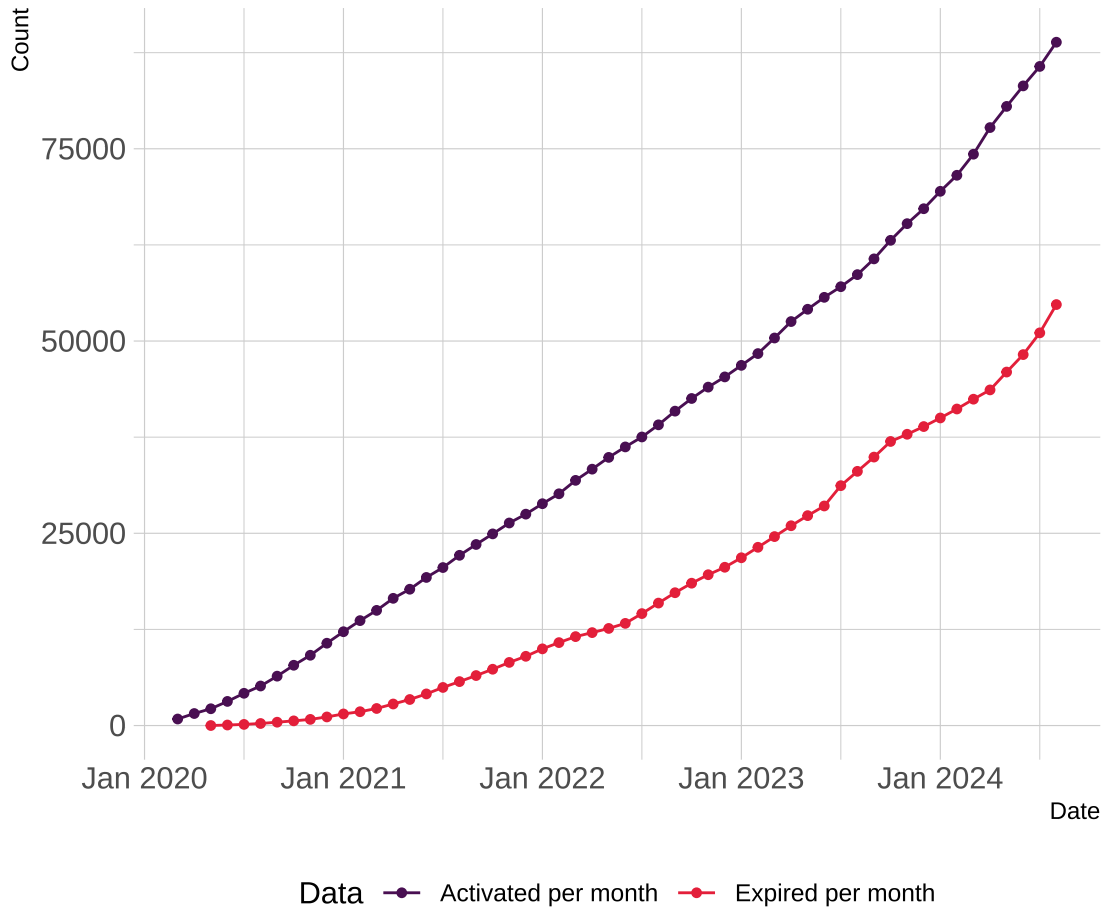




Medical cannabis cardholder growth

Cumulative current active and expired patients

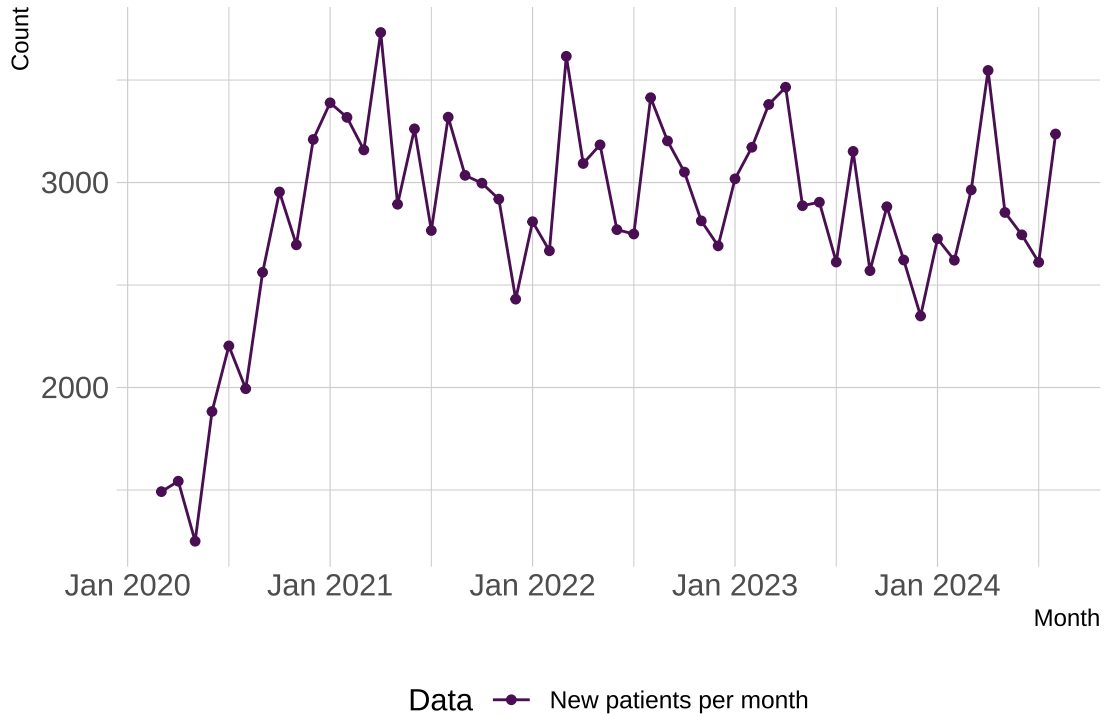
Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.





New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.

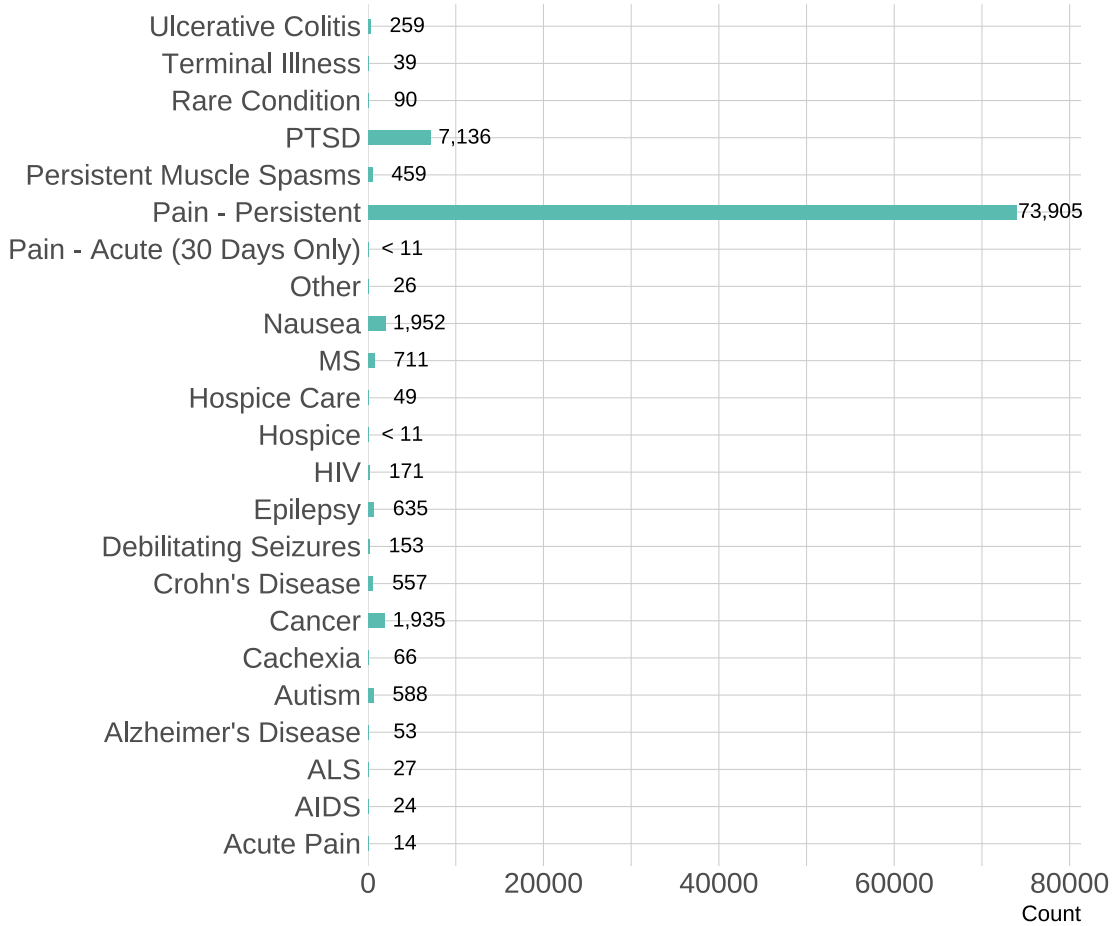


Patient age groups

| Detail | Count | Percent of patients |
|--------------|---------------|---------------------|
| 13 and Under | 20 | 0.02 |
| 14-17 | 20 | 0.02 |
| 18-20 | 70 | 0.08 |
| 21-30 | 19,642 | 22.11 |
| 31-40 | 23,382 | 26.31 |
| 41-50 | 19,692 | 22.16 |
| 51-60 | 11,266 | 12.68 |
| 61-70 | 9,818 | 11.05 |
| 71 and Over | 4,947 | 5.57 |
| Total | 88,857 | 100.00 |



Qualifying conditions



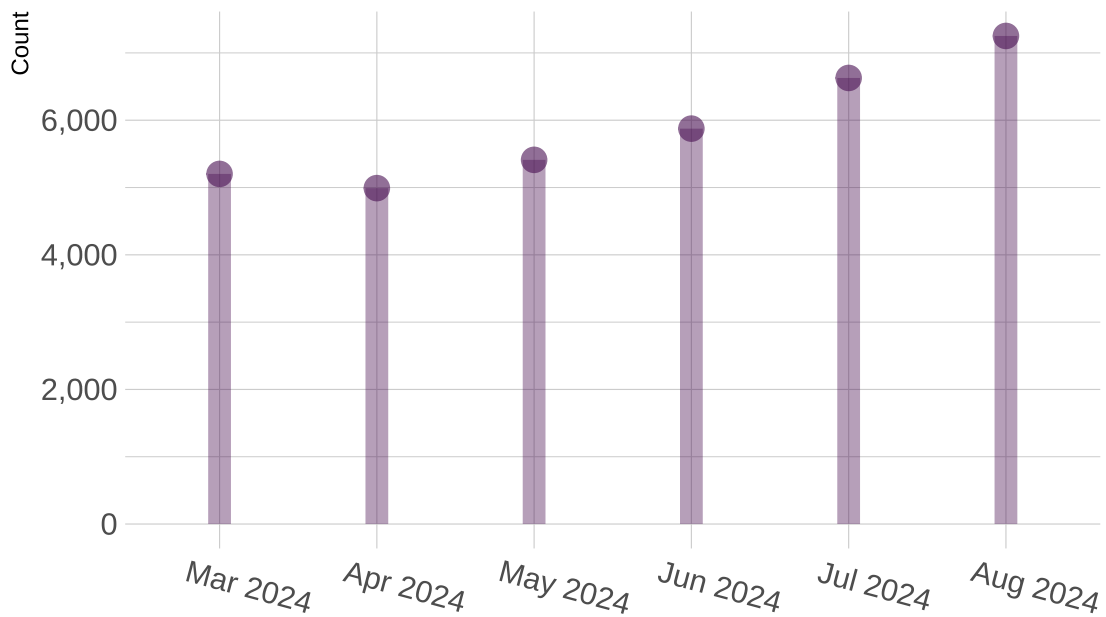


Patient activity metrics

Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

Patients renewed in previous 6 months



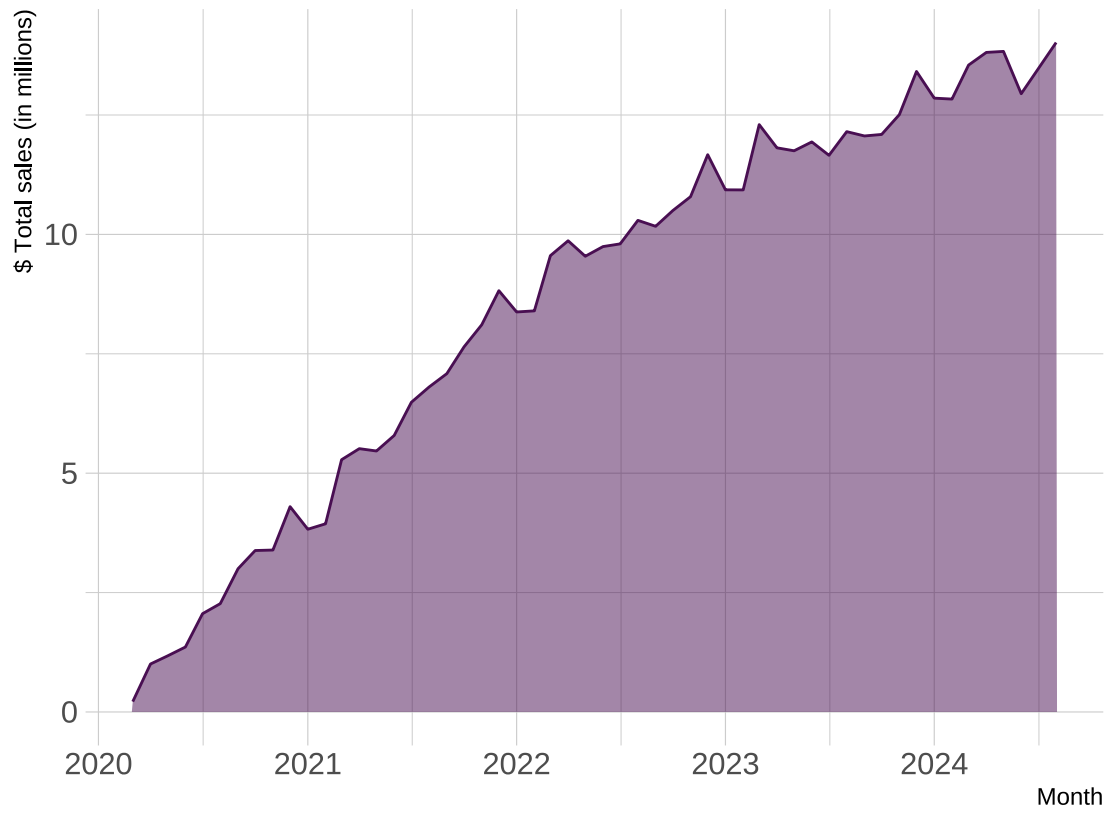
Patient purchase history

| Timeframe | Purchases | Patients |
|--------------|-----------|----------|
| Last 30 Days | 1 or more | 49,574 |
| Last 30 Days | 2 or more | 28,583 |
| Last 30 Days | 3 or more | 17,762 |
| Last 30 Days | 4 or more | 11,509 |
| Last 60 Days | 1 or more | 61,103 |
| Last 60 Days | 2 or more | 42,962 |
| Last 60 Days | 3 or more | 31,774 |
| Last 60 Days | 4 or more | 24,362 |
| Last 90 Days | 1 or more | 67,590 |
| Last 90 Days | 2 or more | 51,388 |
| Last 90 Days | 3 or more | 40,437 |
| Last 90 Days | 4 or more | 32,722 |



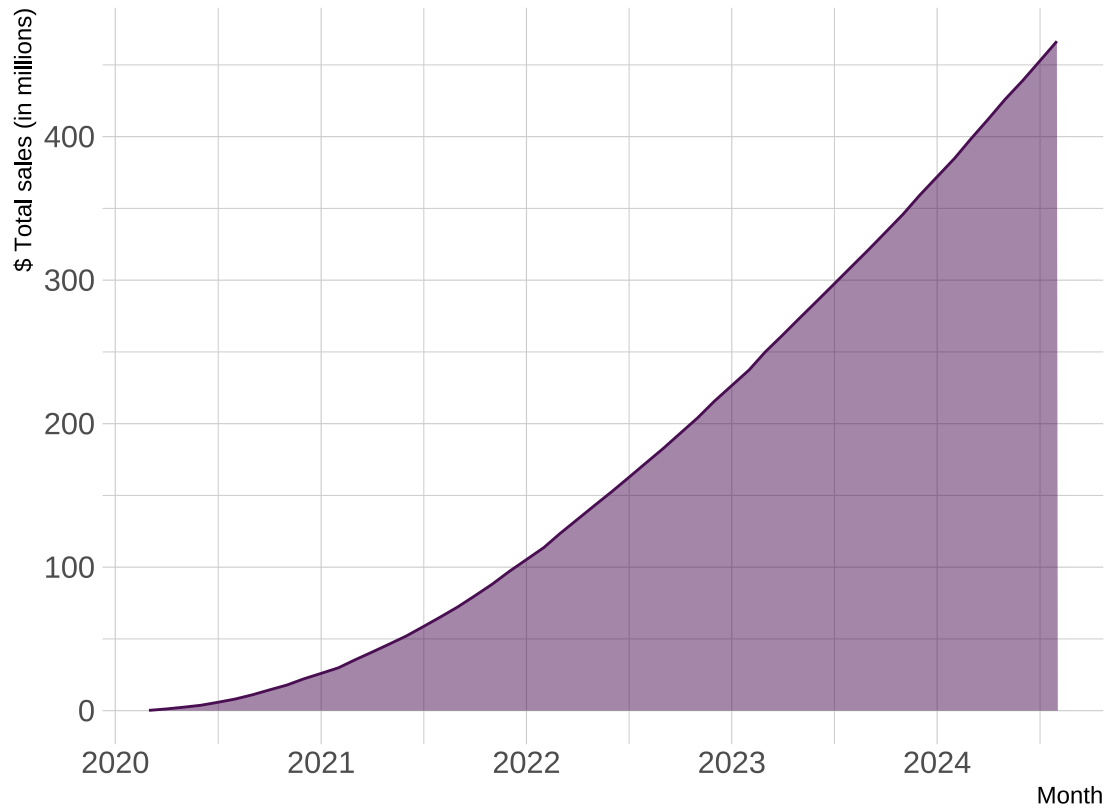
Transactions and sales

Month-to-month sales in \$



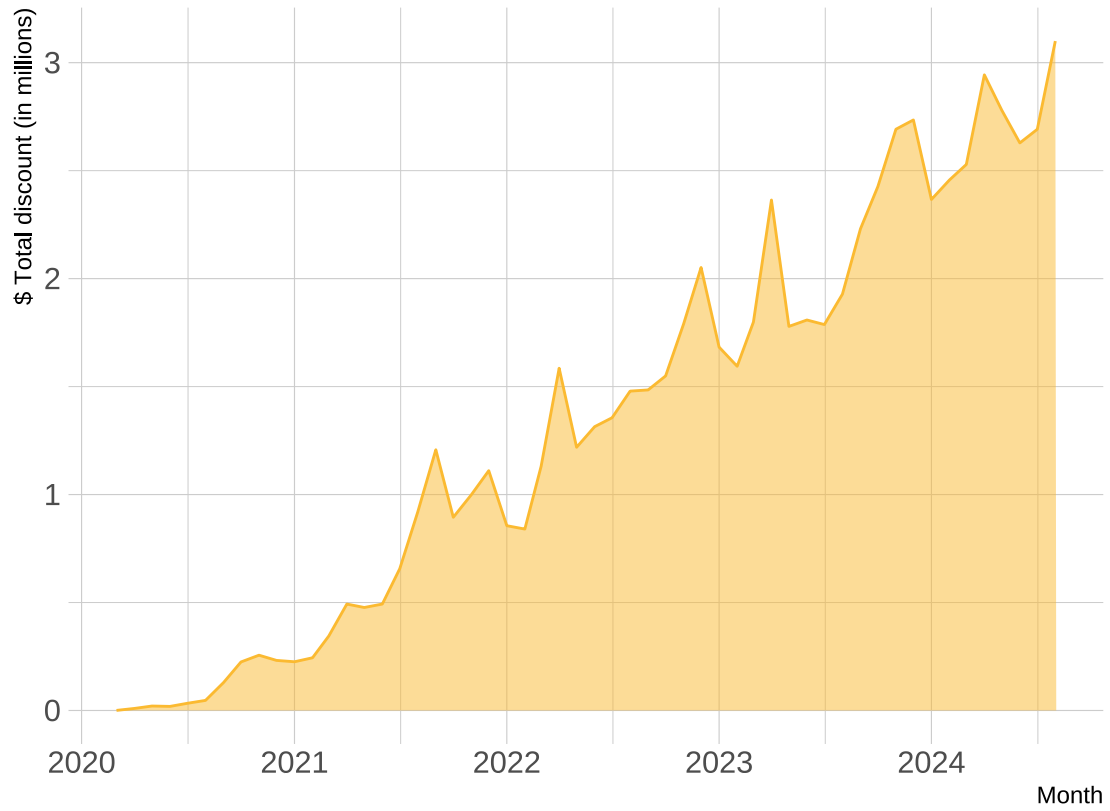


Cumulative sales in \$





Total order discount at pharmacies



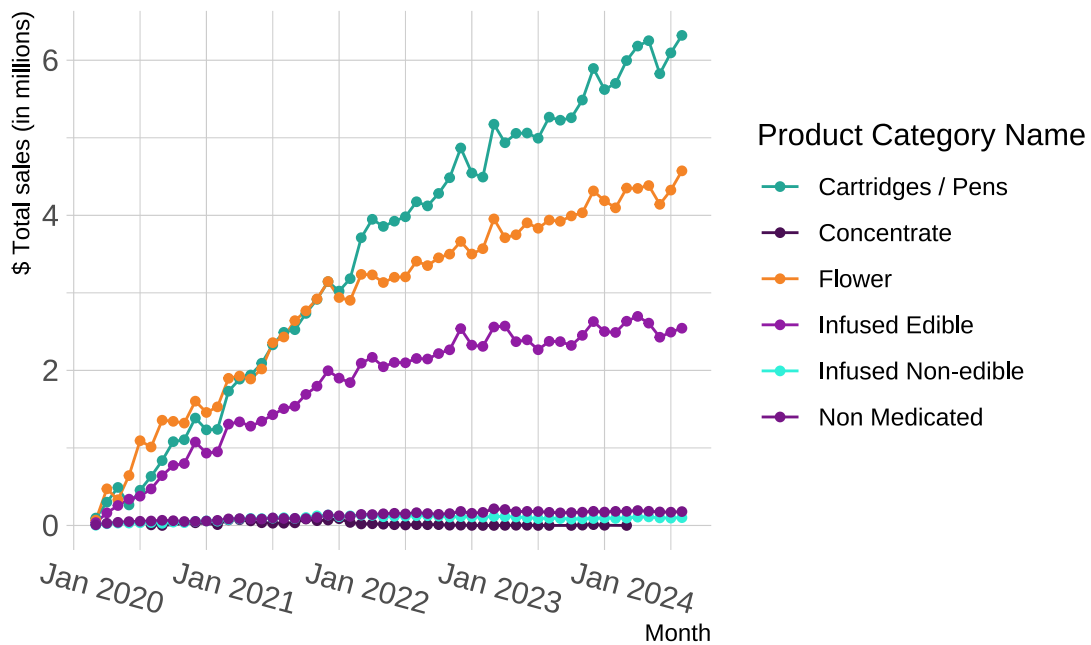


Products sold by type

Totals for this month

| Product Category Name | Total Sales | Product Subtypes |
|-----------------------|-------------|--|
| Cartridges / Pens | \$6,320,650 | Vape Cartridges, Vape Pens |
| Flower | \$4,573,512 | Buds, Finished Flower, Pre-Pack |
| Infused Edible | \$2,544,072 | Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills |
| Infused Non-edible | \$100,875 | Balms, Gels, Lotion, Patches, Salves, Topical |
| Non Medicated | \$178,667.9 | Pens, Vaporizers, Devices, Grinders, Batteries, Cases |

Sales per type over time in \$





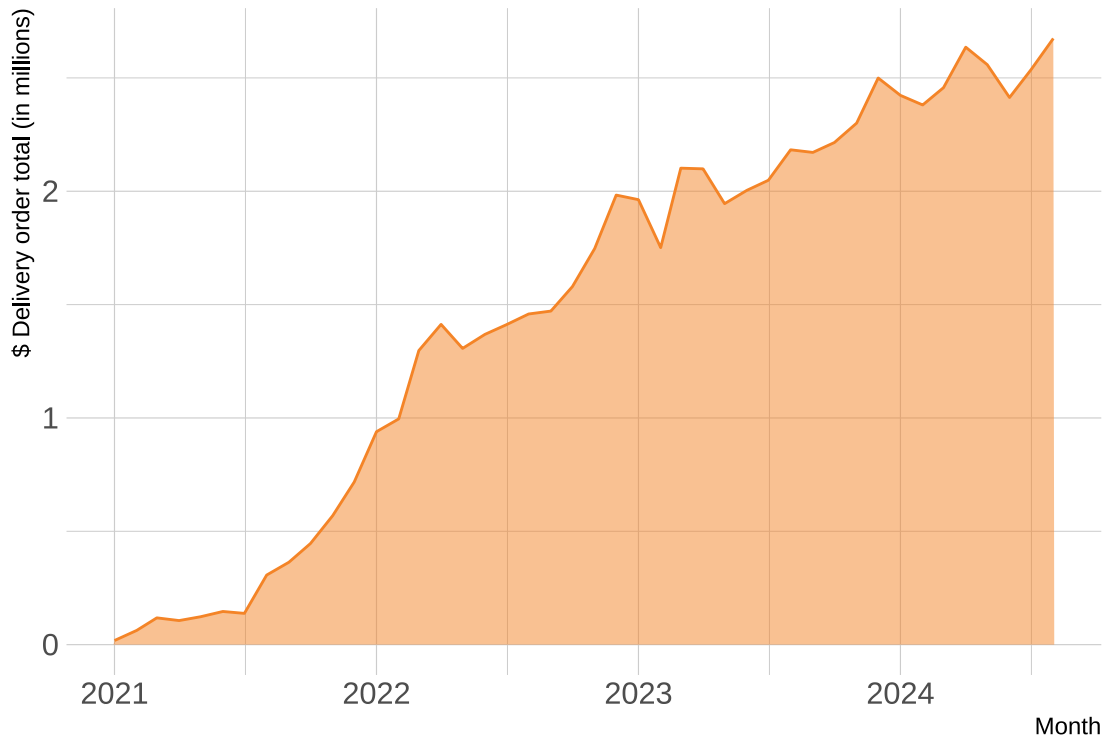
Companies offering delivery to each county

| County | Home Delivery Rural | | Home Delivery Urban | | Courier | | |
|--------------------|--------------------------|-----------------------|------------------------|-----------------------|----------|--------------|------------------|
| | Dragonfly Wellness-Price | The Flower Shop-Logan | Dragonfly Wellness-SLC | The Flower Shop-Ogden | Melly Go | SAPA Connect | Wholesome Direct |
| Beaver | | | | | | Yes | Yes |
| Box Elder | | Yes | | Yes | | Yes | Yes |
| Cache | | Yes | | | | Yes | Yes |
| Carbon | Yes | | | | | Yes | Yes |
| Davis | | | Yes | Yes | | | |
| Duchesne | | | | | | Yes | Yes |
| Emery | | | | | | Yes | Yes |
| Grand & Emery | | | | | | Yes | Yes |
| Heber & Kamas Area | | | | | | Yes | Yes |
| Iron | | | | | | Yes | Yes |
| Juab | | | | | | Yes | Yes |
| Millard | | | | | | Yes | Yes |
| Morgan | | | | Yes | | Yes | Yes |
| Piute & Sevier | | | | | | Yes | Yes |
| Salt Lake | | | Yes | Yes | Yes | Yes | Yes |
| Sanpete | | | | | | Yes | Yes |
| Tooele | | | Yes | | Yes | Yes | Yes |
| Uintah | | | | | | Yes | Yes |
| Utah | | | | | Yes | Yes | Yes |
| Washington | | | | | | Yes | Yes |
| Weber | | | | Yes | | | |



Delivery in \$

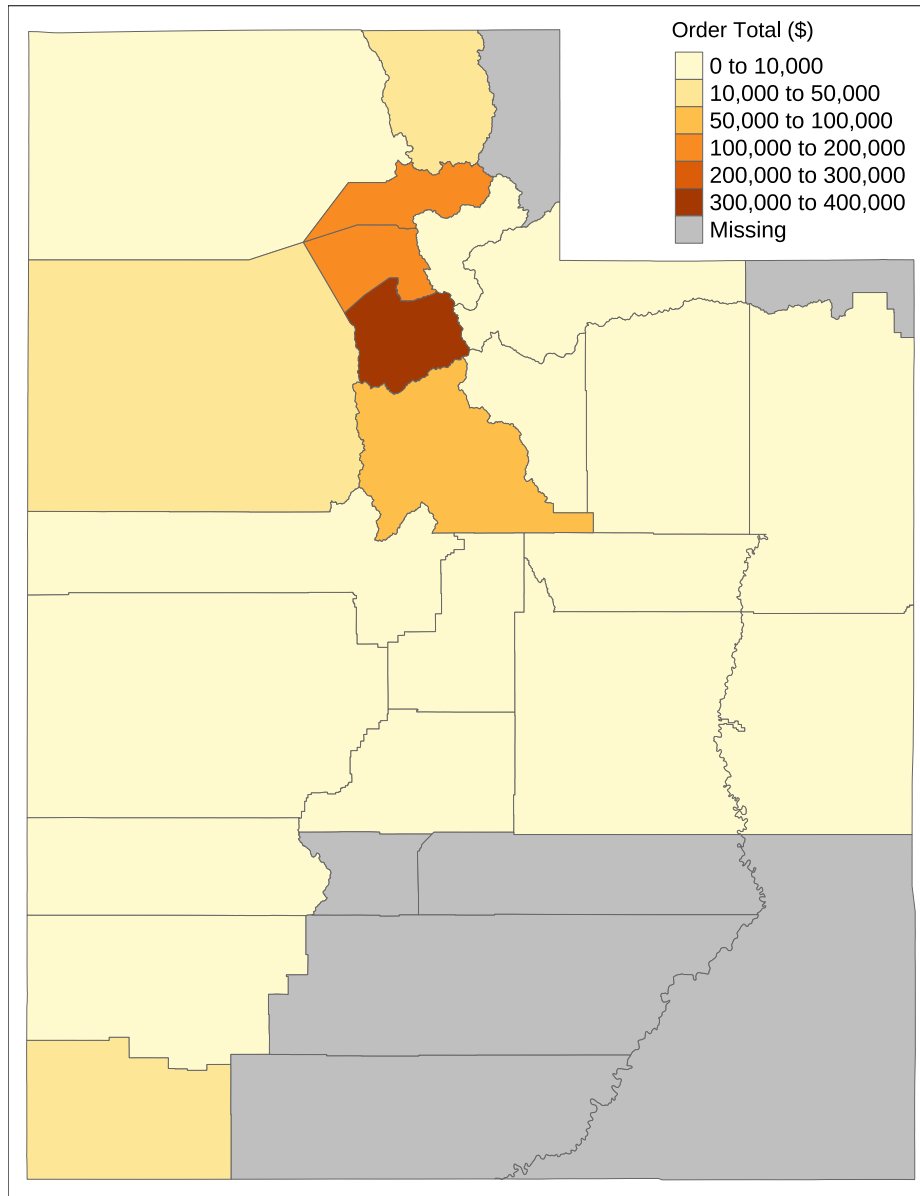
Delivery order totals





Deliveries by county

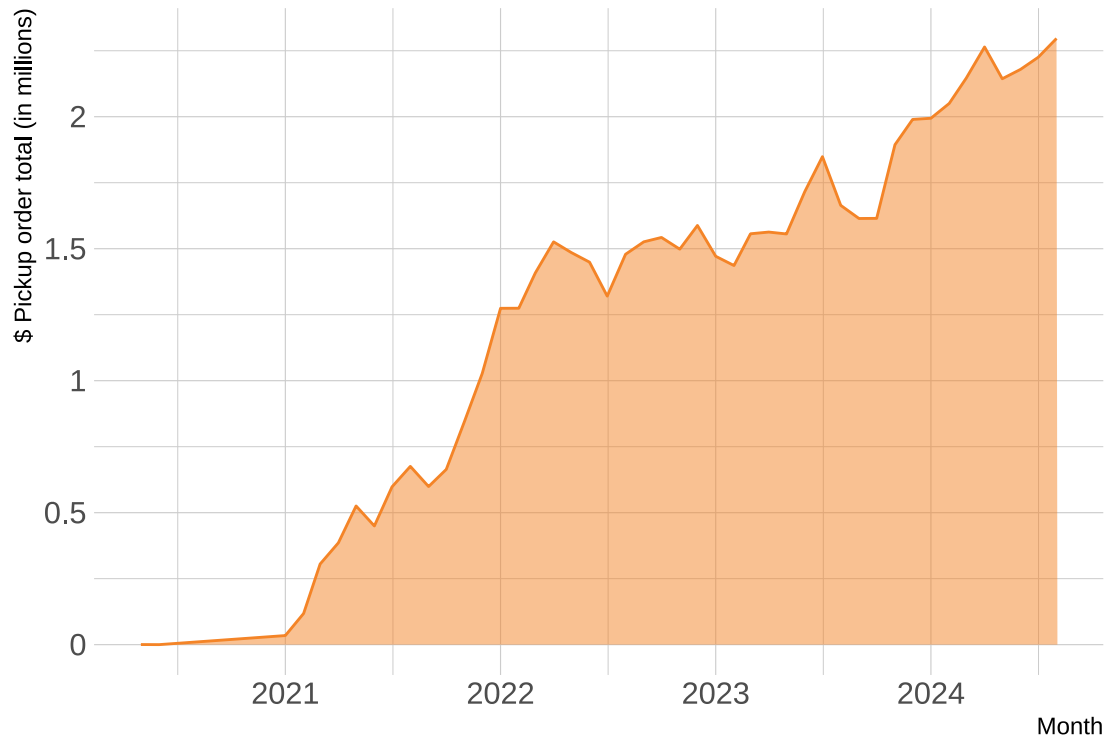
Deliveries per county for month





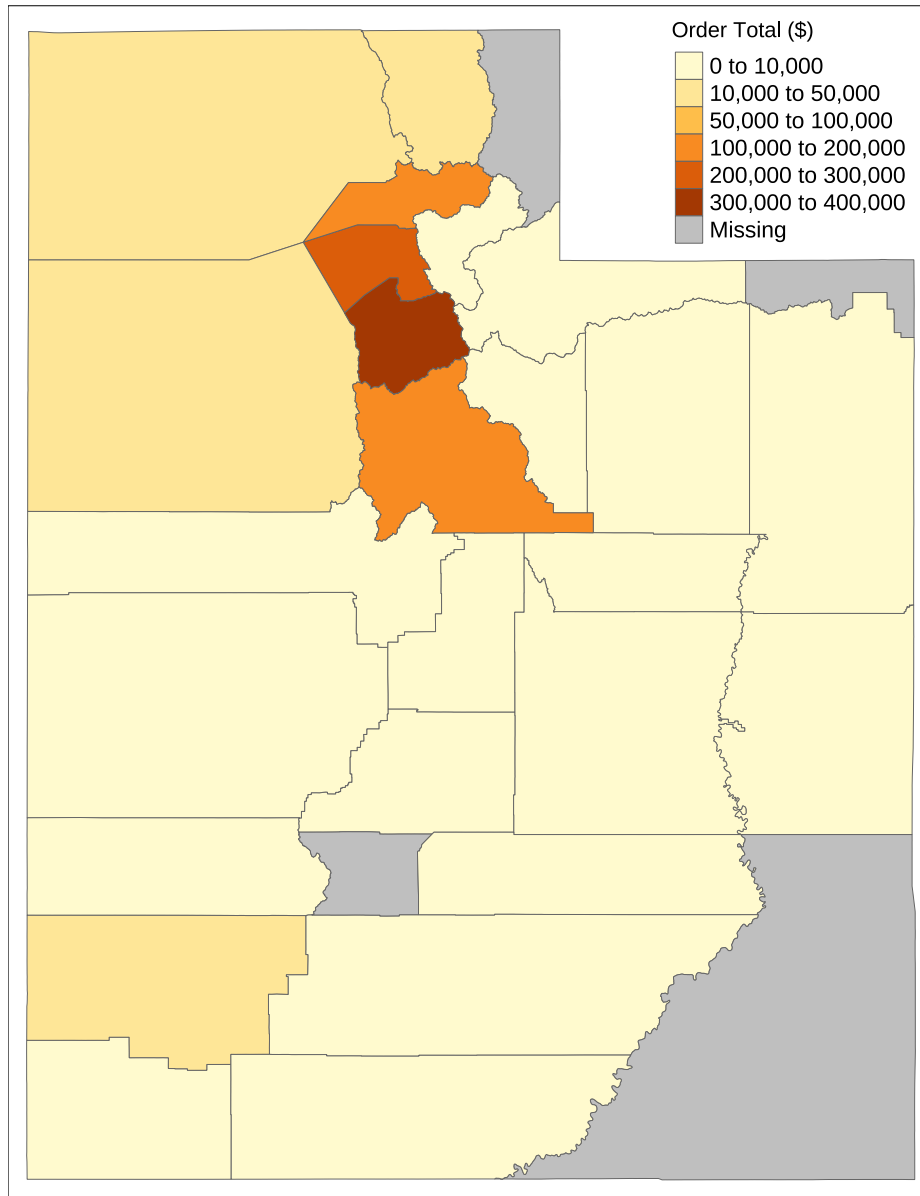
Pickups in \$

Pickup order totals



Pickups by county

Pickups per county for month





Qualified medical providers (QMP) information

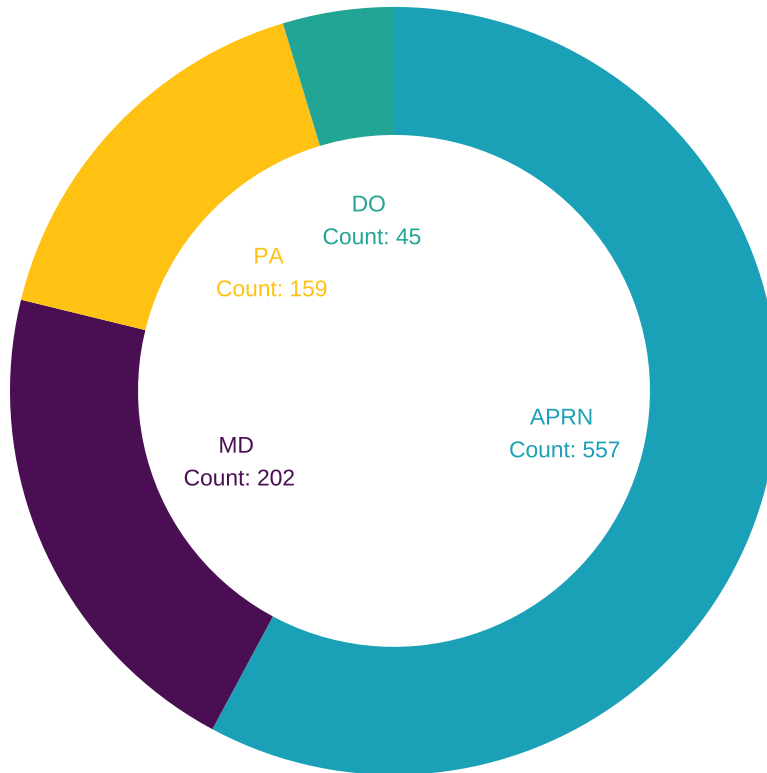
QMPs by county

Estimates based on most recently entered office address for each QMP.

| Detail | Count |
|------------|-------|
| Salt Lake | 451 |
| Utah | 159 |
| Davis | 76 |
| Washington | 73 |
| Weber | 70 |
| Cache | 26 |
| Other | 22 |
| Wasatch | 14 |
| Summit | 13 |
| Tooele | 11 |
| Box Elder | 10 |
| Iron | 10 |
| Sevier | 4 |
| Carbon | 3 |
| Duchesne | 3 |
| Grand | 3 |
| Juab | 3 |
| Kane | 2 |
| Millard | 2 |
| Uintah | 2 |
| Emery | 1 |
| Morgan | 1 |
| Rich | 1 |
| San Juan | 1 |
| Sanpete | 1 |
| Wayne | 1 |



QMPs by license type





Cannabis production

Number of initial and renewal applications

| Month's facility application changes | Count |
|--------------------------------------|-------|
| New applications | 0 |
| Renewal applications | 4 |
| Revoked licenses | 0 |

Products sent to pharmacy for sale to patients

Over the last month, licensed medical cannabis pharmacies received the following products from licensed medical cannabis processors.

| Category | Sent qty (each) |
|--------------------|-----------------|
| Cartridges / Pens | 129,331 |
| Concentrate | 1,198 |
| Flower | 85,060 |
| Infused Edible | 71,928 |
| Infused Non-edible | 2,985 |



Amount of cannabis that licensees grew

During August 2024, licensed medical cannabis cultivators harvested over 35,277 of medical cannabis plants spread over 170 planting batches. Over 17,761,249 grams of medical cannabis biomass were harvested (as measured on a wet basis):

| Harvest date | Wet weight harvested (grams) | Number of plants harvested | Number of batches harvested |
|--------------|------------------------------|----------------------------|-----------------------------|
| 2024-08-01 | 63,301 | 72 | 1 |
| 2024-08-05 | 8,245,395 | 14,626 | 5 |
| 2024-08-06 | 460,652 | 508 | 10 |
| 2024-08-07 | 43,794 | 56 | 1 |
| 2024-08-08 | 1,019,684 | 6,050 | 1 |
| 2024-08-09 | 255,615 | 252 | 4 |
| 2024-08-12 | 1,982,501 | 2,309 | 52 |
| 2024-08-13 | 240,456 | 270 | 9 |
| 2024-08-15 | 1,133,402 | 3,663 | 7 |
| 2024-08-16 | 834,744 | 999 | 8 |
| 2024-08-19 | 381,368 | 512 | 8 |
| 2024-08-20 | 325,246 | 245 | 9 |
| 2024-08-21 | 111,603 | 75 | 1 |
| 2024-08-22 | 860,214 | 2,172 | 11 |
| 2024-08-26 | 1,277,160 | 2,919 | 33 |
| 2024-08-27 | 526,114 | 549 | 10 |

Amount of cannabis that licensees manufacture into cannabis products

Medical cannabis biomass is used to manufacture various medical cannabis products such as prepackaged flower, vape cartridges, gummies, tinctures, concentrates (e.g., hash rosin, live resin, budder, wax), and other approved medicinal dosage forms. Subcategories of flower such as trim and fresh/frozen, are generally used in processing runs to make cannabis derivative products.

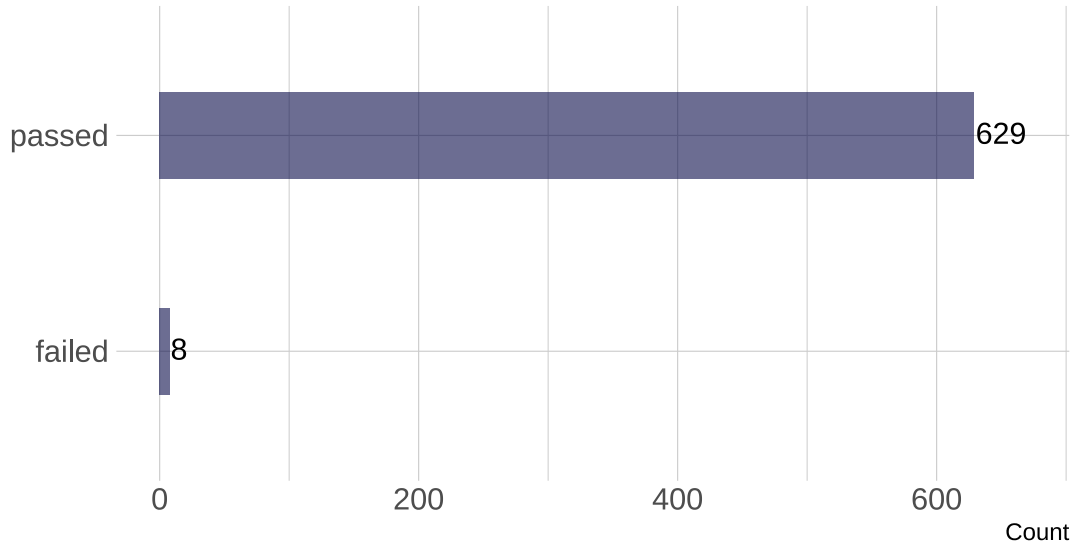
| Category | Sent qty (grams) |
|-----------------|------------------|
| Buds | 634,655.5 |
| Finished Flower | 58,297.41 |
| Flower Combined | 923,682.7 |
| Fresh/Frozen | 529,662.4 |
| Shake | 999.32 |
| Trim | 1,363,808 |



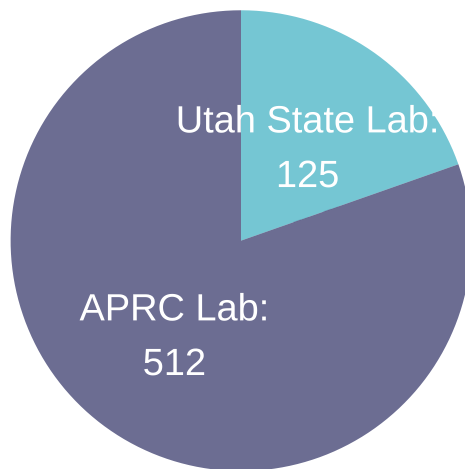
Cannabis and cannabis products the department tested & results of the tests performed

Over the last month, the Utah State Lab and APRC tested products in the following categories: Concentrate, Cartridges / Pens, Flower, Infused Edible, Infused Non-edible.

Lab results by customer facilities



Lab results by lab facility





Inspections

Number of inspections performed at production establishments

| Facility inspected | Count |
|--------------------|-------|
| Cultivation | 8 |
| Processor | 6 |
| Testing Lab | 1 |
| Product Label | 6 |
| Pharmacy | 6 |
| Courier | 1 |

Number and types of violations found

| Infractions | Count |
|---|-------|
| Cultivation | |
| R66-1-7. Inventory control | 5 |
| R66-1-6. Security Requirements | 3 |
| Pharmacy | |
| R66-2-14. Labeling and Packaging of Cannabis and Cannabis Product | 1 |
| 4-41a. Infractions | 6 |
| Processor | |
| R66-5-8. Inventory | 1 |



Appendix

See zip file at <https://medicalcannabis.utah.gov/resources/reporting/> under 'Primary Data for Reporting' for csv files for the data presented in this report.

Definitions

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

Patient information

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



Patients by county

Counties with 11 or fewer patients will appear with NA counts.

| Detail | Count |
|------------|--------|
| Salt Lake | 35,929 |
| Utah | 14,189 |
| Davis | 9,926 |
| Weber | 9,198 |
| Washington | 4,326 |
| Cache | 3,420 |
| Tooele | 1,824 |
| Box Elder | 1,789 |
| Iron | 1,642 |
| Summit | 1,422 |
| Carbon | 907 |
| Wasatch | 843 |
| Sanpete | 531 |
| Uintah | 412 |
| Duchesne | 323 |
| Sevier | 313 |
| Emery | 311 |
| Juab | 241 |
| Morgan | 230 |
| Millard | 213 |
| Beaver | 181 |
| Grand | 140 |
| Other | 140 |
| Garfield | 129 |
| Kane | 121 |
| Rich | 48 |
| San Juan | 46 |
| Wayne | 25 |
| Piute | 22 |
| Daggett | 17 |



Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

Delivery monthly

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.