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UTAH DEPARTMENT OF AGRICULTURE AND FOOD

# June 2024 Report

Data retrieved 07/01/2024

Utah Department of Health and Human Services with Utah Department of Agriculture and Food

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## **Program counts**

## Number of program users

Description	Count
Patients with active medical cards	87,816
Qualified medical providers (QMP)	953
Processor/cultivator agents	941
Pharmacy agents	941
Pharmacy medical providers (PMP)	76

## Number of each type of cannabis facility per county

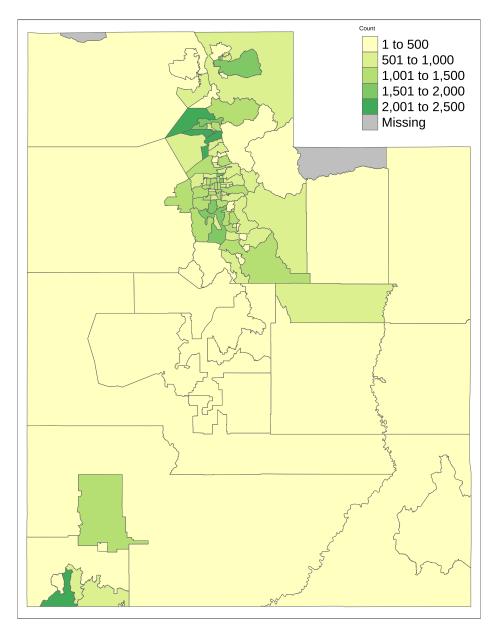
County	Cultivator	Tier 1 processor	Tier 2 processor	Independent lab	Pharmacy
Salt Lake		4			3
Box Elder	3	3			1
Davis	1	2			1
Utah	1	2		1	4
Sanpete	1	1			
Tooele	1	1			
Wasatch		1			
Weber	2		1		1
Sevier	1				
Cache					1
Carbon					1
Iron					1
Summit					1
Washington					1



### **Patient information**

### Patient counts by small area boundary

See this document for more information on what determines small area boundaries.

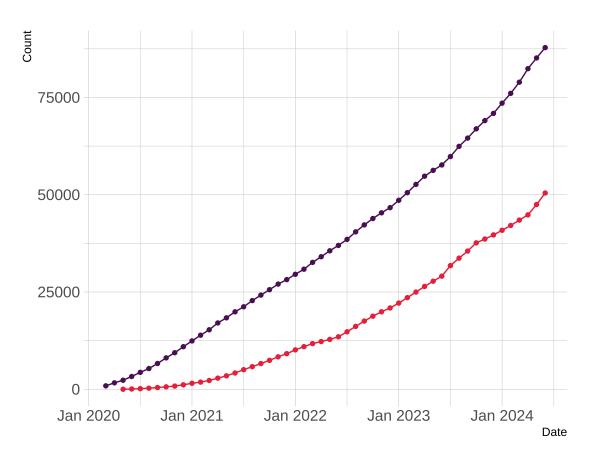




### Medical cannabis cardholder growth

### **Cumulative current active and expired patients**

Note that these counts are based on the patient's current status (Expired or Active) as of querying the data. Because these counts are based on current status, counts per month may change on subsequent reports.

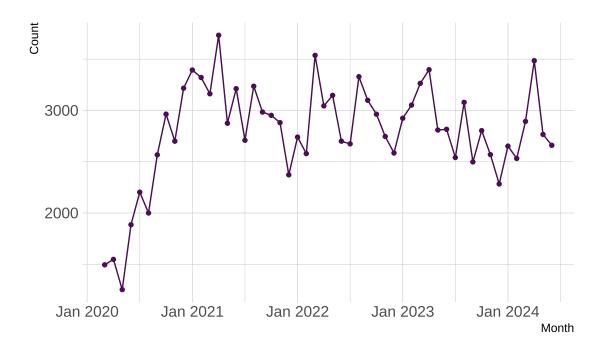


Data ← Activated per month ← Expired per month



### New patients per month

The new patients per month can be in any status - active, expired, pending renewal, etc.



Data - New patients per month

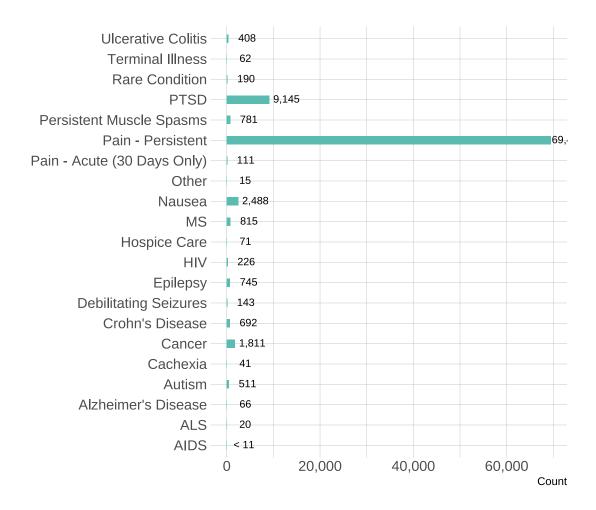
### Patient age groups

Detail	Count	Percent of patients
13 and Under	20	0.02
14-17	20	0.02
18-20	60	0.07
21-30	18,332	20.88
31-40	23,186	26.40
41-50	19,743	22.48
51-60	11,399	12.98
61-70	9,795	11.15
71 and Over	5,261	5.99
Total	87,816	100.00

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### **Qualifying conditions**



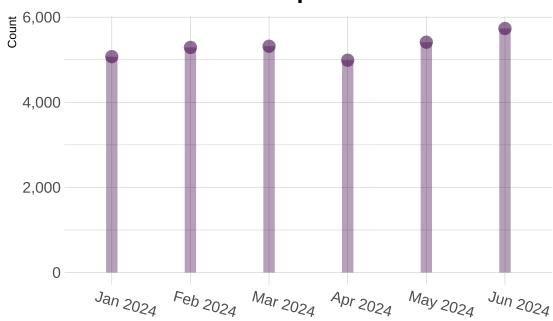


## **Patient activity metrics**

### Patient renewals per month

This chart counts the renewal per patient based on only their most recent renewal.

# **Patients renewed in previous 6 months**



### **Patient purchase history**

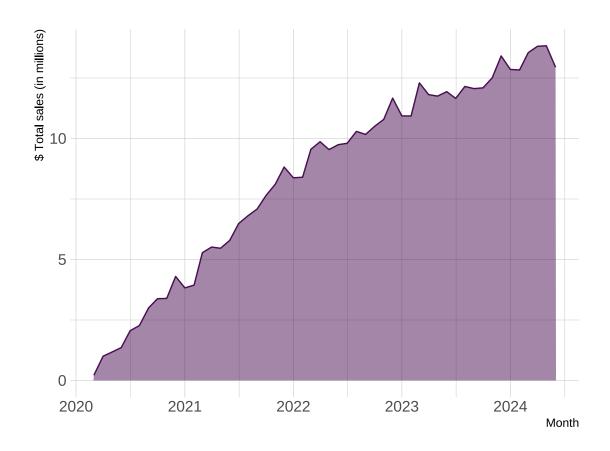
Timeframe	Purchases	Patients
Last 30 Days	1 or more	47,612
Last 30 Days	2 or more	27,580
Last 30 Days	3 or more	17,071
Last 30 Days	4 or more	11,109
Last 60 Days	1 or more	59,298
Last 60 Days	2 or more	41,448
Last 60 Days	3 or more	30,461
Last 60 Days	4 or more	23,389
Last 90 Days	1 or more	66,549
Last 90 Days	2 or more	50,588
Last 90 Days	3 or more	39,738
Last 90 Days	4 or more	32,042

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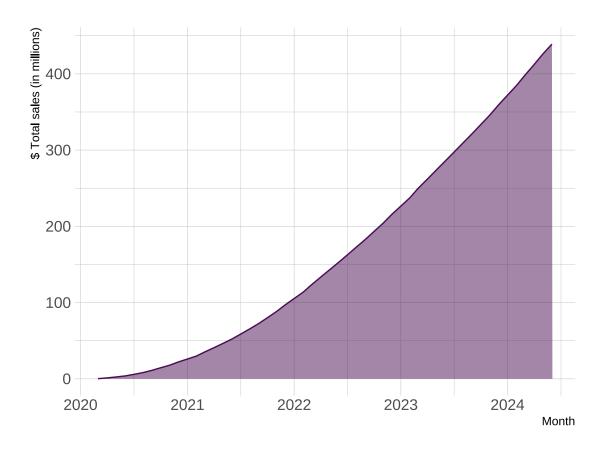
## **Transactions and sales**

## Month-to-month sales in \$



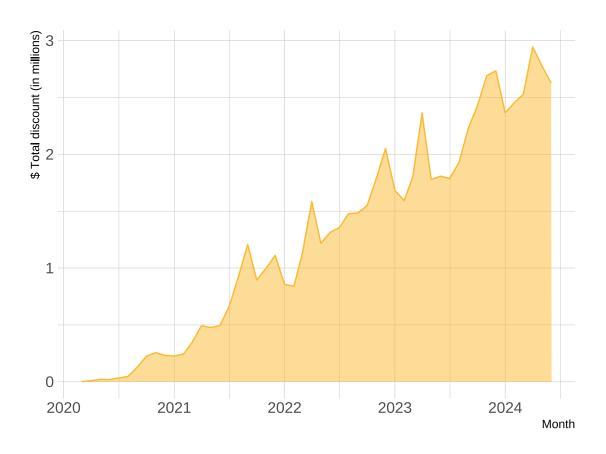


## Cumulative sales in \$





## Total order discount at pharmacies



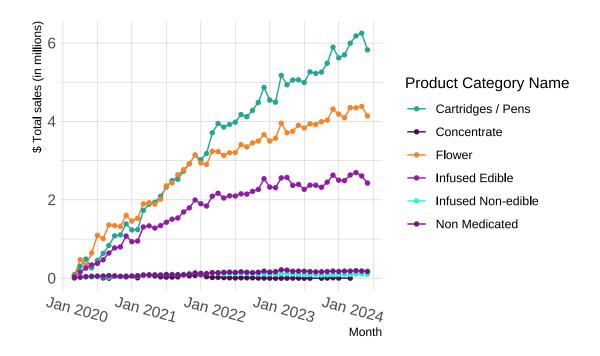


### **Products sold by type**

Totals for this month

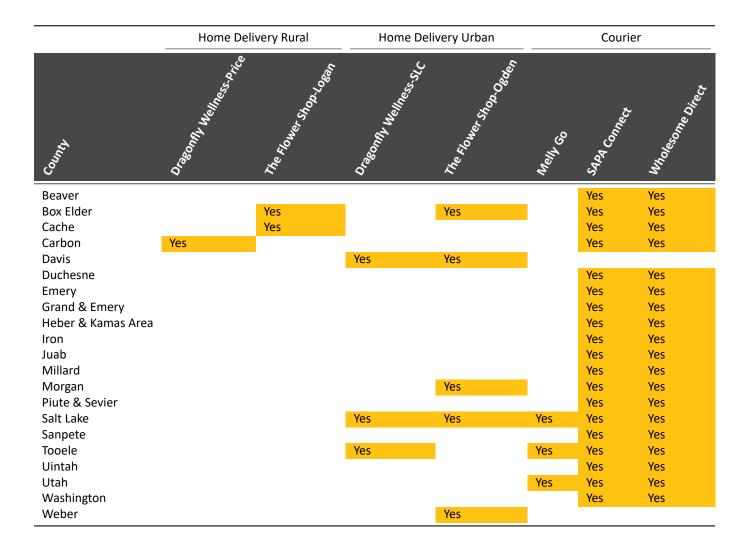
<b>Product Category Name</b>	<b>Total Sales</b>	Product Subtypes
Cartridges / Pens	\$5,826,161	Vape Cartridges, Vape Pens
Flower	\$4,141,639	Buds, Finished Flower, Pre-Pack
Infused Edible	\$2,427,614	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills
Infused Non-edible	\$97,683.11	Balms, Gels, Lotion, Patches, Salves, Topical
Non Medicated	\$174,317.9	Pens, Vaporizers, Devices, Grinders, Batteries, Cases

### Sales per type over time in \$





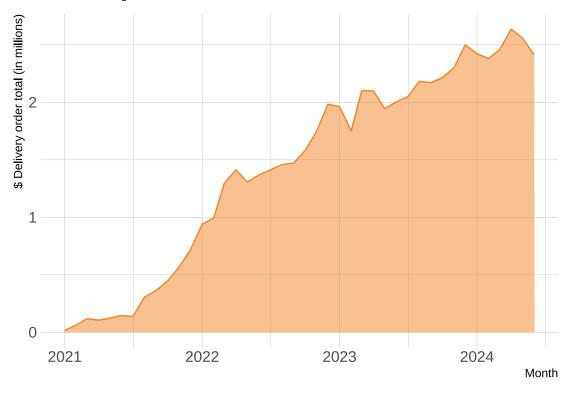
### Companies offering delivery to each county





## Delivery in \$

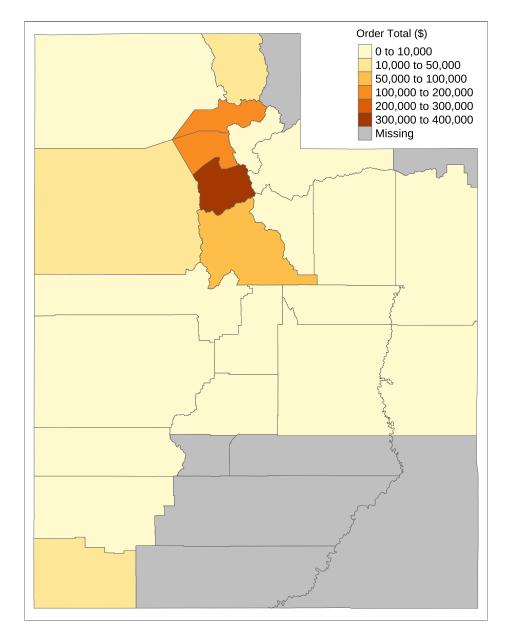
# **Delivery order totals**





## **Deliveries by county**

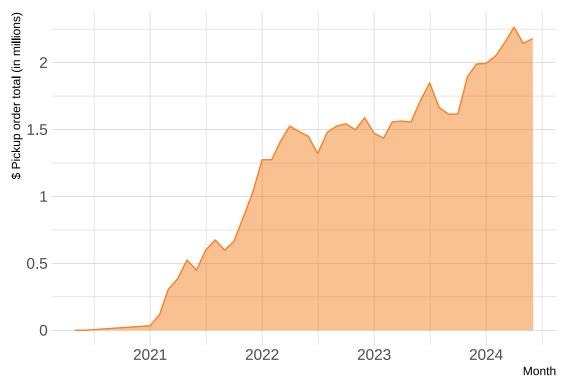
Deliveries per county for month





## Pickups in \$

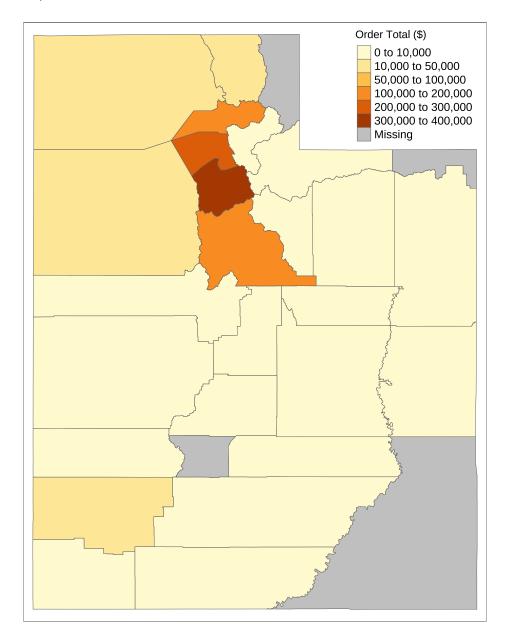
# **Pickup order totals**





### Pickups by county

Pickups per county for month





## Qualified medical providers (QMP) information

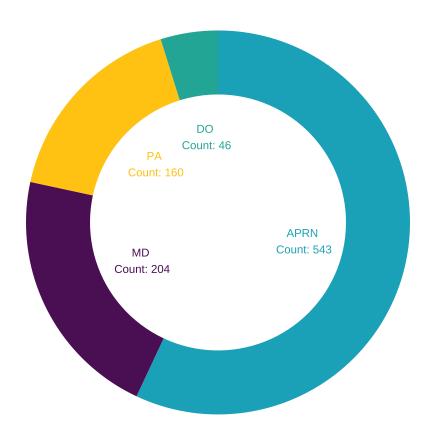
### QMPs by county

Estimates based on most recently entered office address for each QMP.

Detail	Count
Salt Lake	466
Utah	142
Davis	76
Weber	65
Washington	63
Cache	22
Iron	17
Tooele	12
Summit	10
Wasatch	9
Sevier	7
Box Elder	7
Carbon	5
Other	4
Juab	4
Uintah	3
Duchesne	3
Millard	3
Sanpete	3
Grand	3
Morgan	3
Emery	2
San Juan	1
Kane	1
Beaver	1



## QMPs by license type





### Amount of cannabis that licensees grew

During June 2024, licensed medical cannabis cultivators harvested over 21,549 of medical cannabis plants spread over 242 planting batches. Over 20,632,974 grams of medical cannabis biomass were harvested (as measured on a wet basis):

Harvest date	Wet weight harvested (grams)	Number of plants harvested	Number of batches harvested
2024-06-03	494,211	650	11
2024-06-04	495,310	691	19
2024-06-05	725,241	682	21
2024-06-06	201,794	250	7
2024-06-10	1,919,612	2,467	66
2024-06-11	625,774	1,601	4
2024-06-12	590,760	658	8
2024-06-17	9,090,179	5,011	14
2024-06-18	1,933,701	3,478	22
2024-06-24	1,318,678	2,223	17
2024-06-25	1,419,657	1,945	9
2024-06-26	1,511,553	1,605	39
2024-06-27	306,504	288	5

### Amount of cannabis that licensees manufacture into cannabis products

Medical cannabis biomass is used to manufacture various medical cannabis products such as prepackaged flower, vape cartridges, gummies, tinctures, concentrates (e.g., hash rosin, live resin, budder, wax), and other approved medicinal dosage forms. Subcategories of flower such as trim and fresh/frozen, are generally used in processing runs to make cannabis derivative products.

Category	Sent qty (grams)
Buds	676,582.6
Finished Flower	12,285
Flower Combined	723,722.2
Fresh/Frozen	973,882.4
Trim	2,978,971



### Products sent to pharmacy for sale to patients

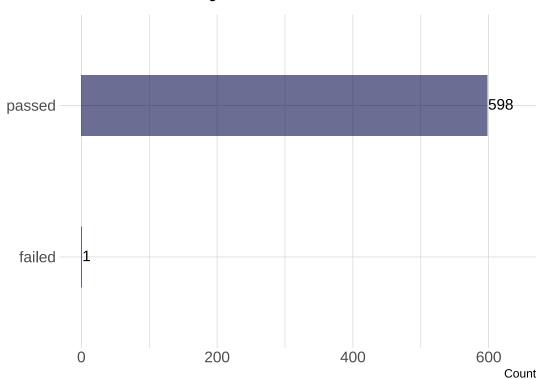
Over the last month, licensed medical cannabis pharmacies received the following products from licensed medical cannabis processors.

Category	Sent qty (each)
Cartridges / Pens	127,120
Concentrate	987
Flower	84,431
Infused Edible	68,192
Infused Non-edible	2,223

### Cannabis and cannabis products the department tested & results of the tests performed

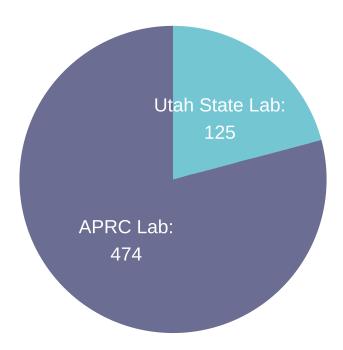
Over the last month, the Utah State Lab and APRC tested products in the following categories: Concentrate, Cartridges / Pens, Flower, Infused Edible, Infused Non-edible.

## Lab results by customer facilities





## Lab results by lab facility





### **Appendix**

See zip file at https://medicalcannabis.utah.gov/resources/reporting/ under 'Primary Data for Reporting' for csv files for the data presented in this report.

### **Definitions**

- Pharmacy Agent: Employee at a Utah Medical Cannabis pharmacy
- Pharmacy Medical Provider (PMP): Pharmacist at a Utah Medical Cannabis Pharmacy
- Qualified Medical Provider (QMP): Utah-licensed physicians (MD, DO), advanced practice registered nurses, and physician assistants who are registered through the Utah Department of Health's Electronic Verification System (EVS) to recommend cannabis.
- Utah Department of Agriculture (UDAG): The Utah Department of Agriculture regulates Utah cannabis cultivators, processors, and manages lab testing.
- Utah Department of Health and Human Services (DHHS): The Utah Department of Health regulates medical cannabis pharmacies, medical recommendations, and patients.

#### **Patient information**

Data for patient, QMP, PMP, and pharmacy agent counts are obtained from the Electronic Verification System (EVS).



## Patients by county

Counties with 11 or fewer patients will appear with NA counts.

Detail	Count
Salt Lake	35,573
Utah	13,980
Davis	9,789
Weber	9,172
Washington	4,223
Cache	3,379
Tooele	1,794
Box Elder	1,785
Iron	1,586
Summit	1,437
Carbon	909
Wasatch	822
Sanpete	521
Uintah	400
Duchesne	316
Emery	315
Sevier	311
Juab	248
Morgan	229
Millard	217
Other	195
Beaver	171
Grand	137
Garfield	117
Kane	112
Rich	48
San Juan	43
Wayne	25
Piute	24
Daggett	13



### Patients by small area boundary table

Which boundary a patient resides in was determined using UGRC's geocoding API. These counts do not include PO Box addresses or addresses entered in a format that the API cannot parse. Boundaries with 11 or fewer patients will have NA as their count.

### Cardholder growth

'New Patients Per Month' are new unique patient activations per month. Patients in these counts may no longer be active.

'Activated Per Month' Counts are based on *current* active patients. The month is determined by when they were first made active. Since these counts are based on current active patients, counts in previous months may change as patients expire and renew.

'Expired per Month' Counts are based on currently expired patients organized by the month of their most recent expiration.

The 'Most recent renewal' counts are current active patients organized by the month of their most recent card renewal. Patients who have never renewed are excluded.

'Most Recent Activation or Renewal' is all currently active patients organized by their most recent renewal or activation, if their activation is more recent.

### **Delivery monthly**

Delivery data is retrieved from MJ Freeway. Totals prior to November 2021 may be incomplete.