

Utah Medical Cannabis Sales, Transaction and Recommendation Data

Table 1. Medical Cannabis Pharmacy Sales Transaction Totals

Transaction totals and sales revenue data is retrieved at the end of each month. Data below represents all transactions and total sales revenue between March 2, 2020 and July 31, 2020 from three medical cannabis pharmacies that opened during that time frame. Dragonfly Wellness (Salt Lake City) and Perfect Earth Modern Apothecary (Logan) opened in March. Perfect Earth Modern Apothecary (Ogden) opened in April.

41,415	Transactions at Medical Cannabis Pharmacies – Transactions at medical cannabis pharmacies between March 2, 2020 and July 31, 2020.
14,742	Transactions at Medical Cannabis Pharmacies in July 2020 – Transactions at medical cannabis pharmacies in July 2020.
\$ 5,813,886.85	Medical Cannabis Sales Revenue – Medical cannabis sales revenue at licensed medical cannabis pharmacies between March 2, 2020 and July 31, 2020 (does not include sales of medical cannabis devices and medical cannabis educational materials).
\$ 2,058,088.08	Medical Cannabis Sales Revenue in July 2020 - Medical cannabis sales revenue at licensed medical cannabis pharmacies during July 2020 (does not include sales of medical cannabis devices and medical cannabis educational materials).

Figure 1. Medical Cannabis Transactions at Pharmacies by Month

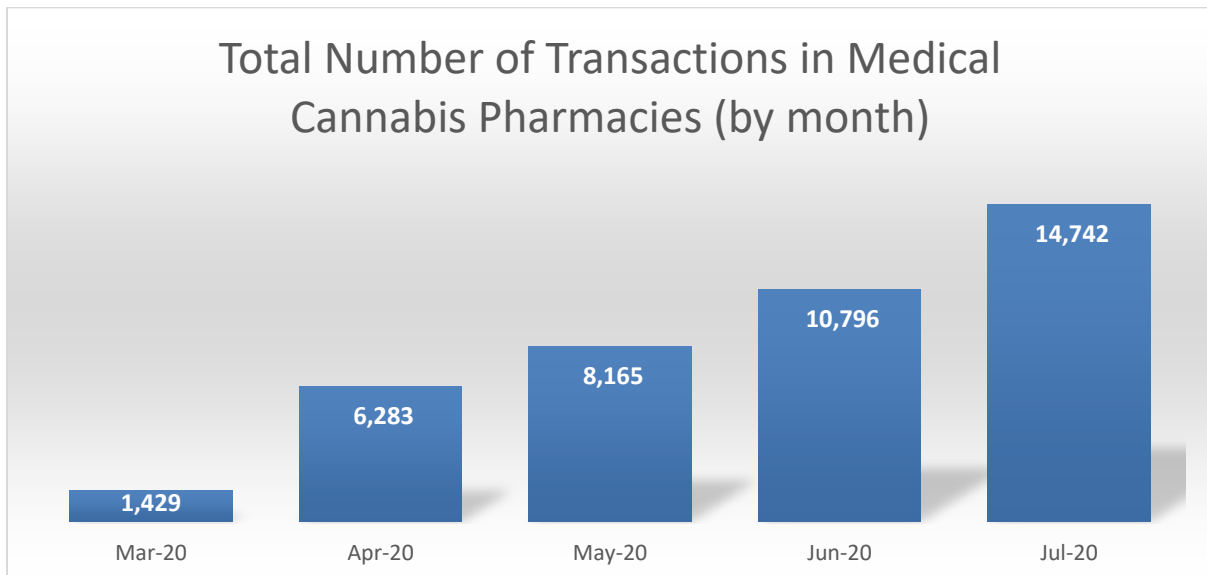


Figure 2. Medical Cannabis Sales Revenue by Month

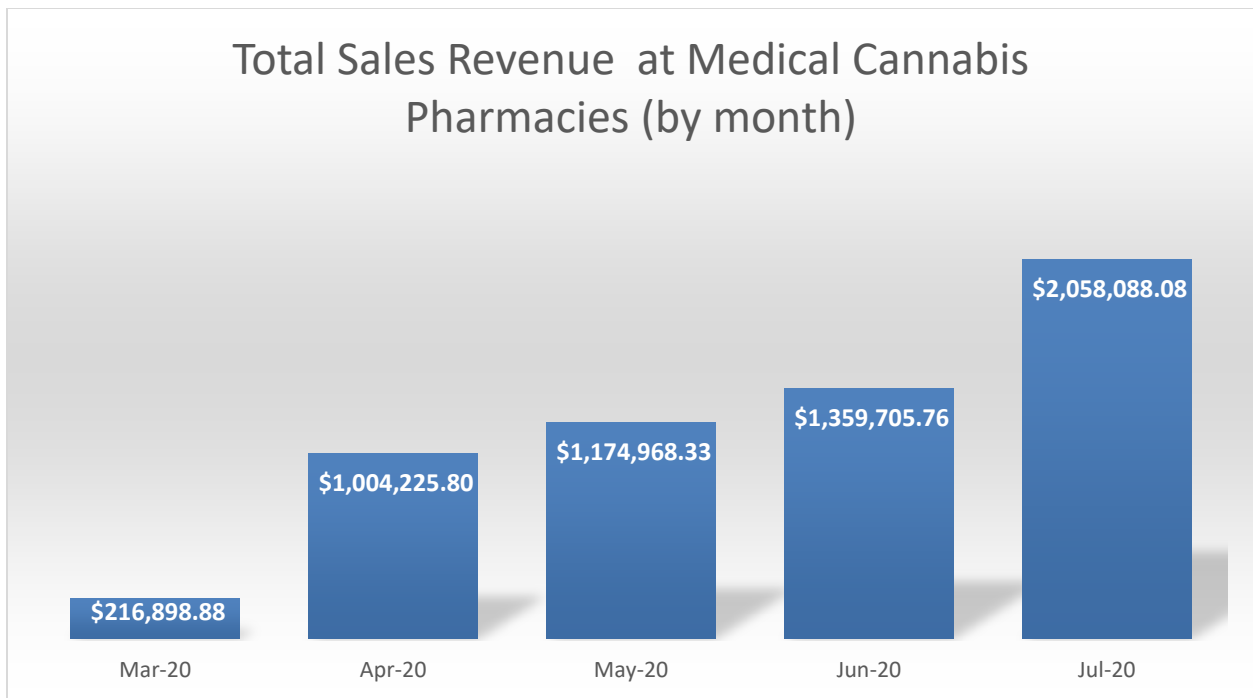


Table 2. Medical Cannabis Patient Recommendations by Dosage Form

The table below shows dosage form recommendations made by the QMP. A QMP is not required to submit dosage recommendations to the electronic verification system so this table only reports those cases when a QMP chose to submit one. In cases when a QMP does not submit a dosage recommendation, the pharmacy medical provider at the medical cannabis pharmacy determines the appropriate dosage recommendations for the patient.

Dosage form	Number of QMP recommendations (N= 9,255) and percentage of total recommendations
Capsule	759 (8%)
Concentrated oil	1,492 (16%)
Gelatinous cube	1,216 (13%)
Liquid suspension	295 (3%)
Resin	69 (under 1%)
Sublingual preparation	1,140 (12%)
Tablet	187 (under 1%)

Topical preparation	796 (8%)
Transdermal preparation	171 (under 1%)
Unprocessed flower	2,761 (29%)
Wax	369 (4%)