

UTAH MEDICAL CANNABIS PROGRAM OCTOBER 2020 UPDATE

Table of Contents

<u>Important Program Deadlines and Dates.....</u>	<u>2</u>
<u>Utah Medical Cannabis Program Monthly Report.....</u>	<u>3</u>
<u>Pharmacy Updates.....</u>	<u>12</u>
New Pharmacy Opening.....	12
Medical Cannabis Courier Application.....	12
<u>Public Notices.....</u>	<u>12</u>
Cannabinoid Product Board Meeting.....	12
Upcoming HHS Committee Meeting.....	12
<u>EVS and ICS Announcements.....</u>	<u>13</u>
New QMP Recommendation Instructions.....	13
QMPs: Ongoing EVS Errors.....	15



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IMPORTANT PROGRAM DEADLINES AND DATES

December 31, 2020

All recommendation letters used by patients to purchase product from medical cannabis pharmacies will expire on this date. All patients must hold a valid medical cannabis card in order to legally purchase and possess medical cannabis product after this date.

January 1, 2021

Any cannabis product in an individual's possession must have been purchased from a licensed Utah medical cannabis pharmacy beginning on this date. Cannabis product purchased outside Utah may no longer be legally possessed in Utah.

[For information about obtaining a medical cannabis card, click here.](#)





Utah Medical Cannabis Program Monthly Report
October 28, 2020

On November 6, 2018, Utah voters approved Proposition 2, which legalized the use of medical cannabis in Utah for qualifying patients. Since its passage, the Utah Medical Cannabis Act (UMCA) has been amended multiple times by the Utah State Legislature. The UMCA designates the Utah Department of Health as the state agency responsible for licensing and oversight of medical cannabis pharmacies, registration of medical providers, and issuance of medical cannabis cards to qualifying patients. Qualifying patients first purchased medical cannabis in Utah on March 2, 2020 and this report shows growth in the program since that time.

***Note:** The Center for Medical Cannabis produces monthly reports of the medical cannabis program. However, this report reflects participation in the program up to October 22, 2020. This report includes the September monthly report and mid-October participation.*

This report presents data collected from the Department’s electronic verification system (EVS) and inventory control system (ICS) on October 22, 2020. For further information and data, please contact the Center for Medical Cannabis at medicalcannabis@utah.gov.

Patient Card Registrations and Recommendation Letters

Table 1. Patient Cardholders and Recommendation Letter Customers

13,145	Active patient cardholders – Number of patients with an active medical cannabis card as of October 22, 2020.
5,423	Recommendation letter customers in September 2020 – Number of customers who purchased medical cannabis using a recommendation letter in September 2020.

Figure 1. Active Patient Cardholder Growth

Total active patient card growth from July 2020 to current day is shown in the graph below.

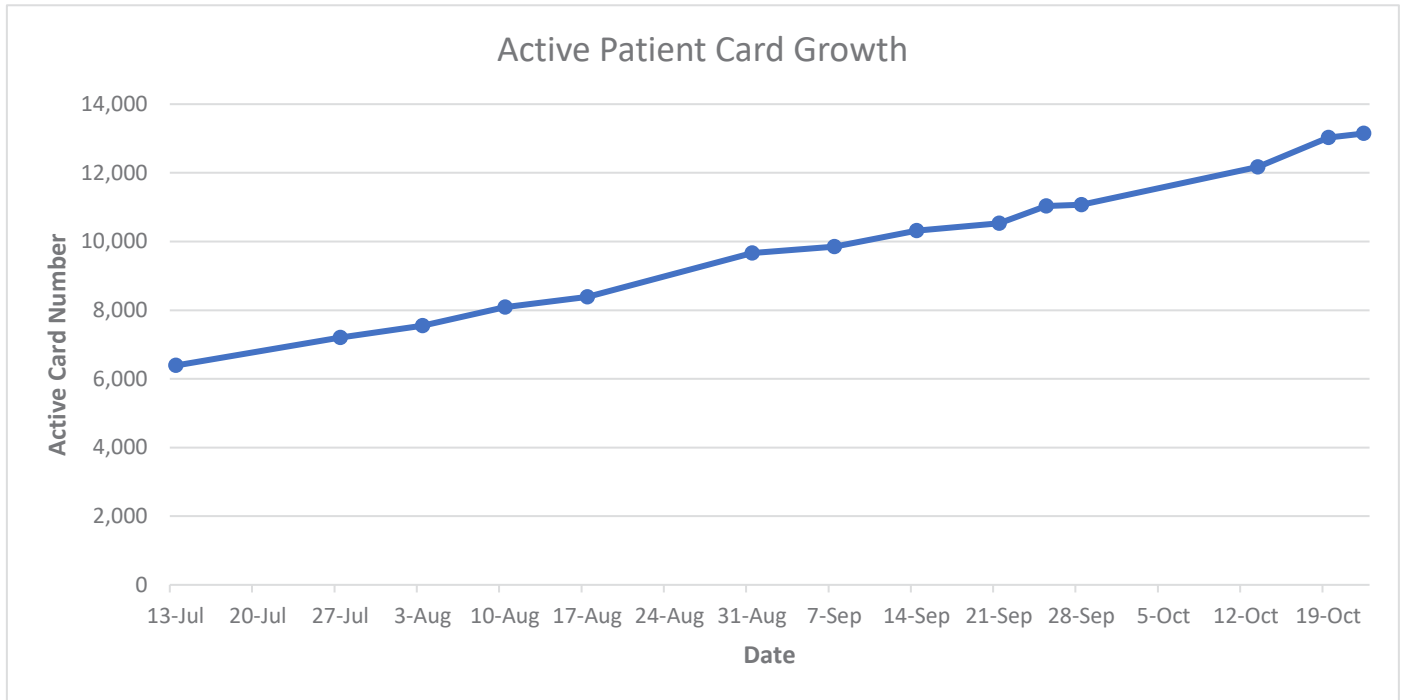


Table 2. Patient Demographics by Age and Sex

Patient Age	Number (N = 13,145)	Percentage
Less than 10 years	2	Less than 1%
11-21	43	Less than 1%
22-30	2946	22%
31-45	5028	38%
46-55	1951	15%
56-65	1776	14%
66+	1399	11%
Patient Sex		
Male	7325	55%
Female	5796	44%
Other	24	Less than 1%

Table 3. Patient Cardholders by County of Residence

County	Number of patient cardholders
Beaver	24
Box Elder	182
Cache	499
Carbon	69
Daggett	5
Davis	1060
Duchesne	15
Emery	12
Garfield	8
Grand	5
Iron	36
Juab	18
Kane	4
Millard	22
Morgan	15
Piute	1
Rich	8
Salt Lake	3664
San Juan	5
Sanpete	34
Sevier	19
Summit	135
Tooele	154
Uintah	52
Utah	5635
Wasatch	79
Washington	157
Wayne	3
Weber	1225
Total Active Patient Cardholders	13,145

Table 4. Patient Cardholders by Medical Condition

Patients may register in the program with more than one qualifying condition, thus the total number of patient cards by condition is higher than the actual number of total active patient cards.

Medical condition	Total number of patient certifications as of October 22, 2020
AIDS	4
ALS	3
Alzheimer's	3
Autism	79
Cachexia	18
Cancer	146
Chronic Pain	10030
Crohn's Disease	201
Debilitating Seizures	48
Epilepsy	134
HIV	94
Hospice	6
MS	194
Nausea	305
Other*	15
Persistent Muscle Spasms	36
PTSD	1298
Rare Condition	33
Terminal Illness	262
Ulcerative Colitis	72
Total number of patient certifications	12,981

*Other denotes those conditions petitioned to the Compassionate Use Board. Conditions petitioned to the Board include macular degeneration and rare disabilities

Compassionate Use Board

Table 5. Compassionate Use Board Petitions Submitted by Petition Status

The Compassionate Use Board meets monthly to review patient petitions. Petitions may be approved, denied or considered incomplete (i.e. needing more information). The data below represents petitions received through September 30, 2020.

Status	Number of petitions reviewed, March 2020 - September 2020 (N=103)
Approved	78
Incomplete	24
Denied	1

Table 6. Compassionate Use Board Petitions by Age

	MAR	APR	MAY	JUN	JUL	AUG	SEPT
Total petitions	5	11	20	19	16	16	16
Age range	11-36	9-20	7-40	6-61	5-43	6-27	12-72
Total under 21yo	4	11	17	13	15	16	14

Qualified Medical Providers

Table 7. Qualified Medical Provider Totals

523	Active Qualified Medical Providers – Number of medical providers with an active QMP registration.
134	Active Qualified Medical Providers with Cardholder Cap of 600 – Number of medical providers approved by UDOH to recommend to up to 600 active cardholders at one time (25% of all QMPs).
389	Active Qualified Medical Providers with Cardholder Cap of 275 – Number of Medical Providers limited to recommend to up to 275 active cardholders at one time (75% of all QMPs).

Table 8. Total Registered Qualified Medical Providers by County

A qualified medical provider (QMP) may list more than one office location for their practice. The table below shows the distribution of QMPs registered throughout Utah by county. This total is greater than the total of registered QMPs because a QMP may have multiple office locations.

County	Number of QMP office locations registered
Beaver	1
Box Elder	1
Cache	7
Carbon	2
Daggett	0
Davis	38
Duchesne	0
Emery	0
Garfield	0
Grand	1
Iron	1
Juab	3
Kane	0
Millard	2
Morgan	0
Piute	0
Rich	0
Salt Lake	235
San Juan	0
Sanpete	1
Sevier	2
Summit	4
Tooele	3
Uintah	3
Utah	180
Wasatch	2
Washington	16
Wayne	0
Weber	30
Total QMP office locations registered	532

Table 9. Total Registered Qualified Medical Providers by American Medical Board Certification

Most QMPs are limited to recommending cannabis as a treatment to up to 275 active patient cardholders but some QMPs have qualified to recommend to up to 600 active cardholders. To qualify to recommend to up to 600 active cardholders, a QMP must be a physician certified by the appropriate American Medical Board of anesthesiology, neurology, oncology, pain, hospice and palliative care, physical medicine and rehabilitation, endocrinology, rheumatology or psychiatry OR the QMP may be employed or contracted by a business for the specific purpose of providing hospice and palliative care. The table below shows the distribution of QMPs reporting an American Medical Board Certification to receive the higher patient cap. This is a total list of MDs and DOs only. APRNs and PAs can only apply for the higher patient cap if they are employed by hospice and palliative care, which is not represented below.

American Medical Board Certification	Number of QMPs reporting American Medical Board Certification
Anesthesiology	16
Endocrinology	0
Gastroenterology	4
Hospice and Palliative Care	11
Neurology	10
Oncology	7
Pain Medicine	10
Physical Medicine and Rehabilitation	16
Psychiatry	16
Rheumatology	1
Total QMPs with American Medical Board Certification	91

Table 10. Qualified Medical Providers by DOPL License type

Qualified Medical Providers	Number (N=523)
Medical Doctor (MD)	207
Osteopathic Doctor (DO)	43
Physician Assistant (PA)	62
Advanced Practice Registered Nurse (APRN)	211

Pharmacy Medical Providers and Pharmacy Transactions

Table 11. Medical Cannabis Pharmacy Employee Totals

32	Active Pharmacy Medical Providers - Pharmacy medical providers who have an active registration with the Utah Department of Health.
93	Active Pharmacy Agents - Pharmacy agents who have an active registration with the Utah Department of Health.

Table 12. Medical Cannabis Pharmacy Sales Transaction Totals

Transaction and sales revenue data is retrieved at the end of each month. Data below represents all transactions and total sales revenue between March 2, 2020 and September 30, 2020 from six medical cannabis pharmacies that opened during that time frame. As of September 30, 2020, medical cannabis pharmacies operating in Utah include Dragonfly Wellness (Salt Lake City), Perfect Earth Modern Apothecary (Logan), Perfect Earth Modern Apothecary (Ogden), WholesomeCo Cannabis (West Bountiful), Curaleaf (Lehi), and Deseret Wellness (Provo).

81,960	Transactions at Medical Cannabis Pharmacies – Transactions at medical cannabis pharmacies between March 2, 2020 and September 30, 2020.
23,485	Transactions at Medical Cannabis Pharmacies in September 2020 – Transactions at medical cannabis pharmacies in September 2020.
\$11,082,083.29	Medical Cannabis Sales Revenue – Medical cannabis sales revenue at licensed medical cannabis pharmacies between March 2, 2020 and September 30, 2020 (does not include sales of medical cannabis devices and medical cannabis educational materials).
\$2,999,560.86	Medical Cannabis Sales Revenue in September 2020 - Medical cannabis sales revenue at licensed medical cannabis pharmacies during September 2020 (does not include sales of medical cannabis devices and medical cannabis educational materials).

Figure 2. Medical Cannabis Transactions at Pharmacies by Month (for months not displayed below, please find earlier reports posted on the Center for Medical Cannabis' website)

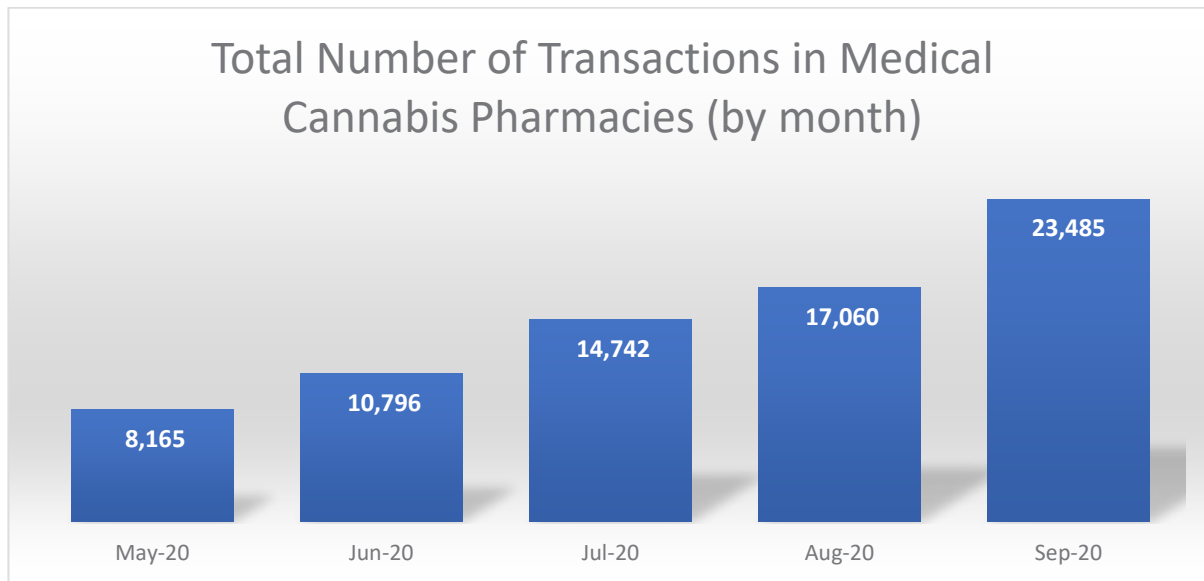
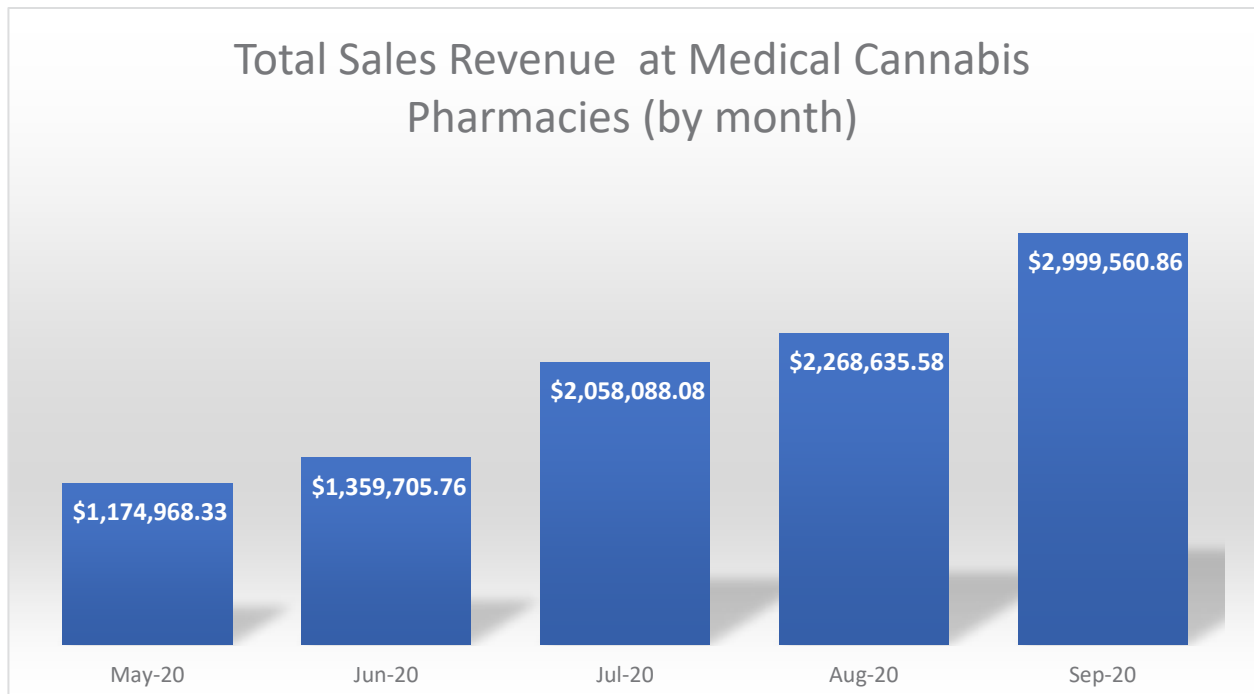


Figure 3. Medical Cannabis Sales Revenue by Month (for months not displayed below, please find earlier reports posted on the Center for Medical Cannabis' website)



PHARMACY UPDATES

Congratulations to Beehive Farmacy that opened for business on Saturday, October 24! Beehive Farmacy is located at 1991 South 3600 West in Salt Lake City and is the seventh licensed medical cannabis pharmacy in Utah to begin operations. Seven additional medical cannabis pharmacies plan to open by the end of March 2021.

The medical cannabis courier application is now available on the Center for Medical Cannabis website. Click [here](#) for more information.

PUBLIC NOTICES

The [Cannabinoid Product Board](#) meets November 10, 2020 at 9 a.m. MST via online conference.

<https://meet.google.com/mez-ypjn-prv>

Dial in: +1 978-361-0563 PIN: 491 005 422#

The Utah Legislature's next Health and Human Services Interim Committee Meeting is tentatively scheduled for Wednesday, November 18, 1:00pm to 4:00pm and it will be a virtual meeting. The Center for Medical Cannabis and the Cannabinoid Product Board will likely present their annual reports during this meeting.



Qualified Medical Provider Recommendation Instructions

Updated 10/23/2020

INTRODUCTION

When issuing a medical cannabis recommendation in the electronic verification system (EVS), a qualified medical provider (QMP) must choose between recommending dosing guidelines¹ for their patient and leaving a patient's dosing guidelines to be determined by a pharmacy medical provider (PMP). Instructions for how a QMP may complete each type of recommendation are provided below.

Ensure your patient records match the information that the patient has submitted in the Electronic Verification System to the Utah Department of Health. You will need:

1. The patient's legal name
2. The patient's date of birth
3. The last 4 digits of the patient's social security number.

Patients under 21 and those with non-qualifying conditions MUST submit [a petition to the Compassionate Use Board](#).

DOSING GUIDELINES DETERMINED BY PMP

To recommend medical cannabis to a patient and leave all dosing guidelines to be determined by a PMP, a QMP must follow these instructions in the EVS:

1. Issue a certification in the EVS:

- a. Hover over "Tracking Inbox" and click "QMP"
- b. Select your name near the center of the screen
- c. Click the "Certification/Recommendation" tab in your QMP profile.
 - d. Click 'New' on the Certification/Recommendation' tab.
- e. Enter patient information for a certification and click "Save". Click the "Recommendation" tab inside the certification.

2. Document information about the patient in the EVS:

- a. Click "Home" in the top left-hand corner of the screen.
- b. Scroll to the bottom of the page until you see the "Enhanced Inbox."
- c. Select the patient for whom you are entering a medication list/treatment history from the queue.
- d. The patient's profile appears.
- e. Select the grey "Notes" tab (above the patient's information and below the blue status bar).
- f. Click "+New"
- g. Select "Update Patient Information" in the "Note Type" drop-down.

¹ Dosing guidelines means a quantity range and frequency of administration for a recommended treatment of medical cannabis. See Utah Code 26-61a-102 (12).

- h. Enter “Office Notes” or similar title in the “Note Name” field.
- i. Add correspondence date.
- j. Add a comment or upload a document including the patient’s current medication list, a description of prior treatments attempts with medical cannabis, and an evaluation of the patient’s qualifying condition. The note will NOT save without entering some information in the Comment box.
- k. Select “No” for the Private Note option.
- l. Select “Save” at the bottom. Ensure no errors have generated prior to navigating away from this page. The recommendation is now complete. The patient may now pay for their registration, after which UDOH will review their application.

DOSING GUIDELINES DETERMINED BY QMP

To recommend medical cannabis to a patient with dosing guidelines (not allow PMP to determine all dosing guidelines), a QMP must follow these instructions in the EVS:

1. Issue a certification in the EVS:

- a. Hover over “Tracking Inbox” and click “QMP”
- b. Select your name near the center of the screen
- c. Click the “Certification/Recommendation” tab in your QMP profile.
- d. Click ‘New’ on the Certification/Recommendation’ tab.
- e. Enter patient information for a certification and click “Save”. Click the “Recommendation” tab inside the certification.

2. Issue directions of use with or without dosing guidelines

- a. Click on “+New Recommendation Record” or the “Recommendation” tab above the certification information.
- b. If using the “Recommendation” tab, click “+New.”
- c. Select “Dosage Form” and any other of the following limitations:
 - i. Dosage Form (select from a list)
 - ii. Total Dosage Quantity (number)
 - iii. Total Dosage Measurement (select g or mg)
 - iv. Total mg or ml count (CBD) (number)
 - v. Total mg or ml count (THC) (number)
 - vi. Ratio of THC to CBD (specify ratio)
 - vii. Number of Dosage Days (number)

NOTE: When a QMP recommends dosing guidelines, a PMP at a medical cannabis pharmacy must ensure the patient’s purchase complies with the guidelines. For example, if a QMP selects “concentrated oil” as the Dosage Form, a patient must only purchase medical cannabis in the form of concentrated oil. If a QMP indicates 1:1 as the ratio of THC to CBD, a patient must only purchase products with a 1:1 ratio of THC to CBD. To change a QMP’s recommendation, a PMP must contact the QMP, obtain approval from the QMP to change the recommendation, and document the QMP’s approval of the change.

If you have questions about these instructions, please contact the Center for Medical Cannabis at medicalcannabis@utah.gov or (801) 538-6504.

EVS AND ICS ANNOUNCEMENTS

PROVIDERS: Work is still ongoing regarding the system error preventing Expired or Cancelled patients who are IN RENEWAL from populating in the Enhanced Inbox. To update patient notes for renewals, please contact medicalcannabis@utah.gov.

Please refer to medicalcannabis.utah.gov for the most up-to-date system advisories for providers.



ATTENTION PROVIDERS: Click here for the most up to date Electronic Verification System guides and announcements

[Sign up](#) for future updates from the Center for Medical Cannabis.